

Appendix **A**

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Table A.1 Sources of Real GDP Growth, 1995 and 1996
(Billions of Chained 1992 Dollars)

	1995	1996	Dollar Change 1995–1996	Percent Change 1995–1996
Gross Domestic Product	6,742.9	6,907.2	164.3	2.4
Personal Consumption	4,577.8	4,690.7	112.9	2.5
Gross Private Domestic				
Investment	1,010.2	1,057.5	47.3	4.7
Nonresidential	714.3	766.8	52.5	7.3
Residential	262.8	276.7	13.9	5.3
Change in Business Inventories	33.1	14.0	-19.1	-57.7
Net Exports	-107.6	-113.6	-6.0	5.6
Exports	775.4	825.9	50.5	6.5
Imports	883.0	939.5	56.5	6.4
Government Consumption	1,260.2	1,270.6	10.4	0.8
Federal	472.3	467.1	-5.2	-1.1
State and Local	788.6	804.3	15.7	2.0

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from figures released by the Council of Economic Advisers, *Economic Indicators*, March 1997.

Table A.2 Business Income Tax Returns by Receipt Size of Business, 1985–1994 (Thousands)

Receipt Size of Business (Dollars) ¹	Thousands of Businesses Reporting									
	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994
Total Returns	16,919.4	17,525.2	18,351.4	18,619.4	19,560.7	20,052.9	20,499.0	20,476.7	20,874.9	21,990.2
Corporations, Total	3,277.3	3,428.6	3,612.2	3,346.2	3,627.9	3,716.7	3,802.9	3,868.9	3,964.6	4,342.4
Under 25,000 ²	710.8	765.3	788.1	818.4	865.2	878.7	924.2	935.7	967.6	1,028.9
25,000–49,999	236.6	244.2	267.3	227.9	240.9	252.0	260.1	256.5	256.4	275.3
50,000–99,999	330.2	345.4	369.5	330.2	332.3	358.9	375.6	375.8	396.7	427.3
100,000–249,999	620.5	630.6	659.4	620.5	631.6	661.7	665.6	682.9	674.8	744.9
250,000–499,999	489.2	510.5	531.6	459.2	513.1	500.0	514.5	532.9	542.8	611.1
500,000–999,999	352.4	370.4	391.3	352.4	414.7	416.0	415.8	422.8	439.3	488.6
1,000,000 or more	537.6	562.2	605.0	537.6	630.1	649.4	647.1	662.3	687.0	766.3
Partnerships, Total³	1,713.6	1,702.9	1,648.1	1,593.9	1,635.2	1,553.6	1,515.4	1,484.8	1,467.7	1,493.9
Under 25,000 ²	840.1	836.6	853.6	829.8	779.0	962.6	955.6	920.6	886.9	899.1
25,000–49,999	195.5	182.9	163.0	117.5	155.6	126.0	113.5	113.0	121.2	120.8
50,000–99,999	199.5	204.5	184.2	183.3	201.6	133.4	120.1	126.0	129.3	131.0
100,000–249,999	190.1	184.0	165.8	160.4	219.2	139.9	143.7	144.7	144.0	147.2
250,000–499,999	165.5	165.1	157.4	159.3	122.4	82.5	78.5	75.3	78.3	80.3
500,000–999,999	66.9	69.1	64.7	73.9	77.9	52.1	49.4	49.6	49.0	53.6
1,000,000 or more	56.0	60.7	59.4	69.7	79.5	57.1	54.6	55.6	59.0	61.9
Nonfarm Sole Proprietorships, Total	11,928.5	12,393.7	13,091.1	13,679.3	14,297.6	14,782.6	15,180.7	15,123.0	15,442.6	16,153.9
Under 25,000 ²	3,067.5	3,178.4	3,299.4	3,364.9	3,623.1	3,750.1	3,985.0	3,775.9	3,808.5	4,205.2
25,000–49,999	1,444.6	1,495.1	1,553.5	1,509.9	1,621.5	1,714.5	1,704.6	1,741.3	1,796.7	1,819.1
50,000–99,999	1,633.6	1,666.0	1,846.5	1,962.8	1,998.2	2,011.7	2,058.8	2,005.4	2,136.6	2,175.7
100,000–249,999	2,104.6	2,175.3	2,284.2	2,509.2	2,612.7	2,719.8	2,809.7	2,869.3	2,873.5	2,963.1
250,000–49,999	1,393.9	1,466.6	1,559.0	1,601.6	1,660.0	1,660.2	1,724.8	1,817.0	1,838.3	1,867.7

50,000-99,999	1,094.1	1,138.3	1,172.0	1,225.8	1,259.0	1,282.1	1,327.0	1,269.0	1,329.6	1,408.6
100,000-499,999	1,060.2	1,140.9	1,232.1	1,337.3	1,333.9	1,444.2	1,388.6	1,453.6	1,454.4	1,502.6
500,000-999,999	89.3	95.4	101.6	118.3	139.7	142.7	122.7	133.1	138.6	140.6
1,000,000 or more	40.7	37.7	42.8	49.5	49.5	57.3	59.5	58.4	66.4	71.3

¹Size classes are based on the sum of business receipts (gross amounts from sales and operations and gross rents for all industries) except for the finance, insurance, and real estate industry. For this industry, positive net rental income is included, which is the sum of business receipts and investment income.

²Includes returns with no receipts as defined above.

³Total receipts include, in part, only the net income or loss from farming and rentals. An effort is made to include rental (although not farm) gross receipts in the receipts used for the size distribution.

Source: U.S. Department of the Treasury, Internal Revenue Service, *SOI Bulletin*, Table 12.

Table A.3 *Firms, Establishments, Employment, Annual Payroll and Estimated Receipts by Firm Size, 1988-1995*

Item	Year	U.S., All Industries Employment Size of Firm									
		Total	0	0-4	5-9	10-19	20-99	100-499	<500	500+	
Employer Firms	1995	5,369,068	688,584	3,249,573	981,094	576,866	469,869	76,222	5,353,624	15,444	
	1994	5,276,964	691,141	3,208,235	964,985	563,097	452,383	73,267	5,261,967	14,997	
	1993	5,193,642	671,306	3,139,518	962,481	559,602	445,900	71,512	5,179,013	14,629	
	1992	5,095,356	644,453	3,075,280	945,802	551,912	439,084	69,156	5,081,234	14,122	
	1991	5,051,025	NA	3,036,304	941,296	551,299	439,811	68,338	5,037,048	13,977	
	1990	5,073,795	NA	3,020,935	952,030	562,610	453,732	70,465	5,059,772	14,023	
	1989	5,021,315	NA	3,003,224	937,202	553,449	443,959	69,608	5,007,442	13,873	
	1988	4,954,645	NA	2,979,905	923,580	540,988	430,640	66,708	4,941,821	12,824	
	Establishments	1995	6,612,721	690,772	3,259,795	998,264	618,268	638,616	283,993	5,798,936	813,785
		1994	6,509,065	693,992	3,218,076	982,695	608,804	631,324	283,782	5,724,681	784,384
1993		6,401,233	673,408	3,147,991	980,865	608,922	631,873	285,184	5,654,835	746,398	
1992		6,319,300	646,065	3,082,325	964,863	606,276	634,713	283,719	5,571,896	747,404	
1991		6,200,859	NA	3,048,830	961,391	593,302	593,248	260,595	5,457,366	743,493	
1990		6,175,559	NA	3,032,253	970,580	599,529	590,496	254,747	5,447,605	727,954	
1989		6,106,922	NA	3,014,009	956,347	592,901	586,494	252,335	5,402,086	704,836	
1988		6,016,367	NA	2,989,964	943,442	583,301	581,622	244,697	5,343,026	673,341	
Employment		1995	100,314,946	0	5,395,432	6,440,349	7,734,080	18,422,228	14,660,421	52,652,510	47,662,436
		1994	96,721,594	0	5,318,961	6,332,580	7,543,777	17,693,995	14,118,375	51,007,688	45,713,906
	1993	94,773,913	0	5,258,195	6,313,651	7,498,345	17,420,634	13,852,238	50,316,063	44,445,850	
	1992	92,825,797	0	5,178,909	6,202,861	7,390,874	17,121,010	13,307,187	49,200,841	43,624,956	
	1991	92,307,559	0	5,151,143	6,174,730	7,386,939	17,146,411	13,143,390	49,002,613	43,304,946	
	1990	93,469,275	0	5,116,914	6,251,632	7,543,360	17,710,042	13,544,849	50,166,797	43,302,478	
	1989	91,626,094	0	5,054,429	6,152,151	7,420,196	17,353,444	13,373,640	49,353,860	42,272,234	
	1988	87,844,303	0	5,006,203	6,060,724	7,252,715	16,833,702	12,761,379	47,914,723	39,929,580	
	Annual Payroll (Thousands of Dollars)	1995	2,665,921,824	25,787,172	141,537,925	137,083,047	175,388,093	437,065,364	361,060,815	1,252,135,244	1,413,786,580
		1994	2,487,959,727	24,081,138	134,649,352	131,666,587	166,475,972	408,053,078	335,573,696	1,176,418,685	1,311,541,042
1993		2,363,208,106	22,361,727	128,968,107	127,133,193	159,153,336	385,005,072	316,183,732	1,116,443,440	1,246,764,666	

1992	2,272,392,408	21,432,778	124,592,441	122,381,613	152,830,640	368,969,129	298,174,483	1,066,948,306	1,205,444,102
1991	2,145,015,851	NA	118,233,813	116,794,212	146,516,583	352,032,797	279,436,898	1,013,014,303	1,132,001,548
1990	2,103,971,179	NA	116,856,518	114,006,469	144,450,673	352,390,861	279,451,864	1,007,156,385	1,096,814,794
1989	1,989,941,554	NA	112,462,139	108,002,714	136,794,734	332,733,188	264,144,335	954,137,110	1,035,804,444
1988	1,858,652,147	NA	108,800,891	103,041,106	130,326,463	315,751,201	244,647,178	902,566,839	956,085,308
1995	15,751,365,178	129,711,136	919,734,985	778,863,865	965,258,998	2,678,292,849	2,062,235,050	7,404,385,747	8,346,979,431
1994	14,840,452,031	122,784,184	880,763,759	752,675,397	928,380,448	2,531,402,508	1,930,758,304	7,023,980,416	7,816,471,615
1993	14,098,572,035	116,064,572	846,812,139	730,360,041	891,635,409	2,394,813,062	1,816,354,667	6,679,975,318	7,418,596,717
1992	13,605,183,510	110,778,665	820,739,417	705,146,922	859,446,404	2,292,331,108	1,717,787,820	6,395,451,671	7,209,731,839
1991	12,961,443,722	NA	777,737,765	680,215,533	829,024,906	2,207,714,822	1,618,186,793	6,112,879,819	6,848,563,903
1990	9,450,655,960	NA	626,678,614	569,639,860	681,191,539	1,715,442,516	1,316,747,423	4,909,699,952	4,540,956,008

NA = Not Available

Notes: 1990 is the first year estimated receipts were reported. Establishments are locations with active payroll in any quarter. Employment is measured in March; thus, some firms will have no employment and some annual payroll. Firms are an aggregation of all establishments owned by a parent company. This table illustrates the changing importance of firm sizes over time. It does not illustrate job growth, as firms can grow or decline and change firm size cells over time.

Source: U.S. Small Business Administration, Office of Advocacy, based on data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.4 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size, SBA Region, and State, 1995 (Payroll and Receipts in Thousands of Dollars)

State	Employment Size of Firm										
	Total	0	1-4	5-9	10-19	<20	20-99	100-499	<500	500+	2,500+
United States											
Firms	5,369,068	688,584	2,560,989	981,094	576,866	4,807,533	469,869	76,222	5,353,624	15,444	3,176
Establishments	6,612,721	690,772	2,569,023	998,264	618,268	4,876,327	638,616	283,993	5,798,936	813,785	606,850
Employment	100,314,946	0	5,395,432	6,440,349	7,734,080	19,569,861	18,422,228	14,660,421	52,652,510	47,662,436	35,213,895
Annual Payroll	2,665,921,824	25,787,172	115,750,753	137,083,047	175,388,093	454,009,065	437,065,364	361,060,815	1,252,135,244	1,413,786,580	1,077,342,852
Estimated Receipts	15,751,365,178	129,711,136	790,023,849	778,863,865	965,258,998	2,663,857,848	2,678,292,849	2,062,235,050	7,404,385,747	8,346,979,431	6,560,719,999
Region I											
Connecticut											
Firms	78,646	8,923	37,001	14,054	8,269	68,247	6,794	1,755	76,796	1,850	1,011
Establishments	91,181	8,951	37,081	14,300	8,785	69,117	8,391	3,810	81,318	9,863	7,628
Employment	1,411,477	0	77,436	91,770	109,963	279,169	251,521	214,212	744,902	666,575	500,534
Annual Payroll	47,069,731	413,442	2,149,949	2,522,069	3,126,312	8,211,772	7,634,103	6,359,809	22,205,684	24,864,047	19,394,644
Estimated Receipts	289,758,191	2,203,862	14,652,348	13,688,646	15,760,302	46,305,158	43,739,877	35,745,987	125,791,022	163,967,169	133,634,985
Maine											
Firms	31,689	5,102	14,571	5,355	3,043	28,071	2,335	529	30,935	754	472
Establishments	36,297	5,108	14,606	5,421	3,210	28,345	3,151	1,526	33,022	3,275	2,150
Employment	432,290	0	30,422	35,032	40,119	105,573	86,877	68,847	261,297	170,993	110,437
Annual Payroll	9,800,256	141,051	546,633	625,416	777,171	2,090,271	1,804,573	1,384,150	5,278,994	4,521,262	3,068,404
Estimated Receipts	60,371,785	755,487	3,603,299	3,486,455	4,075,477	11,920,718	11,456,037	8,710,487	32,087,242	28,284,543	19,912,774
Massachusetts											
Firms	135,268	16,370	62,388	23,812	14,227	116,797	12,542	3,309	132,648	2,620	1,228
Establishments	160,341	16,405	62,576	24,143	14,988	118,112	15,511	8,055	141,678	18,663	13,782
Employment	2,735,294	0	133,676	154,876	189,221	477,773	475,760	441,935	1,395,468	1,339,826	955,536
Annual Payroll	83,393,002	673,137	3,339,092	3,876,813	5,006,675	12,895,717	13,087,466	12,587,206	38,570,389	44,822,613	32,810,323
Estimated Receipts	446,215,186	3,139,357	22,463,411	21,399,715	26,493,820	73,496,303	74,957,399	63,716,103	212,169,805	234,045,381	181,883,576
New Hampshire											
Firms	29,989	4,025	13,370	5,436	2,967	25,798	2,608	662	29,068	921	564
Establishments	34,644	4,036	13,395	5,521	3,135	26,087	3,247	1,457	30,791	3,853	2,775
Employment	464,013	0	28,463	35,501	39,212	103,176	93,699	70,330	267,205	196,808	136,961
Annual Payroll	11,773,897	120,786	617,371	786,623	916,264	2,441,044	2,240,858	1,693,026	6,374,928	5,398,969	3,783,645
Estimated Receipts	67,479,822	666,474	4,168,658	4,422,284	4,855,452	14,112,868	14,075,381	8,892,872	37,081,121	30,398,701	21,853,339

Rhode Island											
Firms	25,018	3,213	12,147	3,901	2,383	21,644	2,074	524	24,242	776	500
Establishments	27,765	3,213	12,163	3,952	2,483	21,811	2,392	939	25,142	1,902	1,902
Employment	379,595	0	25,256	25,504	31,636	82,396	76,309	62,133	220,838	158,757	98,057
Annual Payroll	9,480,022	132,439	532,387	542,144	719,032	1,926,002	1,788,188	1,482,187	5,196,377	4,283,645	2,775,156
Estimated Receipts	52,061,207	533,390	3,546,329	3,019,934	3,782,680	10,882,333	10,400,613	7,760,088	29,043,034	23,018,173	14,973,782
Vermont											
Firms	18,437	2,353	8,950	3,179	1,762	16,244	1,365	316	17,925	512	328
Establishments	20,541	2,367	8,970	3,211	1,856	16,404	1,814	840	19,058	1,483	929
Employment	224,327	0	18,778	20,808	23,535	63,121	48,709	38,685	150,515	73,812	44,667
Annual Payroll	5,040,562	48,804	329,349	356,984	443,585	1,178,722	1,015,655	868,142	3,062,519	1,978,043	1,263,315
Estimated Receipts	31,975,854	259,311	2,185,510	2,181,602	2,573,663	7,200,086	7,156,217	4,958,090	19,314,393	12,661,461	7,994,515
Region II											
New Jersey											
Firms	192,876	25,400	95,026	32,000	18,272	170,698	15,552	3,715	189,965	2,911	1,336
Establishments	220,984	25,473	95,271	32,428	19,015	172,187	18,223	7,391	197,801	23,183	17,541
Employment	3,184,257	0	197,054	209,002	242,818	648,874	580,297	465,519	1,694,690	1,489,567	1,080,300
Annual Payroll	102,814,007	1,032,790	5,175,893	5,632,130	7,010,755	18,851,568	16,717,874	13,285,387	48,854,829	53,959,178	40,896,387
Estimated Receipts	623,591,161	5,466,395	37,458,174	33,105,818	38,405,674	114,436,061	106,276,616	80,685,309	301,397,986	322,193,175	250,157,573
New York											
Firms	407,036	53,492	208,312	66,017	37,283	365,104	31,280	6,756	403,140	3,896	1,495
Establishments	467,233	53,557	208,789	66,880	39,035	368,261	38,129	16,147	422,537	44,696	32,938
Employment	6,780,555	0	424,272	430,314	497,136	1,351,722	1,183,145	1,038,643	3,573,510	3,207,045	2,248,065
Annual Payroll	225,109,709	2,767,133	10,581,655	11,055,564	14,058,597	38,462,949	34,058,822	30,637,971	103,159,742	121,949,967	91,472,483
Estimated Receipts	1,261,709,090	13,514,231	78,760,494	66,341,490	79,873,817	238,490,032	209,738,302	175,635,870	623,864,204	637,844,886	492,354,480
Region III											
Delaware											
Firms	17,948	2,428	7,608	2,969	1,820	14,825	1,568	485	16,878	1,070	657
Establishments	20,990	2,430	7,629	3,008	1,943	15,010	1,951	889	17,850	3,140	2,358
Employment	324,464	0	15,692	19,442	23,821	58,955	54,521	39,255	152,731	171,733	135,648
Annual Payroll	9,361,252	92,352	307,807	412,887	538,597	1,351,643	1,299,366	914,721	3,565,730	5,795,522	4,865,386
Estimated Receipts	56,263,853	403,176	1,938,766	2,166,791	2,748,330	7,257,063	6,535,940	5,166,085	18,959,088	37,304,765	32,716,226
District of Columbia											
Firms	16,307	1,509	6,522	2,731	1,807	12,569	1,962	812	15,343	964	530
Establishments	19,448	1,515	6,535	2,763	1,892	12,705	2,377	1,387	16,469	2,979	2,060
Employment	413,532	NA	NA	17,762	23,234	54,737	65,527	73,712	193,976	219,556	151,359
Annual Payroll	14,639,393	NA	NA	616,422	787,609	2,079,000	2,268,565	2,621,223	6,968,788	7,670,605	5,287,415
Estimated Receipts	61,405,423	NA	NA	2,443,731	3,144,346	8,708,807	8,806,860	8,643,477	26,159,144	35,246,279	25,213,724

Table A.4 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size, SBA Region, and State, 1995 (Payroll and Receipts in Thousands of Dollars)—Continued

State	Total	Employment Size of Firm										
		0	1-4	5-9	10-19	<20	20-99	100-499	<500	500+	2,500+	
Maryland												
Firms	101,712	12,710	44,804	18,630	11,358	87,502	9,562	2,348	99,412	2,300	1,161	
Establishments	122,336	12,740	44,923	18,926	12,031	88,620	12,084	5,377	106,081	16,255	12,104	
Employment	1,820,573	NA	NA	122,502	150,398	368,435	350,172	275,220	993,827	826,746	608,273	
Annual Payroll	49,130,923	NA	NA	2,739,363	3,522,466	8,885,835	8,634,875	7,096,297	24,617,007	24,513,916	18,544,569	
Estimated Receipts	268,510,622	NA	NA	14,139,813	17,491,608	47,057,667	47,067,350	37,725,948	131,850,965	136,659,657	109,381,486	
Pennsylvania												
Firms	232,757	23,651	108,925	43,408	25,866	201,850	22,381	4,928	229,159	3,598	1,521	
Establishments	283,973	23,746	109,247	44,123	27,632	204,748	29,171	12,751	246,670	37,303	27,435	
Employment	4,701,548	0	233,766	284,602	344,770	863,138	848,957	706,147	2,418,242	2,283,306	1,637,575	
Annual Payroll	123,480,892	837,242	4,468,352	5,834,671	7,863,424	19,003,689	20,139,868	16,955,854	56,099,411	67,381,481	49,947,142	
Estimated Receipts	706,775,905	4,311,222	30,763,048	32,144,316	41,704,431	108,923,017	123,173,445	90,987,138	323,083,600	383,692,305	300,049,897	
Virginia												
Firms	130,977	15,568	59,634	24,248	14,222	113,672	11,669	2,915	128,256	2,721	1,336	
Establishments	162,361	15,603	59,801	24,588	15,153	115,145	15,630	7,337	138,312	24,049	18,229	
Employment	2,480,978	0	126,784	159,111	187,832	473,727	421,410	348,706	1,233,843	1,237,135	937,022	
Annual Payroll	63,259,141	463,629	2,487,838	3,257,754	4,137,670	10,346,891	10,021,378	8,598,386	28,966,655	34,292,486	26,305,629	
Estimated Receipts	355,185,224	2,130,718	15,789,479	16,702,780	20,809,755	55,432,732	56,002,612	44,201,138	155,636,482	199,548,742	164,299,869	
West Virginia												
Firms	34,003	3,662	15,995	6,269	3,565	29,491	2,802	667	32,960	1,043	612	
Establishments	40,597	3,672	16,053	6,353	3,799	29,877	3,641	1,898	35,416	5,181	3,852	
Employment	530,583	0	34,205	40,748	46,781	121,734	100,181	73,770	295,685	234,898	152,921	
Annual Payroll	11,927,996	88,604	485,695	662,162	847,481	2,083,942	1,942,520	1,423,909	5,450,371	6,477,625	4,448,325	
Estimated Receipts	74,669,135	467,753	3,431,954	3,722,792	5,065,640	12,688,139	13,811,407	6,992,282	33,491,828	41,177,307	30,280,602	
Region IV												
Alabama												
Firms	78,802	8,711	35,704	14,758	8,706	67,879	7,208	1,694	76,781	2,021	1,052	
Establishments	96,048	8,723	35,780	14,971	9,216	68,690	9,458	4,303	82,451	13,597	9,796	
Employment	1,553,301	0	76,609	96,936	115,416	288,961	268,581	212,884	770,426	782,875	559,497	
Annual Payroll	34,476,535	256,442	1,296,823	1,771,861	2,332,625	5,657,751	5,559,794	4,304,223	15,521,768	18,954,767	13,743,762	
Estimated Receipts	210,844,028	1,318,919	9,331,066	10,498,314	13,103,711	34,452,010	36,748,962	25,896,550	97,097,522	113,746,506	83,312,608	

Table A.4 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size, SBA Region, and State, 1995 (Payroll and Receipts in Thousands of Dollars)—Continued

State	Total	Employment Size of Firm										
		0	1-4	5-9	10-19	<20	20-99	100-499	<500	500+	2,500+	
Tennessee												
Firms	101,361	11,531	46,252	18,190	10,868	86,841	9,520	2,347	98,708	2,653	1,318	
Establishments	124,808	11,551	46,369	18,450	11,468	87,838	12,166	5,630	105,634	19,174	14,586	
Employment	2,153,244	0	98,733	119,107	144,576	362,416	355,935	293,591	1,011,942	1,141,302	882,361	
Annual Payroll	51,088,304	403,155	1,827,255	2,340,819	3,113,507	7,684,736	8,141,223	6,447,653	22,273,612	28,814,692	22,866,650	
Estimated Receipts	305,139,022	2,081,717	12,783,830	13,834,737	17,462,573	46,162,857	50,833,212	39,319,270	136,315,339	168,823,683	138,474,675	
Region V												
Illinois												
Firms	245,837	30,071	111,710	43,531	26,961	212,273	23,679	5,864	241,816	4,021	1,672	
Establishments	293,674	30,135	112,043	44,183	28,548	214,909	29,653	12,916	257,478	36,196	27,316	
Employment	4,950,185	0	233,411	285,703	358,821	877,935	894,356	754,075	2,526,366	2,423,819	1,771,132	
Annual Payroll	143,842,732	1,357,965	5,647,582	6,775,957	9,045,193	22,826,697	23,551,111	20,278,158	66,655,966	77,186,766	58,261,328	
Estimated Receipts	856,024,436	6,676,884	38,700,975	39,423,966	50,710,690	135,512,515	142,876,328	115,428,423	393,817,266	462,207,170	356,661,265	
Indiana												
Firms	114,751	12,567	50,180	21,911	12,991	97,649	11,604	2,857	112,110	2,641	1,263	
Establishments	141,243	12,597	50,315	22,210	13,767	98,889	15,522	7,465	121,876	19,367	13,889	
Employment	2,402,917	0	108,761	143,928	172,816	425,505	435,256	381,342	1,242,103	1,160,814	821,060	
Annual Payroll	59,545,276	355,318	1,926,893	2,640,135	3,477,454	8,399,800	9,591,124	8,350,729	26,341,653	33,203,623	24,522,285	
Estimated Receipts	363,252,213	1,936,482	13,285,442	15,158,995	19,580,337	49,961,256	61,317,382	50,104,907	161,383,545	201,868,668	154,420,592	
Michigan												
Firms	188,149	24,245	81,203	36,254	21,656	163,358	18,259	3,700	185,317	2,832	1,323	
Establishments	226,958	24,285	81,466	36,837	22,987	165,575	24,013	10,348	199,936	27,022	20,167	
Employment	3,704,100	0	175,769	238,499	289,285	703,553	698,846	538,785	1,941,184	1,762,916	1,348,547	
Annual Payroll	107,290,688	784,913	3,861,642	5,202,229	6,837,961	16,686,745	17,560,034	14,080,366	48,327,145	58,963,543	48,309,489	
Estimated Receipts	623,527,371	4,054,414	26,660,690	28,468,290	35,818,477	95,001,871	101,981,389	75,599,516	272,582,776	350,944,595	297,238,731	
Minnesota												
Firms	106,134	14,236	46,059	18,786	11,954	91,035	10,431	2,481	103,947	2,187	1,110	
Establishments	125,912	14,257	46,162	19,080	12,663	92,162	13,675	6,159	111,996	13,916	9,796	
Employment	2,072,081	0	96,771	123,356	159,456	379,583	396,438	347,199	1,123,220	948,861	691,731	
Annual Payroll	54,770,184	446,482	1,988,886	2,472,887	3,459,029	8,367,284	9,219,651	8,396,065	25,983,000	28,787,184	22,197,730	
Estimated Receipts	324,922,360	2,260,336	14,702,715	15,521,944	20,841,025	53,326,020	59,110,435	49,021,532	161,457,987	163,464,373	128,310,724	

Region VIII

Colorado											
Firms	101,651	14,798	46,729	17,172	10,224	88,923	8,299	2,014	99,236	2,415	1,223
Establishments	118,181	14,824	46,826	17,403	10,789	89,842	10,508	4,348	104,698	13,483	10,247
Employment	1,557,252	0	97,686	112,569	135,363	345,618	304,364	213,240	863,222	694,030	534,749
Annual Payroll	40,399,776	570,835	2,096,172	2,387,794	2,989,661	8,044,462	7,024,617	5,084,927	20,154,006	20,245,770	15,802,388
Estimated Receipts	234,260,657	2,684,789	13,702,770	12,759,121	15,516,990	44,663,670	40,547,246	27,437,943	112,648,859	121,611,798	97,661,246
Montana											
Firms	25,701	3,923	12,097	4,508	2,439	22,967	1,834	347	25,148	553	356
Establishments	29,106	3,928	12,122	4,557	2,585	23,192	2,485	1,047	26,724	2,382	1,750
Employment	260,966	0	25,365	29,482	32,306	87,153	65,358	36,457	188,968	71,998	46,928
Annual Payroll	5,052,682	75,878	391,884	453,997	523,451	1,445,210	1,143,505	724,007	3,312,722	1,739,960	1,128,194
Estimated Receipts	35,346,452	414,938	2,650,157	2,709,616	3,449,940	9,224,651	8,473,503	4,068,968	21,767,122	13,579,330	9,625,143
North Dakota											
Firms	17,505	2,060	8,164	2,978	1,864	15,066	1,570	379	17,015	490	305
Establishments	20,267	2,065	8,176	3,018	2,049	15,308	2,153	975	18,436	1,831	1,247
Employment	230,090	0	16,919	19,406	24,846	61,171	56,667	41,653	159,491	70,599	40,496
Annual Payroll	4,466,284	31,889	237,192	319,037	430,649	1,018,767	959,402	761,285	2,739,454	1,726,830	908,855
Estimated Receipts	35,406,889	176,897	2,092,033	2,671,864	3,615,603	8,556,397	8,220,764	5,154,649	21,931,810	13,475,079	7,935,621
South Dakota											
Firms	19,903	2,511	9,226	3,474	2,071	17,282	1,635	440	19,357	546	321
Establishments	22,705	2,515	9,244	3,547	2,228	17,534	2,272	1,128	20,934	1,771	1,259
Employment	268,474	0	19,049	22,795	27,298	69,142	57,922	45,516	172,580	95,894	65,207
Annual Payroll	5,133,738	48,402	276,457	346,410	464,566	1,135,835	1,036,926	901,441	3,074,202	2,059,536	1,394,399
Estimated Receipts	37,196,681	271,819	2,151,560	2,540,980	3,457,531	8,421,890	8,696,875	5,571,443	22,690,208	14,506,473	10,589,260
Utah											
Firms	39,083	5,974	15,413	6,973	4,630	32,990	3,898	844	37,732	1,351	786
Establishments	45,876	5,993	15,450	7,042	4,859	33,344	4,891	2,005	40,240	5,636	4,361
Employment	744,108	0	33,436	45,957	61,781	141,174	145,135	97,015	383,324	360,784	280,752
Annual Payroll	17,029,304	194,022	652,495	823,693	1,157,512	2,827,722	2,984,088	2,035,404	7,847,214	9,182,090	7,271,146
Estimated Receipts	103,040,846	929,716	4,380,907	4,500,458	6,178,659	15,989,740	19,347,505	12,929,606	48,266,851	54,773,995	41,826,106
Wyoming											
Firms	15,104	2,194	6,965	2,648	1,436	13,243	1,120	241	14,604	500	307
Establishments	17,131	2,196	6,976	2,684	1,511	13,362	1,483	548	15,398	1,733	1,293
Employment	157,470	0	14,834	17,287	18,606	50,727	36,830	20,718	108,275	49,195	37,593
Annual Payroll	3,458,592	41,924	229,969	279,962	324,846	876,701	689,936	418,528	1,985,165	1,473,427	1,166,952
Estimated Receipts	26,094,268	266,166	1,575,804	1,602,389	1,894,635	5,338,994	5,167,602	2,664,778	13,171,374	12,922,894	10,412,797

Table A.4 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size, SBA Region, and State, 1995 (Payroll and Receipts in Thousands of Dollars)—Continued

State	Total	Employment Size of Firm										
		0	1-4	5-9	10-19	<20	20-99	100-499	<500	500+	2,500+	
Region IX												
Arizona												
Firms	82,699	11,374	35,892	14,609	9,062	70,937	7,609	1,919	80,465	2,234	1,137	
Establishments	99,573	11,399	35,982	14,848	9,574	71,803	9,784	4,492	86,079	13,494	10,432	
Employment	1,506,877	0	75,821	95,983	120,301	292,105	279,241	221,349	792,695	714,182	549,458	
Annual Payroll	36,511,013	413,859	1,673,798	1,930,690	2,447,743	6,466,090	5,759,399	4,820,007	17,045,496	19,465,517	15,297,617	
Estimated Receipts	205,605,685	2,039,613	10,408,383	9,912,782	12,426,421	34,787,199	31,017,906	27,441,773	93,246,878	112,358,807	88,795,130	
California												
Firms	615,988	81,548	288,895	108,366	65,258	544,067	56,106	10,867	611,040	4,948	1,789	
Establishments	740,508	81,832	289,954	110,501	69,883	552,170	73,120	30,382	655,672	84,836	64,548	
Employment	10,957,751	0	600,551	711,007	872,142	2,183,700	2,147,293	1,614,292	5,945,285	5,012,466	3,776,721	
Annual Payroll	321,774,680	4,124,559	15,909,447	16,381,766	20,964,812	57,380,584	55,126,025	44,990,851	157,497,460	164,277,220	125,921,511	
Estimated Receipts	1,834,889,205	19,551,226	97,316,019	92,095,695	114,563,037	323,525,977	321,583,528	255,332,554	900,442,059	934,447,146	731,238,906	
Hawaii												
Firms	24,194	2,397	11,002	4,548	2,793	20,740	2,253	502	23,495	699	452	
Establishments	29,939	2,413	11,068	4,646	3,087	21,214	3,338	1,616	26,168	3,771	2,483	
Employment	423,822	0	23,576	29,937	37,339	90,852	84,022	66,653	241,527	182,295	105,600	
Annual Payroll	10,695,922	94,381	546,057	664,487	879,048	2,183,973	1,972,290	1,668,251	5,824,514	4,871,408	2,871,769	
Estimated Receipts	60,913,300	504,731	3,543,779	3,680,987	5,008,481	12,737,978	10,043,612	8,452,585	31,234,175	29,679,125	19,719,381	
Nevada												
Firms	32,085	4,726	12,977	5,573	3,448	26,724	3,130	898	30,752	1,333	764	
Establishments	37,219	4,735	13,010	5,643	3,628	27,016	3,788	1,706	32,510	4,709	3,424	
Employment	672,260	0	27,168	36,703	45,294	109,165	111,174	87,251	307,590	364,670	255,363	
Annual Payroll	16,526,894	222,692	690,467	825,967	1,020,612	2,759,738	2,696,208	2,088,449	7,544,395	8,982,499	6,163,765	
Estimated Receipts	83,299,323	1,120,803	4,073,858	4,269,842	4,892,335	14,356,838	15,003,503	11,490,690	40,851,031	42,448,292	28,877,052	
Region X												
Alaska												
Firms	14,923	2,823	6,279	2,644	1,469	13,215	1,007	262	14,484	439	292	
Establishments	17,263	2,832	6,297	2,725	1,614	13,468	1,474	717	15,659	1,604	1,029	
Employment	181,958	0	13,437	17,320	19,392	50,149	35,175	30,294	115,618	66,340	45,042	
Annual Payroll	5,959,060	81,797	359,272	456,851	528,943	1,426,863	1,021,832	940,757	3,989,452	2,569,608	1,759,362	
Estimated Receipts	36,320,526	455,412	2,250,932	2,417,440	2,961,843	8,085,627	6,757,655	5,142,706	19,985,988	16,334,538	11,107,461	

Idaho											
Firms	28,849	4,470	12,520	5,120	3,075	25,185	2,377	500	28,062	787	518
Establishments	32,972	4,476	12,544	5,163	3,271	25,454	3,152	1,244	29,850	3,122	2,405
Employment	379,161	0	26,674	33,616	40,550	100,840	82,893	51,940	235,673	143,488	104,588
Annual Payroll	8,439,515	95,330	446,900	564,997	730,325	1,837,552	1,545,056	1,043,024	4,425,632	4,013,883	3,100,235
Estimated Receipts	54,724,811	543,518	2,907,319	3,146,863	4,290,143	10,887,843	11,749,417	7,928,868	30,566,128	24,158,683	19,349,158
Oregon											
Firms	80,330	10,952	36,505	14,217	8,451	70,125	6,895	1,539	78,559	1,771	963
Establishments	93,463	10,970	36,599	14,380	8,920	70,869	9,044	4,240	84,153	9,310	6,807
Employment	1,185,247	0	76,791	93,412	111,794	281,997	251,189	182,408	715,594	469,653	336,728
Annual Payroll	29,791,025	290,227	1,458,394	1,774,676	2,292,522	5,815,819	5,657,363	4,445,843	15,919,025	13,872,000	10,286,224
Estimated Receipts	177,038,090	1,629,616	9,882,265	10,088,248	12,844,471	34,444,600	35,489,996	27,470,164	97,404,760	79,633,330	58,571,545
Washington											
Firms	129,805	18,603	59,300	22,679	13,551	114,133	11,049	2,353	127,535	2,270	1,155
Establishments	151,921	18,740	59,443	23,048	14,471	115,702	14,767	5,782	136,251	15,670	11,588
Employment	1,948,446	0	123,181	148,874	179,564	451,619	406,799	285,134	1,143,552	804,894	601,592
Annual Payroll	53,435,778	524,794	2,444,201	3,065,409	3,949,070	9,983,474	9,704,129	7,403,189	27,090,792	26,344,986	20,594,545
Estimated Receipts	308,669,893	2,806,736	16,856,197	17,630,550	21,635,412	58,928,895	60,849,010	42,182,544	161,960,449	146,709,444	114,995,968

NA = Not Available

Notes: For state data, a firm is defined as an aggregation of all establishments owned by a parent company within a state. Establishments are locations with active payroll in any quarter. Employment is measured in March; thus some firms will have zero employment and some annual payroll.

Source: U.S. Small Business Administration, Office of Advocacy based on data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.5 Firms, Employment, and Estimated Receipts by Firm Size and Metropolitan Statistical Area, 1994

Metropolitan Statistical Area	Firms				Employment				Estimated Receipts (Thousands of Dollars)			
	Total	Employment Size of Firm			Total	Employment Size of Firm			Total	Employment Size of Firm		
		<20	<500	500+		<20	<500	500+		<20	<500	500+
Abilene, TX	3,083	2,444	2,826	257	42,829	9,868	24,217	18,612	5,083,492	1,115,842	3,029,640	2,053,852
Akron, OH	14,222	11,627	13,518	704	270,126	50,102	143,461	126,665	33,871,481	6,218,618	18,592,263	15,279,218
Albany, GA	2,533	1,909	2,244	289	41,078	8,279	21,519	19,559	6,517,295	972,505	2,789,780	3,727,515
Albany—Schenectady—Troy, NY	16,815	13,995	15,993	822	314,011	57,123	152,774	161,237	45,692,298	7,361,833	20,968,694	24,723,604
Albuquerque, NM	14,437	11,699	13,534	903	248,752	48,350	135,484	113,268	30,622,985	5,417,972	15,582,668	15,040,317
Alexandria, LA	2,693	2,073	2,456	237	43,441	8,939	25,099	18,342	4,542,908	854,402	2,354,750	2,188,158
Allentown—Bethlehem—Easton, PA	12,506	10,355	11,823	683	235,026	44,443	111,491	123,535	35,319,128	5,299,523	14,847,507	20,471,621
Altoona, PA	2,876	2,256	2,635	241	46,236	9,703	25,738	20,478	6,266,233	879,818	3,037,172	3,229,061
Amarillo, TX	4,746	3,759	4,371	375	72,038	15,125	40,011	32,027	12,633,309	1,873,866	6,374,674	6,374,674
Anchorage, AK	6,619	5,509	6,246	373	97,636	22,948	57,695	39,941	18,312,674	3,599,079	9,221,802	9,090,872
Ann Arbor, MI	11,326	9,317	10,803	523	201,337	39,242	108,636	92,701	27,446,855	4,901,571	13,800,523	13,646,332
Annisston, AL	2,233	1,770	2,032	201	36,621	7,212	18,530	18,091	4,015,098	733,760	1,911,777	2,103,321
Appleton—Oshkosh—Neenah, WI	7,309	5,674	6,816	493	162,313	26,302	79,575	82,738	26,262,769	2,728,209	9,910,715	16,352,054
Ashville, NC	5,265	4,207	4,841	424	85,982	16,631	46,129	39,853	10,018,631	1,891,580	5,151,845	4,866,786
Athens, GA	3,019	2,403	2,736	283	45,842	10,173	22,981	22,861	5,673,101	1,113,719	2,482,413	3,190,688
Atlanta, GA	76,925	64,738	74,167	2,758	1,571,278	253,492	707,096	864,182	260,273,048	38,707,684	104,372,150	155,900,898
Atlantic—Cape May, NJ	8,806	7,732	8,487	319	135,619	25,908	57,626	77,993	17,286,513	3,610,864	7,746,677	9,539,836
Augusta—Aiken, GA—SC	7,857	6,424	7,269	588	160,485	26,644	63,867	96,807	22,260,584	3,057,539	7,573,071	14,687,513
Austin—San Marcos, TX	21,754	17,953	20,637	1,117	368,305	71,490	193,867	174,438	49,766,042	9,002,458	24,037,800	25,728,242
Bakersfield, CA	9,167	7,509	8,580	587	132,073	31,783	76,576	55,497	23,892,352	3,952,472	10,802,849	13,089,503
Baltimore, MD	50,038	42,284	48,321	1,717	910,984	178,568	476,874	434,110	136,531,013	23,010,020	63,686,130	72,844,883
Bangor, ME	2,548	1,975	2,356	192	40,047	8,315	24,713	15,334	5,476,134	860,089	3,244,376	2,231,758
Barnstable—Yarmouth, MA	4,589	3,984	4,400	189	42,035	13,908	29,779	12,256	5,095,471	1,767,553	3,400,414	1,695,057
Baton Rouge, LA	11,550	9,198	10,844	706	217,298	40,287	117,796	99,502	35,043,870	4,665,788	14,263,133	20,780,737
Beaumont—Port Arthur, TX	6,973	5,605	6,468	505	121,664	23,698	60,642	61,022	28,551,124	2,558,774	7,082,220	21,468,904
Bellingham, WA	4,593	3,816	4,342	251	51,718	15,122	37,109	14,609	8,724,570	1,754,302	4,569,589	4,155,031
Benton Harbor, MI	3,516	2,831	3,294	222	59,522	12,087	33,425	26,097	7,234,556	1,363,466	3,609,488	3,625,068
Bergen—Passaic, NJ	39,835	34,576	38,788	1,047	569,770	126,269	338,288	231,482	118,146,244	26,985,619	70,469,635	47,676,609
Billings, MT	3,944	3,136	3,650	294	49,762	12,870	32,010	17,752	9,402,548	1,576,025	4,598,640	4,803,908

Biloxi—Gulfport—Pascagoula, MS	5.835	4.850	5.483	352	112,646	19,257	48,577	64,069	13,938,229	1,985,693	5,215,102	8,723,127
Binghamton, NY	4.563	3.629	4.216	347	93,583	15,771	40,965	52,618	12,384,052	1,746,268	4,868,915	7,515,137
Birmingham, AL	18,098	14,668	17,048	1,050	390,568	64,369	180,080	210,488	60,423,347	9,044,444	26,436,942	33,986,405
Bismarck, ND	2.568	2.014	2.398	170	35,280	8,578	23,415	11,865	4,805,414	951,362	2,128,790	2,676,624
Bloomington, IN	2.497	1.945	2.291	206	40,718	8,620	22,216	18,502	5,037,715	785,123	1,997,069	3,040,646
Bloomington—Normal, IL	2.940	2.198	2.619	321	68,954	9,622	24,945	44,009	16,212,994	1,224,273	3,274,101	12,938,893
Boise City, ID	9.218	7.563	8.686	532	149,125	31,312	81,533	67,592	21,026,211	3,446,862	10,787,048	10,239,163
Boston, MA—NH	77,892	66,129	75,821	2,071	1,678,108	268,061	810,917	867,191	275,186,000	44,487,032	126,136,198	149,049,802
Boulder—Longmont, CO	8,577	7,226	8,181	396	118,528	27,859	70,050	48,478	15,940,385	3,527,590	8,569,974	7,370,411
Brazoria, TX	3,166	2,526	2,909	257	57,538	10,464	26,614	30,924	14,933,329	1,119,892	3,258,316	11,135,013
Bremerton, WA	4.251	3.596	4.011	240	42,465	13,653	28,746	13,719	4,517,934	1,244,488	2,948,327	1,569,607
Bridgeport, CT	9.961	8.328	9.472	489	169,880	34,080	92,480	77,400	26,692,179	5,460,768	14,468,344	12,223,835
Brockton, MA	4.633	3.732	4.348	285	75,919	15,812	44,924	30,995	10,887,013	2,307,856	6,385,997	4,501,016
Brownsville—Harlingen—San Benito, TX	4.651	3.795	4.353	298	71,283	15,860	39,510	31,773	6,845,991	1,531,596	3,775,301	3,070,690
Bryan—College Station, TX	2,600	2,001	2,340	260	36,966	8,765	22,751	14,215	4,095,879	829,045	2,443,879	1,652,000
Buffalo—Niagara Falls, NY	23,354	19,497	22,406	948	458,237	82,686	242,707	215,530	62,858,030	9,810,707	30,084,866	32,773,164
Burlington, VT	5,029	4,118	4,728	301	77,382	17,209	46,633	30,749	11,893,311	2,250,440	6,568,810	5,324,501
Canton—Massillon, OH	8,601	7,009	8,143	458	154,771	30,588	86,631	68,140	21,569,547	3,300,500	10,886,041	10,683,506
Casper, WY	2,338	1,854	2,124	214	23,406	7,280	15,499	7,907	3,909,291	814,101	2,469,460	1,439,831
Cedar Rapids, IA	4,396	3,320	4,006	390	94,660	14,334	44,174	50,486	15,211,671	1,896,025	6,665,318	8,546,353
Champaign—Urbana, IL	3,464	2,623	3,148	316	60,740	11,328	33,042	27,698	9,187,242	1,120,219	3,831,884	5,355,358
Charleston, WV	5,775	4,602	5,258	517	99,410	19,386	46,161	53,249	15,540,905	2,909,275	5,907,600	9,633,305
Charleston—North Charleston, SC	10,463	8,551	9,800	663	167,927	35,803	86,387	81,540	19,490,343	3,472,326	8,960,866	10,529,477
Charlotte—Gastonia—Rock Hill, NC	29,307	23,881	27,666	1,641	628,249	99,358	272,568	355,681	103,118,035	14,676,050	38,303,925	64,814,110
Charlottesville, VA	3,735	3,046	3,460	275	55,817	12,167	29,566	26,251	7,166,031	1,245,439	3,028,749	4,137,282
Chattanooga, TN—GA	9,140	7,268	8,462	678	176,859	31,393	88,889	87,970	25,459,873	4,000,680	11,479,519	13,980,354
Cheyenne, WY	1,951	1,539	1,762	189	24,327	6,406	13,938	8,378	3,380,085	625,770	2,263,172	1,116,913
Chicago, IL	163,748	139,846	160,417	3,331	3,413,209	573,443	1,698,576	1,714,633	597,532,511	96,569,657	278,175,328	319,357,183
Chico—Paradise, CA	4,160	3,463	3,917	243	46,225	14,094	31,162	15,063	5,270,220	1,276,478	3,315,581	1,954,639
Cincinnati, OH—KY—IN	31,687	25,665	30,168	1,519	171,555	112,821	347,376	370,179	108,070,555	15,048,549	47,142,428	60,927,627
Clarksville—Hopkinsville, TN—KY	2,972	2,373	2,712	260	44,046	10,003	24,405	19,641	5,249,099	1,012,309	2,980,915	2,268,684
Cleveland—Lorain—Elyria, OH	47,994	40,157	46,290	1,704	951,350	169,110	493,144	458,206	144,917,670	23,045,447	68,110,594	76,807,076
Colorado Springs, CO	10,142	8,397	9,524	618	156,809	32,301	81,176	75,633	18,922,497	3,114,315	8,610,903	10,311,594
Columbia, MO	3,098	2,434	2,827	271	53,320	10,256	26,528	26,392	6,114,828	1,006,066	2,728,197	3,386,631
Columbia, SC	10,719	8,540	9,937	786	194,995	35,613	93,439	101,556	27,460,043	4,042,709	11,134,674	16,325,369
Columbus, GA—AL	4,736	3,809	4,330	406	87,046	16,395	38,648	48,398	11,755,667	1,597,774	3,978,879	7,776,788
Columbus, OH	28,002	22,658	26,606	1,396	629,745	97,469	292,290	337,455	95,951,877	12,471,549	38,407,869	57,544,008

Table A.5 Firms, Employment, and Estimated Receipts by Firm Size and Metropolitan Statistical Area, 1994—Continued

Metropolitan Statistical Area	Firms				Employment				Estimated Receipts (Thousands of Dollars)			
	Total	Employment Size of Firm			Total	Employment Size of Firm			Total	Employment Size of Firm		
		<20	<500	500+		<20	<500	500+		<20	<500	500+
Cumbers Christi, TX	7,541	6,045	6,992	549	114,322	25,369	62,905	51,417	20,487,221	2,936,762	7,402,144	13,085,077
Copperland, MID—WV	2,132	1,745	1,972	160	27,053	7,250	15,918	11,135	3,181,747	654,328	1,570,087	1,611,660
Dallas, TX	66,162	54,992	63,589	2,573	1,420,697	221,876	633,125	787,572	238,112,983	36,811,830	102,120,805	135,992,178
Danbury, CT	5,636	4,749	5,312	324	78,717	17,953	42,576	36,141	13,000,885	2,920,970	7,156,526	5,844,359
Danville, VA	2,118	1,695	1,923	195	38,228	6,996	16,512	21,716	4,803,203	665,738	1,699,483	3,103,720
Dayton—Moline—Rock Island, IA ^{MI}	7,731	6,052	7,193	538	141,845	26,102	76,601	65,244	23,417,322	3,097,071	11,382,515	12,034,807
Dayton—Springfield, OH	17,319	13,890	16,356	963	388,465	63,409	184,765	203,700	54,476,253	7,223,557	22,007,794	32,468,459
Daytona Beach, FL	9,582	8,296	9,142	440	123,162	31,760	71,277	51,885	11,730,230	2,959,175	6,717,726	5,012,504
Decatur, AL	2,794	2,197	2,566	228	43,359	8,844	21,985	21,374	7,113,883	948,114	2,634,512	4,479,371
Decatur, IL	2,516	1,899	2,273	243	51,160	8,270	22,239	28,921	8,278,355	1,024,358	2,904,680	5,373,675
Denver, CO	48,132	40,634	46,206	1,926	823,816	157,210	417,776	406,040	134,080,686	22,650,955	58,681,069	75,399,617
Des Moines, IA	10,332	8,043	9,577	755	225,610	34,478	107,164	118,446	42,079,732	4,509,133	17,158,217	24,921,515
Detroit, MI	83,029	70,555	81,021	2,008	1,732,677	305,243	860,284	872,393	306,839,272	45,790,094	129,275,828	177,563,444
Dothan, AL	3,020	2,364	2,746	274	51,176	9,989	25,473	25,703	6,702,016	1,096,289	3,331,925	3,370,091
Dover, DE	2,429	1,886	2,196	233	35,735	7,869	19,850	15,885	4,577,862	850,316	2,138,366	2,439,496
Dubuque, IA	2,245	1,724	2,055	190	45,570	7,798	24,311	21,259	6,273,847	940,703	2,649,836	3,624,011
Duluth—Superior, MN—WI	5,620	4,665	5,310	310	80,513	20,714	49,195	31,318	10,676,735	2,172,394	5,435,082	5,241,653
Dutchess County, NY	5,701	4,885	5,365	336	79,087	17,968	38,911	38,911	10,248,478	2,129,523	4,675,246	5,573,232
Eau Claire, WI	3,274	2,565	3,027	247	51,054	11,186	30,594	20,460	6,637,647	1,110,590	3,496,047	3,141,600
El Paso, TX	9,978	8,119	9,328	650	179,197	33,669	92,062	87,135	21,968,725	3,762,537	10,391,141	11,577,584
Elkhart—Coshen, IN	4,342	3,269	4,042	300	104,535	15,412	55,508	49,027	16,110,112	1,949,521	8,308,207	7,801,905
Elmira, NY	1,746	1,292	1,549	197	33,428	5,802	18,095	15,333	4,155,807	572,575	2,200,405	1,955,402
Enid, OK	1,614	1,264	1,456	158	19,323	5,261	13,089	6,234	3,013,381	632,991	2,069,862	943,519
Erie, PA	5,596	4,430	5,216	380	108,517	20,193	59,634	48,883	13,420,898	2,115,524	6,838,801	6,582,097
Eugene—Springfield, OR	8,175	6,794	7,798	377	101,028	28,002	72,300	28,728	12,936,142	2,983,865	8,923,979	4,012,163
Evansville—Henderson, IN—KY	6,608	5,176	6,121	487	135,117	23,345	68,066	67,051	11,985,201	2,513,871	8,436,127	13,549,074
Fargo—Moorhead, ND—MN	4,484	3,556	4,164	320	74,016	14,838	45,630	28,386	11,072,282	2,027,780	6,330,888	4,741,394
Fayetteville, NC	4,422	3,530	4,075	347	73,946	15,223	37,056	36,890	8,280,711	1,457,636	3,772,871	4,507,840
Fayetteville—Springdale—Rogers, AR	5,659	4,709	5,350	309	104,594	18,614	45,464	59,130	12,299,991	2,086,988	5,927,028	6,372,963

Fitchburg—Leominster, MA	2,773	2,222	2,594	179	43,258	9,376	28,228	15,030	5,795,954	1,169,562	3,854,845	1,941,109
Flint, MI	7,565	6,213	7,149	416	149,215	27,116	66,856	82,359	31,723,186	2,988,073	7,971,465	23,751,721
Florence, AL	3,048	2,473	2,832	216	46,167	9,921	25,046	21,121	6,200,302	1,023,467	2,879,559	3,320,743
Florence, SC	2,828	2,177	2,561	267	49,129	9,401	24,864	24,265	6,492,660	1,119,411	3,115,770	3,376,890
Fort Collins—Loveland, CO	40,674	5,076	5,695	319	70,796	19,810	43,652	27,144	8,998,740	2,144,051	5,023,686	3,975,054
Fort Lauderdale, FL	9,676	35,858	39,488	1,188	505,004	126,123	291,846	213,158	70,743,580	17,482,988	38,246,812	32,496,768
Fort Myers—Cape Coral, FL	9,641	8,077	9,073	568	119,969	30,411	72,020	47,949	12,771,396	3,425,155	7,673,806	5,097,590
Fort Pierce—Port St. Lucie, FL	6,568	5,591	6,202	366	74,408	20,846	46,030	28,378	8,444,186	2,329,623	5,194,391	3,249,795
Fort Smith, AR—OK	4,306	3,426	3,995	311	81,771	14,321	37,518	44,240	9,711,450	1,574,665	4,512,153	5,199,297
Fort Walton Beach, FL	3,822	3,131	3,541	281	49,175	12,647	30,718	18,457	4,273,255	1,060,328	2,480,650	1,792,605
Fort Wayne, IN	10,452	8,244	9,803	649	229,253	37,600	114,811	114,442	36,763,522	4,469,126	15,590,592	21,172,930
Fort Worth—Arlington, TX	27,869	23,185	26,677	1,192	530,558	96,242	259,092	271,466	74,651,907	12,428,623	35,097,013	39,554,894
Fresno, CA	14,806	12,267	14,048	758	209,276	51,066	127,952	81,324	31,224,412	6,502,618	17,790,599	13,433,813
Gadsden, AL	1,913	1,514	1,733	180	32,948	6,487	15,555	17,393	4,253,940	692,532	1,937,411	2,316,529
Gainesville, FL	4,491	3,658	4,151	340	66,180	16,010	34,720	31,460	6,815,242	1,478,381	3,432,571	3,382,671
Galveston—Texas City, TX	3,942	3,144	3,599	343	64,403	12,704	31,676	32,727	14,166,233	1,397,382	3,515,073	10,651,160
Cary, IN	11,196	9,224	10,671	525	219,178	41,445	109,043	110,135	36,001,662	4,813,030	13,559,905	22,441,757
Glens Falls, NY	2,839	2,341	2,650	189	40,448	8,119	21,358	19,090	5,352,866	988,154	2,774,542	2,578,324
Goldshoro, NC	1,995	1,541	1,816	179	33,919	6,480	17,918	16,001	4,359,332	757,318	2,598,031	1,761,301
Grand Forks, ND—MN	2,410	1,859	2,242	168	33,725	8,158	24,088	9,637	4,238,901	1,139,570	2,955,514	1,283,387
Grand Rapids—Muskegon—Holland, MI	21,235	17,361	20,347	888	448,198	78,481	241,869	206,329	70,335,360	10,565,196	35,551,488	34,783,872
Great Falls, MT	2,204	1,765	2,037	167	24,579	7,217	15,688	8,891	3,128,758	743,684	1,868,386	1,260,372
Greeley, CO	3,000	2,448	2,784	216	45,163	10,153	22,724	22,439	8,443,118	1,259,417	2,982,168	5,460,950
Green Bay, WI	4,968	3,790	4,615	353	105,733	17,216	56,661	49,072	17,427,678	2,064,250	8,076,529	9,351,149
Greensboro—Winston-Salem—High Point, NC	24,977	20,601	23,843	1,134	531,300	86,451	256,656	274,644	78,131,373	11,660,790	35,438,808	42,692,565
Greenville, NC	2,424	1,829	2,188	236	43,214	7,852	21,864	21,350	6,294,506	792,282	2,616,482	2,678,024
Greenville—Spartanburg—Anderson, SC	18,539	15,324	17,600	939	417,809	64,307	175,328	242,481	53,943,154	7,810,869	22,758,046	31,185,108
Hagerstown, MD	2,706	2,104	2,461	245	45,738	8,946	24,726	21,012	6,538,657	1,014,292	3,315,392	3,223,265
Hamilton—Middletown, OH	5,069	4,027	4,735	334	90,155	17,606	47,362	42,793	13,935,654	2,181,373	6,174,339	7,761,315
Harrisburg—Lebanon—Carlisle, PA	12,078	9,637	11,295	783	265,953	42,548	123,129	142,824	39,443,415	4,771,397	16,120,658	23,322,757
Hartford, CT	25,716	21,529	24,630	1,086	520,020	88,959	251,418	268,602	109,243,060	12,702,947	37,519,537	71,723,523
Hattiesburg, MS	2,325	1,824	2,115	210	33,778	7,870	19,398	14,380	4,066,268	803,999	2,141,242	1,925,026
Hickory—Morgantown, NC	6,403	5,131	6,017	386	150,323	22,398	70,810	79,513	18,184,883	2,556,158	7,966,963	10,217,920
Honolulu, HI	17,433	14,607	16,798	635	322,378	64,518	178,688	143,690	47,463,833	2,448,783	24,208,882	23,254,951
Houma, LA	3,681	3,020	3,476	205	52,932	17,118	6,306,562	1,466,175	3,984,714	1,248,715	3,984,714	2,321,848
Houston, TX	73,121	61,759	70,734	2,387	1,509,814	254,289	692,602	817,212	265,562,553	42,467,883	111,282,886	154,279,667
Huntington—Ashland, WV—KY—OH	5,769	4,722	5,400	369	91,328	19,959	50,251	41,077	14,282,573	2,105,890	6,012,449	8,270,124

Table A.5 Firms, Employment, and Estimated Receipts by Firm Size and Metropolitan Statistical Area, 1994—Continued

Metropolitan Statistical Area	Firms				Employment				Estimated Receipts (Thousands of Dollars)			
	Total	Employment Size of Firm			Total	Employment Size of Firm			Total	Employment Size of Firm		
		<20	<500	500+		<20	<500	500+		<20	<500	500+
Huntsville, AL	6,541	5,096	6,003	538	132,038	111,124	59,490	72,548	17,096,714	2,286,314	6,762,284	10,334,430
Indianapolis, IN	31,769	25,865	30,187	1,582	665,553	211,076	323,308	342,245	101,670,027	14,781,159	45,207,690	56,462,337
Iowa City, IA	2,134	1,648	1,960	174	40,281	7,372	19,881	20,400	4,104,250	709,790	2,036,033	2,068,217
Jackson, MI	2,947	2,305	2,706	241	47,694	10,467	27,649	20,045	6,659,220	1,168,821	3,673,909	2,985,311
Jackson, MS	8,911	7,039	8,191	720	174,957	29,658	82,324	92,633	24,138,984	3,788,785	11,174,347	12,964,637
Jackson, TN	2,266	1,676	1,992	274	42,694	7,520	20,725	21,966	5,609,089	869,292	3,228,399	3,228,690
Jacksonville, FL	21,314	17,659	20,118	1,196	392,521	71,251	182,955	209,566	59,299,906	8,301,411	22,612,966	36,686,940
Jacksonville, NC	2,081	1,694	1,935	146	24,620	7,281	16,185	8,435	2,096,613	557,509	1,364,483	732,130
Jamestown, NY	2,869	2,332	2,665	204	46,481	9,875	23,739	22,742	6,094,004	1,143,632	2,673,935	3,420,069
Janesville—Beloit, WI	2,907	2,295	2,671	236	54,881	10,286	27,732	27,149	11,957,889	1,077,824	3,553,675	8,404,214
Jersey City, NJ	11,840	9,879	11,335	505	215,171	36,361	111,675	103,496	40,235,130	6,597,971	21,586,380	18,648,750
Johnson City—Kingsport—Bristol, TN—VA	8,331	6,928	7,834	497	160,151	29,071	72,617	87,534	24,180,957	3,352,487	8,695,478	15,485,479
Johnstown, PA	4,747	3,922	4,477	270	68,675	16,552	43,812	24,863	8,601,596	1,694,204	4,893,558	3,708,038
Joplin, MO	3,562	2,882	3,304	258	62,032	11,796	29,706	32,326	7,350,698	1,183,979	3,468,910	3,881,788
Kalamazoo—Battle Creek, MI	8,755	6,995	8,231	524	178,414	32,021	89,452	88,962	25,614,100	3,524,229	10,566,143	15,047,957
Kankakee, IL	2,046	1,586	1,847	199	54,129	6,867	16,868	37,261	5,832,211	810,743	2,464,914	3,367,297
Kansas City, MO—KS	36,768	30,323	35,155	1,613	733,544	127,153	370,904	362,640	122,133,088	17,373,880	51,544,663	70,588,425
Kenosha, WI	2,659	2,090	2,454	205	42,553	8,840	24,854	17,699	5,866,682	871,678	2,547,842	3,318,840
Killeen—Temple, TX	3,725	3,003	3,449	276	64,569	12,904	33,451	33,451	6,945,580	1,093,676	3,158,345	3,787,235
Knoxville, TN	14,744	12,008	13,821	923	259,709	50,257	130,583	129,126	33,242,289	6,028,289	16,409,798	16,832,482
Kokomo, IN	2,047	1,579	1,825	222	44,889	7,208	15,880	29,009	8,243,169	699,614	1,776,987	6,466,182
La Crosse, WI—MN	2,932	2,281	2,695	237	55,126	10,188	29,734	25,392	8,223,567	1,043,534	3,582,029	4,641,538
Lafayette, IN	3,286	2,586	2,989	297	62,046	11,503	28,583	33,463	10,738,696	1,109,409	3,099,204	7,639,492
Lafayette, LA	7,843	6,306	7,409	434	118,472	27,051	76,341	42,131	15,219,492	3,158,773	8,850,989	6,368,503
Lake Charles, LA	3,496	2,718	3,204	292	60,409	12,470	34,061	26,348	13,913,176	1,251,510	4,039,177	9,873,999
Lakeland—Winter Haven, FL	8,034	6,580	7,507	527	137,446	26,230	69,501	67,945	18,130,658	3,260,632	10,018,907	8,111,751
Lancaster, PA	9,177	7,201	8,646	531	184,794	32,591	106,390	78,404	28,480,617	3,699,984	15,730,431	12,750,186
Lansing—East Lansing, MI	8,613	6,896	8,079	534	152,066	29,995	82,195	69,871	29,700,893	3,624,054	10,581,001	19,119,892
Laredo, TX	3,441	2,770	3,191	250	43,438	11,619	29,150	14,288	4,635,474	1,157,268	3,178,548	1,456,926

Las Cruces, NM	2,755	2,194	2,543	212	30,716	9,077	10,098	2,989,873	796,462	1,941,544	1,048,329
Las Vegas, NV—AZ	20,319	16,789	19,337	982	446,972	70,087	252,241	51,485,127	8,760,049	24,364,938	27,120,189
Lawrence, KS	2,117	1,655	1,948	169	29,501	7,056	18,950	3,276,616	639,894	1,621,337	1,655,279
Lawrence, MA—NH	7,356	6,062	6,961	395	123,008	24,082	66,856	18,718,790	3,552,866	9,062,562	9,656,228
Lawton, OK	1,976	1,576	1,810	166	26,646	6,614	11,059	2,500,546	541,318	1,312,597	1,187,949
Lewiston—Auburn, ME	2,210	1,728	2,060	150	37,141	7,117	21,594	4,265,397	762,004	2,447,247	1,818,150
Lexington, KY	9,857	7,828	9,177	680	186,818	33,880	95,130	26,368,435	3,624,354	11,119,909	15,248,526
Lima, OH	3,348	2,591	3,042	306	63,299	11,931	31,186	11,332,288	1,303,566	4,360,824	6,971,464
Lincoln, NE	5,556	4,430	5,190	366	101,711	19,741	54,115	47,596	13,634,657	6,124,000	7,510,657
Little Rock—North Little Rock, AR	12,856	10,454	12,053	803	232,931	43,975	120,942	11,989	30,957,859	15,012,161	15,945,698
Longview—Marshall, TX	4,777	3,799	4,410	367	68,488	16,051	40,356	28,132	11,600,548	5,495,585	6,104,963
Los Angeles—Long Beach, CA	183,274	157,926	180,333	2,941	3,391,477	615,126	1,792,806	1,598,671	582,931,965	284,076,986	298,854,979
Louisville, KY—IN	21,278	17,115	20,140	1,138	445,729	74,977	229,030	216,699	72,334,362	27,981,672	44,352,690
Lowell, MA—NH	5,287	4,343	4,986	301	92,639	17,701	48,323	44,316	14,262,503	2,643,736	7,387,658
Lubbock, TX	5,621	4,443	5,181	440	81,866	18,550	48,511	33,351	11,814,994	6,733,910	5,801,084
Lynchburg, VA	4,480	3,638	4,156	324	79,244	14,831	38,511	40,733	10,333,685	1,542,234	5,700,099
Macon, GA	5,918	4,687	5,423	495	106,227	20,231	50,256	55,971	17,359,542	2,124,184	11,504,958
Madison, WI	9,633	7,540	9,050	583	186,925	34,051	105,758	81,167	29,082,099	3,987,794	14,378,998
Manchester, NH	4,799	3,716	4,371	428	85,708	14,974	43,773	41,935	13,445,927	2,178,470	6,560,897
Mansfield, OH	3,584	2,797	3,291	293	66,491	11,918	34,736	31,755	8,410,008	1,260,661	4,644,734
McAllen—Edinburg—Mission, TX	6,240	5,165	5,912	328	86,472	21,366	53,292	33,180	9,693,174	2,336,441	3,408,411
Medford—Ashland, OR	4,265	3,542	4,020	245	51,719	14,374	32,876	18,843	6,478,232	1,515,610	2,230,440
Melbourne—Titusville—Palm Bay, FL	9,386	7,997	8,865	521	143,894	31,098	65,139	78,755	15,704,029	3,017,740	8,842,929
Memphis, TN—AR—MS	19,459	15,384	18,169	1,290	433,431	66,646	204,015	229,416	62,797,665	9,519,895	29,651,457
Merced, CA	2,601	2,092	2,391	210	35,288	8,474	19,862	15,426	5,194,147	977,777	2,495,494
Miami, FL	59,766	53,142	58,489	1,277	793,724	193,067	471,328	322,396	113,663,600	29,336,448	68,079,702
Middlesex—Somerset—Huntingdon, NJ	26,223	22,181	25,085	1,138	513,769	83,789	225,270	288,499	112,331,919	14,935,923	43,241,792
Milwaukee—Waukesha, WI	32,625	26,594	31,327	1,298	711,172	117,845	369,890	341,282	110,821,012	16,314,507	50,839,386
Minneapolis—St. Paul, MN—WI	60,906	50,631	59,070	1,836	1,344,429	211,587	689,411	655,018	213,131,119	32,629,091	101,722,810
Mobile, AL	10,570	8,512	9,861	709	177,407	35,825	99,136	78,271	22,547,991	4,074,740	11,483,187
Modesto, CA	6,879	5,575	6,461	418	101,709	23,366	59,366	44,040	16,511,992	2,667,262	8,073,282
Monmouth—Ocean, NJ	23,971	21,460	23,393	578	272,615	75,846	163,802	108,813	41,001,350	11,208,516	23,263,997
Monroe, LA	3,433	2,688	3,162	271	54,711	11,773	31,109	23,602	7,498,838	1,225,811	3,693,978
Montgomery, AL	6,479	5,099	5,975	504	113,707	22,437	62,082	51,625	14,306,716	2,570,876	6,989,444
Muncie, IN	2,389	1,792	2,162	227	24,602	4,837	24,067	23,747	6,098,583	780,132	2,962,434
Myrtle Beach, SC	5,323	4,398	5,020	303	62,507	17,052	43,164	19,343	5,963,021	1,660,318	3,826,572
Naples, FL	6,246	5,348	5,946	300	66,240	19,519	45,047	21,193	6,870,097	2,231,886	4,596,180

Table A.5 Firms, Employment, and Estimated Receipts by Firm Size and Metropolitan Statistical Area, 1994—Continued

Metropolitan Statistical Area	Firms				Employment				Estimated Receipts (Thousands of Dollars)			
	Total	Employment Size of Firm			Total	Employment Size of Firm			Total	Employment Size of Firm		
		<20	<500	500+		<20	<500	500+		<20	<500	500+
Nashua, NH	4,325	3,407	3,993	332	73,640	14,002	36,967	36,673	10,680,040	2,032,527	5,431,004	5,249,036
Nashville, TN	24,885	20,446	23,501	1,384	522,105	84,679	232,830	289,275	78,921,338	11,772,262	34,415,410	44,505,928
Nassau—Suffolk, NY	77,255	69,984	76,116	1,139	970,356	242,144	567,335	403,021	162,846,963	42,293,996	96,501,051	66,345,912
New Bedford, MA	3,630	3,026	3,417	213	52,081	11,922	30,438	21,643	6,441,821	1,468,148	3,552,336	2,889,485
New Haven—Meriden, CT	12,931	10,907	12,350	581	213,715	44,347	113,795	99,920	35,605,967	6,734,163	17,349,857	18,256,110
New London—Norwich, CT—RI	6,288	5,252	5,955	333	102,145	21,426	53,013	49,132	15,689,589	2,705,397	7,052,601	8,636,988
New Orleans, LA	25,673	21,113	24,406	1,267	503,665	89,065	253,456	250,210	78,390,301	10,949,124	29,708,566	48,681,735
New York, NY	201,858	180,318	199,398	2,460	3,348,890	639,513	1,729,795	1,619,095	709,692,648	131,657,956	352,183,194	357,509,454
Newark, NJ	49,553	43,094	48,211	1,342	828,324	161,949	427,363	400,961	177,675,183	29,598,760	75,114,626	102,560,557
Newburgh, NY—PA	7,161	6,144	6,798	363	83,958	22,421	52,466	31,492	13,351,738	3,142,048	7,261,760	6,089,998
Norfolk—Virginia Beach—Newport News, VA—NC	25,720	21,514	24,610	1,110	482,922	93,226	246,993	235,929	58,547,549	9,598,466	27,885,221	30,662,328
Oakland, CA	45,955	38,633	44,331	1,624	770,716	157,141	409,420	361,296	142,264,464	22,165,889	60,335,039	81,929,425
Ocala, FL	4,400	3,569	4,036	364	58,353	14,233	31,836	26,517	7,184,473	1,465,846	3,666,079	3,518,394
Odessa—Midland, TX	6,254	5,113	5,827	427	80,118	22,049	48,320	31,798	13,249,840	3,302,470	7,058,350	6,191,490
Oklahoma City, OK	23,287	19,567	22,224	1,063	370,285	77,807	206,187	164,098	52,017,497	9,687,678	25,140,413	26,877,084
Olympia, WA	4,285	3,569	4,017	268	44,495	13,894	30,001	14,494	5,691,846	1,379,749	3,618,836	2,073,010
Omaha, NE—IA	14,908	11,959	14,014	894	318,472	50,610	152,258	166,214	47,744,104	6,018,933	21,720,700	26,023,404
Orange County, CA	61,133	51,021	59,180	1,953	1,116,865	209,184	594,121	522,744	186,395,415	33,389,399	90,917,565	95,477,850
Orlando, FL	32,552	27,279	31,009	1,543	599,723	104,648	274,246	325,477	75,116,262	12,722,440	34,349,458	40,766,804
Owensboro, KY	2,082	1,578	1,862	220	36,855	7,196	19,797	17,058	5,356,171	747,648	2,426,849	2,929,322
Panama City, FL	3,600	2,900	3,325	275	47,180	12,572	29,979	17,201	4,891,765	1,165,728	2,562,907	2,328,858
Parkersburg—Martetta, WV—OH	3,406	2,710	3,130	276	55,544	11,330	29,917	25,627	8,880,310	1,133,627	3,534,994	5,345,316
Pensacola, FL	7,165	5,777	6,657	508	110,680	24,344	57,144	53,536	11,893,150	2,392,521	5,804,791	6,088,359
Peoria—Pekin, IL	7,140	5,655	6,643	497	144,429	25,259	71,319	73,110	20,170,633	2,994,058	9,804,594	10,366,039
Philadelphia, PA—NJ	100,199	86,040	97,808	2,391	1,955,736	356,263	982,706	973,030	323,666,758	54,791,623	149,084,461	174,582,297
Phoenix—Mesa, AZ	51,374	43,246	49,506	1,868	984,306	173,122	494,044	490,262	138,932,894	22,030,894	60,915,093	78,017,815
Pine Bluff, AR	1,557	1,209	1,407	150	25,732	5,245	12,654	13,078	3,343,628	555,392	1,448,453	1,895,171
Pittsburgh, PA	47,687	40,474	46,107	1,580	948,271	172,280	474,292	473,979	134,113,968	21,091,312	60,134,622	73,979,346
Pittsfield, MA	2,315	1,842	2,146	169	35,284	7,567	21,941	13,343	4,361,446	881,283	2,638,227	1,723,219

Portland, ME	7,288	5,897	6,805	483	111,782	23,205	63,297	48,485	19,486,556	2,767,599	8,480,906	11,005,650
Portland—Yancouver, OR—WA	43,207	36,535	41,697	1,510	703,428	145,557	397,442	305,986	110,918,887	19,843,046	56,928,545	53,990,342
Portsmouth—Rochester, NH—ME	6,182	5,135	5,827	355	86,606	19,660	47,372	39,234	12,533,291	2,617,244	5,954,520	6,578,771
Providence—Fall River—Warwick, RI—MA	26,733	22,946	25,905	828	421,592	88,714	243,901	177,691	56,848,955	11,513,240	31,147,701	25,701,254
Provo—Orem, UT	4,943	4,023	4,676	267	99,801	17,573	48,076	51,725	10,627,898	1,686,701	5,720,500	4,907,398
Pueblo, CO	2,607	2,116	2,389	218	38,428	9,264	19,621	18,807	3,983,831	797,632	1,856,439	2,127,392
Punta Gorda, FL	2,486	2,083	2,299	187	27,070	7,758	14,677	12,193	2,354,355	733,639	1,307,005	1,047,350
Racine, WI	3,868	3,107	3,619	249	72,409	13,641	37,845	34,564	9,324,518	1,514,428	4,496,998	4,827,520
Raleigh—Durham—Chapel Hill, NC	22,852	18,974	21,711	1,141	444,221	76,859	203,559	240,662	62,251,575	9,215,775	24,595,587	37,655,988
Rapid City, SD	2,764	2,226	2,585	179	35,242	9,452	24,235	11,007	4,403,328	966,312	3,149,705	1,253,623
Reading, PA	6,973	5,592	6,527	446	135,209	24,463	69,590	65,619	22,105,099	2,923,823	9,288,981	12,816,118
Redding, CA	4,137	3,461	3,881	256	41,542	14,031	28,522	13,020	6,103,123	1,588,535	3,856,671	2,246,452
Reno, NV	8,649	7,045	8,028	621	136,763	27,724	67,451	69,312	17,639,736	3,533,852	9,785,515	7,854,221
Richland—Kennewick—Pasco, WA	3,564	2,828	3,291	273	63,349	12,060	27,206	36,143	9,550,162	1,418,312	3,328,583	6,221,579
Richmond—Petersburg, VA	20,417	16,733	19,304	1,113	410,670	71,622	187,103	223,567	68,645,822	9,354,856	25,552,522	43,093,300
Riverside—San Bernardino, CA	39,854	33,533	38,462	1,392	645,245	135,398	356,790	288,455	82,743,948	15,392,214	43,720,070	39,023,878
Roanoke, VA	5,867	4,563	5,337	530	117,629	19,231	54,010	63,619	16,488,579	2,081,349	7,209,875	9,278,704
Rochester, MN	2,370	1,758	2,138	232	62,001	7,645	24,696	37,305	7,538,642	758,809	2,730,757	4,807,885
Rochester, NY	19,635	16,416	18,788	847	435,264	67,893	193,799	241,465	59,095,331	9,111,547	25,029,156	34,066,175
Rockford, IL	7,677	6,133	7,185	492	151,607	26,617	77,406	74,201	24,131,489	3,329,004	10,384,342	13,747,147
Rocky Mount, NC	2,698	2,074	2,447	251	57,525	8,713	27,015	30,510	7,509,340	997,559	3,191,542	4,317,798
Sacramento, CA	28,892	24,459	27,723	1,169	427,847	98,166	231,093	196,754	60,015,450	10,904,795	28,462,684	31,552,766
Saginaw—Bay City—Midland, MI	7,874	6,332	7,376	498	144,272	28,822	73,631	70,641	23,374,714	3,000,767	9,509,882	13,864,832
Salem, OR	7,084	5,939	6,731	353	90,847	24,343	55,682	35,165	11,686,967	2,470,515	6,162,180	5,524,787
Sallinas, CA	7,248	6,030	6,832	416	93,239	24,998	56,570	36,669	13,764,547	3,371,691	7,645,189	6,119,358
Salt Lake City—Ogden, UT	23,902	19,585	22,773	1,129	485,480	86,144	241,920	243,560	68,685,356	10,143,464	31,236,841	37,448,515
San Angelo, TX	2,251	1,782	2,059	192	31,794	7,277	17,657	14,137	3,887,848	799,786	2,260,862	1,626,986
San Antonio, TX	25,499	21,167	24,290	1,209	491,657	86,768	233,296	258,361	60,983,514	9,942,686	27,574,638	33,408,876
San Diego, CA	50,902	43,726	49,422	1,480	816,047	172,816	456,924	359,123	109,191,136	21,615,387	58,715,429	50,475,707
San Francisco, CA	50,876	43,153	49,384	1,492	852,408	170,182	458,670	393,738	151,280,243	27,322,863	69,117,426	82,162,819
San Jose, CA	35,043	28,911	33,708	1,335	767,525	118,281	353,183	414,342	141,220,933	19,103,872	61,314,999	79,905,934
San Luis Obispo—Atascadero—Paso Robles, CA	5,613	4,836	5,393	220	59,189	20,022	42,795	16,394	6,904,383	1,961,648	4,104,416	2,799,967
Santa Barbara—Santa Maria—Lompoc, CA	9,121	7,629	8,682	439	117,375	31,698	78,051	39,324	14,333,513	3,728,955	8,581,221	5,752,292
Santa Cruz—Watsonville, CA	4,971	5,139	5,735	236	70,738	20,723	46,558	24,180	8,776,992	2,488,060	5,900,641	2,876,351
Santa Fe, NM	5,288	3,607	4,040	448	44,683	14,068	30,750	13,933	4,627,025	1,601,196	3,342,518	1,284,507
Santa Rosa, CA	11,170	9,585	10,721	449	129,676	37,731	86,237	43,439	19,337,536	4,348,779	12,095,434	7,242,102
Sarasota—Bradenton, FL	13,584	11,652	12,939	645	179,078	42,853	97,007	82,071	18,195,013	4,587,880	9,676,814	8,518,199

Table A.5 Firms, Employment, and Estimated Receipts by Firm Size and Metropolitan Statistical Area, 1994—Continued

Metropolitan Statistical Area	Firms			Employment			Estimated Receipts (Thousands of Dollars)					
	Total	Employment Size of Firm		Total	Employment Size of Firm		Total	Employment Size of Firm				
		<20	<500		500+	<20		<500	500+	<20	<500	500+
Savannah, GA	5,877	4,550	5,317	560	99,542	18,834	50,555	48,987	13,373,075	2,309,250	5,719,732	7,653,343
Scranton—Wilkes-Barre—Hazleton, PA	12,704	10,533	12,133	571	232,782	42,299	129,125	103,657	28,791,287	4,645,668	14,217,833	14,573,454
Seattle—Bellevue—Everett, WA	59,983	51,235	58,232	1,751	1,005,533	202,008	541,653	463,880	168,856,940	29,462,195	81,009,068	87,847,872
Sharon, PA	2,443	1,935	2,251	192	39,074	8,469	23,090	15,984	4,784,614	812,879	2,827,696	1,956,918
Sheboygan, WI	2,186	1,695	2,028	158	49,963	8,073	25,214	24,749	7,525,574	796,516	3,190,285	4,335,289
Sherman—Denison, TX	2,123	1,673	1,913	210	32,086	6,688	15,639	16,447	4,750,979	761,367	1,674,228	3,076,751
Shreveport—Bossier City, LA	7,504	5,953	6,944	560	133,397	26,543	71,833	61,564	21,820,014	3,084,308	9,155,377	12,664,637
Sioux City, IA—NE	2,887	2,174	2,652	235	53,635	9,459	29,147	24,488	10,011,004	1,158,574	4,631,710	5,379,294
Sioux Falls, SD	4,528	3,478	4,172	356	84,215	14,557	45,253	38,962	12,081,495	1,981,872	6,146,096	5,935,399
South Bend, IN	5,738	4,409	5,268	490	114,696	19,910	59,900	54,796	15,198,737	2,153,461	8,108,865	7,089,872
Spokane, WA	9,797	7,923	9,255	542	148,842	33,588	90,512	58,330	21,549,812	3,891,074	11,831,704	9,718,108
Springfield, IL	4,851	3,801	4,451	400	77,916	16,114	41,430	36,486	11,253,319	1,875,030	6,208,232	5,045,087
Springfield, MA	11,371	9,386	10,832	539	208,937	40,335	114,114	94,823	34,777,945	4,907,681	14,526,707	20,251,238
Springfield, MO	7,817	6,383	7,371	446	125,316	26,115	68,356	56,960	17,571,466	2,990,451	8,683,971	8,887,495
St. Cloud, MN	3,773	2,998	3,539	234	69,358	13,827	38,515	30,843	8,946,331	1,539,371	4,359,870	4,586,461
St. Joseph, MO	2,279	1,778	2,059	220	35,530	7,273	18,768	16,762	5,222,421	926,306	2,446,230	2,776,191
St. Louis, MO—IL	53,541	45,141	51,729	1,812	1,099,044	190,999	537,983	561,061	173,297,563	25,787,146	74,893,222	98,404,341
Stamford—Norwalk, CT	13,002	10,985	12,381	621	192,863	40,835	101,107	91,756	52,347,127	10,347,707	25,881,218	26,465,909
State College, PA	2,693	2,098	2,484	209	41,645	8,652	24,901	16,744	4,601,567	788,989	2,469,928	2,131,639
Steubenville—Weirton, OH—WV	2,545	2,085	2,370	175	42,536	8,294	19,025	23,511	6,581,485	893,735	2,078,425	4,503,060
Stockton—Lodi, CA	8,656	7,035	8,100	556	123,899	29,231	72,696	51,203	19,626,191	3,514,502	10,483,346	9,142,845
Sumter, SC	1,598	1,218	1,423	175	33,152	5,461	14,601	18,551	3,638,099	546,620	1,784,338	1,853,761
Syracuse, NY	14,480	11,863	13,745	735	279,471	48,700	138,921	140,550	41,849,374	6,283,730	17,888,548	23,960,826
Tacoma, WA	12,691	10,612	12,150	541	175,509	42,491	104,283	71,226	22,902,537	4,824,596	13,339,219	9,563,318
Tallahassee, FL	5,730	4,560	5,260	470	86,030	19,454	46,127	39,903	8,926,492	1,966,083	4,699,007	4,227,485
Tampa—St. Petersburg—Clearwater, FL	48,327	41,876	46,643	1,684	823,642	158,962	385,602	438,040	103,207,285	18,834,258	46,705,947	56,501,338
Terre Haute, IN	3,079	2,438	2,811	268	55,631	10,538	27,135	28,496	7,674,723	1,008,598	2,843,544	4,831,179
Texarkana, TX—Texarkana, AR	2,455	1,921	2,243	212	35,421	8,395	20,746	14,675	5,441,877	969,603	3,282,458	2,159,419
Toledo, OH	12,251	9,756	11,503	748	263,029	44,069	128,167	134,862	41,077,649	5,465,347	16,350,601	24,727,048

Topeka, KS	4,020	3,113	3,684	336	73,047	13,236	36,696	36,351	10,460,661	1,369,762	4,452,955	6,007,706
Trenton, NJ	7,911	6,372	7,384	527	160,893	25,411	71,771	89,122	21,189,389	3,998,401	10,042,148	11,147,241
Tucson, AZ	14,442	11,813	13,693	749	241,671	49,393	139,835	101,836	26,149,094	4,901,155	13,323,538	12,825,558
Tulsa, OK	17,931	14,799	17,012	919	304,261	59,704	164,185	140,076	42,223,320	7,968,669	21,481,158	20,742,162
Tuscaloosa, AL	3,228	2,551	2,980	248	56,189	11,753	28,799	27,390	7,076,643	1,145,299	3,167,690	3,908,953
Tyler, TX	4,150	3,282	3,805	345	60,907	13,656	33,330	27,577	8,503,921	1,679,247	4,262,872	4,241,049
Utica—Rome, NY	5,636	4,714	5,307	329	18,858	18,858	50,106	46,978	12,472,018	2,181,300	6,544,009	5,928,009
Vallejo—Fairfield—Napa, CA	8,491	7,008	8,004	487	119,758	28,729	69,807	49,951	17,624,102	3,141,217	9,620,546	8,003,556
Ventura, CA	13,681	11,399	13,000	681	195,520	45,947	116,785	78,735	29,917,647	6,077,947	15,131,729	14,785,918
Victoria, TX	1,933	1,470	1,724	209	25,653	6,419	15,221	10,432	3,787,208	723,292	1,734,505	2,052,703
Vineland—Millville—Bridgeton, NJ	2,804	2,294	2,626	178	46,482	9,526	25,085	21,397	7,584,861	1,388,558	4,224,556	3,360,305
Visalia—Tulare—Porterville, CA	5,224	4,317	4,920	304	73,297	18,279	44,247	29,050	9,914,711	2,229,749	5,532,648	4,362,063
Waco, TX	4,256	3,345	3,884	372	77,880	14,050	39,446	38,434	9,512,742	1,661,392	4,833,190	4,679,552
Washington, DC—MD—VA—WV	93,932	79,899	91,639	2,293	1,826,184	330,890	957,580	868,604	268,293,124	44,378,795	127,277,343	141,015,781
Waterbury, CT	4,866	4,025	4,618	248	69,698	16,531	43,638	26,060	9,567,452	2,134,437	5,669,720	3,897,732
Waterloo—Cedar Falls, IA	2,817	2,148	2,579	238	51,073	10,037	27,390	23,683	7,506,388	1,053,591	3,470,328	4,036,060
Wausau, WI	2,861	2,205	2,627	234	52,899	9,900	28,005	24,894	8,370,635	1,123,809	3,699,928	4,670,707
West Palm Beach—Boca Raton, FL	28,730	25,183	27,799	931	366,056	89,666	209,567	156,489	48,940,127	12,350,685	26,742,849	22,197,278
Wheeling, WV—OH	3,286	2,677	3,039	247	47,451	11,515	28,115	19,336	5,725,472	1,148,744	3,321,617	2,403,855
Wichita Falls, TX	3,212	2,548	2,929	283	47,449	10,394	25,430	22,019	5,305,308	1,284,614	2,999,829	2,305,479
Wichita, KS	11,322	9,044	10,656	666	222,902	38,683	114,856	108,046	30,742,106	4,425,078	14,107,552	16,634,554
Williamsport, PA	2,594	2,028	2,361	233	45,377	8,729	23,763	21,614	5,742,693	830,480	2,612,035	3,130,658
Wilmington, NC	5,750	4,720	5,372	378	73,770	19,038	43,189	30,581	9,242,756	1,907,861	4,571,399	4,671,357
Wilmington—Newark, DE—MD	13,215	10,660	12,273	942	245,692	41,993	108,543	137,149	45,260,725	5,091,203	14,333,336	30,927,389
Worcester, MA—CT	9,834	7,994	9,280	554	198,884	32,141	100,671	98,213	30,539,582	4,526,676	14,108,733	16,430,849
Yakima, WA	4,227	3,466	3,999	228	55,876	14,468	39,976	15,900	8,392,644	1,872,537	5,541,895	2,850,749
Yolo, CA	2,822	2,122	2,558	264	46,537	9,335	26,264	20,273	9,623,356	1,275,630	4,962,759	4,660,597
York, PA	6,714	5,301	6,277	437	140,050	24,057	71,229	68,821	20,189,745	2,635,462	9,725,645	10,464,100
Youngstown—Warren, OH	11,589	9,657	11,098	491	204,092	41,906	111,918	92,174	31,969,450	4,477,482	14,085,249	17,884,201
Yuba City, CA	2,280	1,859	2,104	176	23,009	7,449	15,856	7,153	2,923,132	767,453	1,949,809	973,323
Yuma, AZ	2,078	1,599	1,898	180	28,862	7,045	17,889	10,973	3,268,720	644,656	1,924,522	1,344,198

Notes: For metropolitan statistical area (MSA) data, a firm is defined as an aggregation of all establishments owned by a parent company within an MSA. Establishments are locations with active payroll in any quarter. Employment is measured in March; thus, some firms will have no employment and some annual payroll.

Source: U.S. Small Business Administration, Office of Advocacy, based on data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.6 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Major Industry, 1995
(Receipts and Payroll in Thousands of Dollars)

Industry and Data Type	Employment Size of Firm										
	Total	0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	2,500+
Total	5,369,068	688,584	2,560,989	981,094	576,866	4,807,533	469,869	76,222	5,353,624	15,444	3,176
Firms	6,612,721	690,772	2,569,023	998,264	618,268	4,876,327	638,616	283,993	5,798,936	813,785	606,850
Establishments	100,314,946	0	5,395,432	6,440,349	7,734,080	19,569,861	18,422,228	14,660,421	52,652,510	47,662,436	35,213,895
Employment	2,665,921,824	25,787,172	115,750,753	137,083,047	175,388,093	454,009,065	437,065,364	361,060,815	1,252,135,244	1,413,786,580	1,077,342,852
Annual Payroll	15,751,365,178	129,711,136	790,023,849	778,863,865	965,258,998	2,663,857,848	2,678,292,849	2,062,235,050	7,404,385,747	8,346,979,431	6,560,719,999
Estimated Receipts											
Agricultural Services											
Firms	107,253	23,307	49,846	19,279	9,950	102,382	4,347	387	107,116	137	62
Establishments	108,666	23,308	49,863	19,296	9,978	102,445	4,494	567	107,506	1,160	748
Employment	630,287	0	103,920	126,804	130,478	361,202	147,065	52,060	560,327	69,960	50,535
Annual Payroll	12,102,236	451,031	1,787,849	2,098,018	2,410,111	6,747,009	2,843,919	938,088	10,529,016	1,573,220	1,102,813
Estimated Receipts	36,963,317	1,484,644	5,708,066	5,848,340	6,213,853	19,254,903	7,781,522	3,290,590	30,327,015	6,636,302	4,568,433
Mining											
Firms	21,585	2,293	10,010	3,392	2,483	18,178	2,469	536	21,183	402	169
Establishments	27,406	2,298	10,044	3,421	2,577	18,340	3,038	1,412	22,790	4,616	3,056
Employment	627,531	0	20,187	22,438	33,805	76,430	91,513	75,196	243,139	384,392	284,585
Annual Payroll	25,698,581	146,101	534,173	602,906	944,600	2,227,780	2,931,597	2,897,562	8,056,939	17,641,642	13,212,348
Estimated Receipts	168,055,155	1,060,613	5,273,697	5,221,976	5,765,937	17,322,223	18,066,874	15,606,815	50,995,912	117,059,243	92,023,886
Construction											
Firms	630,206	100,581	306,901	111,486	62,817	581,785	43,442	4,316	629,543	663	178
Establishments	636,580	100,588	306,939	111,529	62,953	582,009	44,195	5,635	631,839	4,741	2,532
Employment	5,040,598	0	643,645	729,109	838,491	2,211,245	1,594,071	696,278	4,501,594	539,004	277,519
Annual Payroll	147,320,503	2,815,564	13,630,049	16,343,046	21,767,268	54,555,927	48,325,397	23,866,174	126,747,498	20,573,005	10,662,225
Estimated Receipts	667,763,006	13,311,678	79,142,699	75,227,023	92,917,662	260,599,062	207,511,531	106,397,358	574,507,951	93,255,055	44,387,804
Manufacturing											
Firms	330,310	28,908	100,688	60,411	52,331	242,338	66,235	16,821	325,394	4,916	1,293
Establishments	390,435	28,936	100,730	60,509	52,629	242,804	70,490	28,536	341,830	48,605	29,751
Employment	18,611,108	0	227,868	405,185	714,779	1,347,832	2,743,165	3,073,902	7,163,999	11,447,109	8,411,394
Annual Payroll	630,965,899	1,777,487	4,881,997	9,075,962	17,624,181	33,359,627	74,126,239	86,752,008	194,238,774	436,727,125	342,641,120
Estimated Receipts	3,417,662,925	9,464,692	24,734,654	40,567,713	74,751,632	149,518,691	339,266,138	460,292,303	949,077,132	2,468,585,793	1,961,425,015
Transportation, Communications, and Public Utilities											
Firms	208,967	29,714	96,288	34,153	22,512	182,667	20,714	3,931	207,312	1,655	648
Establishments	285,654	29,867	96,501	34,699	23,779	184,846	26,974	12,957	224,777	60,877	47,792

Employment	5,924,706	1,995,518	223,859	302,332	725,709	798,021	628,665	2,152,395	3,772,311	3,179,626
Annual Payroll	200,893,921	3,885,824	4,592,048	6,698,205	16,366,530	19,514,278	17,602,270	53,483,078	147,410,843	127,888,397
Estimated Receipts	1,026,766,996	5,011,477	21,030,288	28,201,835	77,576,329	82,737,853	75,831,589	236,145,771	790,621,225	685,943,230
Wholesale Trade										
Firms	405,435	171,688	77,659	54,824	345,929	47,849	8,321	402,099	3,336	1,181
Establishments	518,432	172,302	79,348	59,699	353,206	70,041	29,259	452,506	65,926	43,329
Employment	6,606,534	370,111	513,696	733,099	1,616,906	1,738,224	1,074,161	4,429,291	2,177,243	1,562,257
Annual Payroll	226,998,566	10,720,817	14,646,509	21,772,195	48,877,273	53,242,969	34,985,893	137,056,135	89,942,431	67,081,837
Estimated Receipts	3,849,002,650	30,269,406	246,300,093	345,767,850	882,973,143	969,535,108	584,259,478	2,436,587,729	1,412,414,921	1,045,652,293
Retail Trade										
Firms	1,099,619	135,741	466,486	224,415	967,681	115,689	13,305	1,096,675	2,944	924
Establishments	1,571,073	136,797	469,491	229,966	990,360	167,260	78,759	1,236,379	334,694	266,400
Employment	21,086,617	0	1,043,310	1,481,610	4,405,883	4,349,787	2,208,976	10,964,646	10,121,971	8,646,530
Annual Payroll	300,073,188	3,428,366	12,863,371	18,109,033	57,717,897	62,546,330	34,261,514	154,525,741	145,547,447	124,459,460
Estimated Receipts	2,292,731,644	23,073,809	129,375,040	147,464,986	476,172,787	519,510,231	285,037,763	1,280,720,781	1,012,010,863	871,192,184
Finance, Insurance and Real Estate										
Firms	433,790	53,552	260,395	58,121	400,691	24,395	5,716	430,802	2,988	1,154
Establishments	629,479	53,724	261,256	60,064	408,589	46,474	30,062	485,125	144,354	117,420
Employment	6,984,830	0	501,716	373,506	1,252,906	934,421	815,342	3,002,669	3,982,161	3,213,609
Annual Payroll	255,882,857	2,252,269	11,288,974	10,210,377	35,431,584	29,337,865	27,870,522	92,639,971	163,242,886	133,116,924
Estimated Receipts	2,094,205,607	11,751,575	75,634,347	50,059,325	193,254,017	169,091,236	205,148,083	567,493,336	1,526,712,271	1,248,068,425
Services										
Firms	2,114,127	246,850	390,192	204,005	1,918,185	154,867	32,610	2,105,662	8,465	1,930
Establishments	2,392,015	247,441	396,178	217,876	1,941,207	205,213	96,787	2,243,207	148,808	95,822
Employment	34,709,644	0	2,248,042	2,543,307	7,499,092	6,012,668	6,033,998	19,545,758	15,163,886	9,587,822
Annual Payroll	864,399,439	11,391,906	55,737,874	61,202,462	197,369,219	144,073,113	131,909,508	473,351,840	391,047,599	257,157,728
Estimated Receipts	2,188,812,082	30,904,223	197,783,311	178,792,235	579,077,680	364,264,223	326,214,385	1,269,556,288	919,255,794	607,458,729
Unclassified										
Firms	52,981	25,956	22,185	1,126	52,521	437	19	52,977	4	0
Establishments	52,981	25,956	22,185	1,126	52,521	437	19	52,977	4	0
Employment	93,091	0	37,115	14,706	72,656	13,293	2,743	88,692	4,399	0
Annual Payroll	1,586,634	596,243	419,825	137,465	1,356,219	123,657	26,376	1,506,252	80,382	0
Estimated Receipts	9,401,796	3,379,019	2,739,213	780,272	8,109,013	708,133	156,686	8,973,832	427,964	0

Note: For industry data, a firm is defined as an aggregation of all establishments owned by a parent company within an industry. Establishments are locations with active payroll in any quarter. Employment is measured in March; thus, some firms will have no employment and some annual payroll.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.7 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Industry (Two-Digit SIC Code), 1995 (Receipts and Payroll in Thousands of Dollars)

SIC Industry	Data Type	Total	Employment Size of Firm									
			0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	
Total, All Industries												
700 Agricultural Services	Firms	5,369,068	688,584	2,560,989	981,094	576,866	4,807,533	469,869	76,222	5,353,624	15,444	
	Establishments	6,612,721	690,772	2,569,023	998,264	618,268	4,876,327	638,616	283,993	5,798,936	813,785	
	Employment	100,314,946	0	5,395,432	6,440,349	7,734,080	19,569,861	18,422,228	14,660,421	52,652,510	47,662,436	
	Annual Payroll	2,665,921,824	25,787,172	115,750,753	137,083,047	175,388,093	454,009,065	437,065,364	361,060,815	1,252,135,244	1,413,786,580	
	Estimated Receipts	15,751,365,178	129,711,136	790,023,849	778,863,865	965,258,998	2,663,857,848	2,678,292,849	2,062,235,050	7,404,385,747	8,346,979,431	
800 Forestry	Firms	102,626	22,037	47,655	18,709	9,688	98,089	4,096	341	102,526	100	
	Establishments	103,878	22,038	47,665	18,722	9,713	98,138	4,220	505	102,863	1,015	
	Employment	597,779	0	99,904	123,098	126,979	349,981	138,305	46,832	535,118	62,661	
	Annual Payroll	11,286,053	419,289	1,697,921	2,018,284	2,328,788	6,464,282	2,640,740	816,537	9,921,559	1,364,494	
	Estimated Receipts	33,327,238	1,339,647	5,234,265	5,519,817	5,857,129	17,950,858	6,977,328	2,785,866	27,714,052	5,613,186	
900 Fishing, Hunting, and Trapping	Firms	2,402	549	1,092	372	158	2,171	169	28	2,368	34	
	Establishments	2,529	549	1,097	374	159	2,179	184	39	2,402	127	
	Employment	20,615	0	2,156	2,404	2,138	6,698	5,907	3,145	15,750	4,865	
	Annual Payroll	466,090	10,814	48,841	48,567	48,131	156,353	113,526	48,685	318,564	147,526	
	Estimated Receipts	2,075,000	50,409	230,148	192,750	237,302	710,609	413,869	206,102	1,330,580	744,420	
1000 Metal Mining	Firms	2,236	721	1,101	199	104	2,125	83	19	2,227	9	
	Establishments	2,259	721	1,101	200	106	2,128	90	23	2,241	18	
	Employment	11,893	0	1,860	1,302	1,361	4,523	2,083	2,083	9,459	2,434	
	Annual Payroll	350,093	20,928	41,087	31,167	33,192	126,374	89,653	72,866	288,893	61,200	
	Estimated Receipts	1,561,079	94,588	243,653	135,773	119,422	593,436	390,325	298,622	1,282,383	278,696	
Firms	Firms	646	153	221	78	45	497	58	40	595	51	
	Establishments	990	153	221	79	47	500	92	88	680	310	
	Employment	51,144	0	423	511	601	1,535	2,379	6,476	10,390	40,754	
	Annual Payroll	2,283,592	5,957	13,887	18,118	19,380	57,342	90,635	289,340	437,317	1,846,275	
	Estimated Receipts	10,998,791	33,703	42,736	44,374	63,585	184,398	350,128	1,359,549	1,894,075	9,104,716	

Table A.7 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Industry (Two-Digit SIC Code), 1995 (Receipts and Payroll in Thousands of Dollars)—Continued

SIC Industry	Data Type	Total	Employment Size of Firm									
			0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	
2000 Food and Kindred Products	Firms	16,728	1,586	4,122	2,729	2,560	10,997	3,725	1,339	16,061	667	
	Establishments	22,541	1,587	4,125	2,733	2,572	11,017	3,969	2,113	17,099	5,442	
	Employment	1,653,249	0	9,494	18,434	34,870	62,798	155,284	235,196	453,278	1,199,971	
	Annual Payroll	48,188,906	120,480	158,208	315,054	642,412	1,236,154	3,566,354	6,174,249	10,976,757	37,212,149	
	Estimated Receipts	448,688,766	1,234,003	1,690,899	3,407,114	6,095,779	12,427,795	36,151,439	66,656,476	115,235,710	333,453,056	
2100 Tobacco Products	Firms	81	8	16	8	8	40	14	9	63	18	
	Establishments	156	8	16	8	40	15	12	67	89		
	Employment	45,974	NA	NA	NA	203	739	1,380	2,322	43,652		
	Annual Payroll	2,456,940	NA	NA	NA	3,805	6,402	18,436	33,947	58,785	2,398,155	
	Estimated Receipts	29,047,639	NA	NA	NA	83,193	156,329	527,698	767,220	28,280,419		
2200 Textile Mill Products	Firms	5,303	510	1,221	701	676	3,108	1,312	573	4,993	310	
	Establishments	6,762	514	1,221	702	677	3,114	1,354	783	5,251	1,511	
	Employment	649,838	0	2,720	4,765	9,415	16,900	59,618	111,037	187,555	462,283	
	Annual Payroll	15,078,661	39,709	61,545	95,214	201,666	398,134	1,212,642	2,413,852	4,024,628	11,054,033	
	Estimated Receipts	78,092,795	210,382	318,222	504,529	1,019,648	2,052,781	6,083,351	12,872,991	21,009,123	57,083,672	
2300 Apparel	Firms	22,814	3,197	5,870	3,576	3,430	16,073	5,072	1,294	22,439	375	
	Establishments	24,741	3,197	5,872	3,588	3,441	16,098	5,196	1,774	23,068	1,673	
	Employment	953,570	0	13,157	24,151	47,514	84,822	216,916	232,720	534,458	419,112	
	Annual Payroll	16,828,160	190,524	214,280	353,265	715,791	1,473,860	3,343,284	3,849,785	8,666,929	8,161,231	
	Estimated Receipts	69,196,063	867,645	1,218,980	1,601,753	3,136,919	6,825,297	14,130,817	16,156,464	37,112,578	32,083,485	
2400 Lumber and Wood Products, except Furniture	Firms	35,743	3,968	13,222	7,170	5,331	29,691	4,811	940	35,442	301	
	Establishments	38,219	3,968	13,222	7,172	5,353	29,715	5,028	1,517	36,260	1,959	
	Employment	750,798	0	29,430	47,895	71,770	149,095	187,278	148,840	485,213	265,585	
	Annual Payroll	17,787,823	140,656	507,814	843,605	1,352,102	2,844,177	3,965,253	3,426,084	10,235,514	7,552,309	
	Estimated Receipts	97,030,240	906,491	3,443,697	5,087,563	7,245,135	16,682,886	21,564,818	19,719,292	57,966,996	39,063,244	

2500 Furniture and Fixtures										
Firms	10,858	1,005	3,182	1,852	1,650	7,689	2,286	656	10,631	227
Establishments	11,811	1,005	3,182	1,854	1,652	7,693	2,345	876	10,914	897
Employment	517,490	0	7,138	12,337	22,658	42,133	98,749	114,472	255,354	262,136
Annual Payroll	12,299,489	49,153	131,928	228,491	452,693	862,265	2,222,428	2,606,701	5,691,394	6,608,095
Estimated Receipts	51,027,311	204,628	566,835	917,576	1,718,856	3,407,895	8,910,624	11,584,644	23,903,163	27,124,148
2600 Paper and Allied Products										
Firms	4,365	234	558	516	659	1,967	1,493	622	4,471	283
Establishments	6,974	235	558	516	661	1,970	1,538	963	4,082	2,503
Employment	682,169	0	1,324	3,513	9,360	14,197	67,197	103,700	185,094	497,075
Annual Payroll	25,589,708	32,673	32,104	80,638	242,454	387,869	1,874,844	3,207,632	5,470,345	20,119,363
Estimated Receipts	146,633,231	196,238	205,377	450,029	1,306,809	2,158,453	10,668,702	19,339,775	32,166,930	114,466,301
2700 Printing, Publishing, and Allied Industries										
Firms	60,027	5,004	24,196	12,556	8,385	50,141	7,828	1,519	59,488	539
Establishments	66,136	5,005	24,204	12,586	8,444	50,239	8,361	2,753	61,353	4,783
Employment	1,601,372	0	54,619	82,908	112,498	250,025	309,364	259,130	818,519	782,853
Annual Payroll	49,467,019	228,509	1,092,355	1,761,678	2,745,498	5,828,040	9,036,642	7,882,523	22,747,205	26,719,814
Estimated Receipts	182,911,327	999,838	4,729,306	6,360,422	9,317,508	21,407,074	31,569,479	32,573,795	85,550,348	97,360,979
2800 Chemicals and Allied Products										
Firms	8,640	595	2,285	1,434	1,275	5,589	1,769	692	8,050	590
Establishments	13,783	595	2,287	1,444	1,291	5,617	2,013	1,384	9,014	4,769
Employment	1,080,019	0	5,296	9,710	17,457	32,463	71,588	108,704	212,755	867,264
Annual Payroll	52,760,762	55,765	156,402	290,073	540,098	1,042,338	2,448,722	3,966,457	7,457,517	45,303,245
Estimated Receipts	357,639,931	527,501	1,600,272	2,567,787	4,846,704	9,542,264	21,540,095	35,785,859	66,868,218	290,771,713
2900 Petroleum Refining and Related Industries										
Firms	1,129	61	225	170	150	606	258	125	989	140
Establishments	2,359	61	227	172	157	617	364	316	1,297	1,062
Employment	144,157	0	516	1,135	1,934	3,585	8,879	10,343	22,807	121,350
Annual Payroll	7,509,926	5,487	20,513	45,098	80,568	151,666	341,381	446,564	939,611	6,570,315
Estimated Receipts	161,254,192	70,170	335,749	602,494	952,273	1,960,686	3,851,575	6,869,570	12,681,831	148,572,361
3000 Rubber and Miscellaneous Plastics Products										
Firms	13,703	874	2,526	1,872	2,240	7,512	4,073	1,387	12,972	731
Establishments	17,194	877	2,526	1,873	2,246	7,522	4,249	2,195	13,966	3,228
Employment	1,041,948	0	5,978	12,692	30,951	49,621	177,606	236,091	463,318	578,630

Table A.7 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Industry (Two-Digit SIC Code), 1995 (Receipts and Payroll in Thousands of Dollars)—Continued

SIC Industry	Data Type	Total	Employment Size of Firm									
			0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	
3100 Leather and Leather Products	Annual Payroll	29,804,870	65,781	153,493	307,160	750,414	1,276,848	4,401,119	5,959,692	11,637,659	18,167,211	
	Estimated Receipts	135,684,621	309,194	782,957	1,398,493	3,346,717	5,837,361	21,340,327	28,536,755	55,714,443	79,970,178	
	Firms	1,794	179	546	251	245	1,221	379	1,738	56		
	Establishments	2,020	179	546	252	246	1,223	398	1,819	201		
	Employment	99,480	NA	NA	NA	3,359	6,175	16,593	23,912	46,680	52,800	
3200 Stone, Clay, Glass, and Concrete Products	Annual Payroll	1,930,093	NA	NA	NA	57,971	114,233	297,391	420,459	832,083	1,098,010	
	Estimated Receipts	9,489,932	NA	NA	NA	260,344	549,053	1,530,349	1,975,137	4,054,539	5,435,393	
	Firms	12,118	906	3,307	2,084	2,163	8,460	2,719	590	11,769	349	
	Establishments	16,864	910	3,310	2,084	2,205	8,509	3,436	1,835	13,780	3,084	
	Employment	520,689	0	7,542	14,043	29,520	51,105	104,419	85,939	241,463	279,226	
3300 Primary Metal Industries	Annual Payroll	16,809,160	52,957	155,792	307,940	747,441	1,264,130	2,931,223	2,522,101	6,717,454	10,091,706	
	Estimated Receipts	71,744,114	249,357	860,519	1,504,104	3,527,767	6,141,747	13,167,956	10,790,121	30,099,824	41,644,290	
	Firms	5,504	334	927	714	766	2,741	1,576	711	5,028	476	
	Establishments	7,187	337	928	715	769	2,749	1,641	1,010	5,400	1,787	
	Employment	707,715	0	2,189	4,758	10,730	17,677	68,712	127,838	214,227	493,488	
3400 Fabricated Metal Products except Machinery	Annual Payroll	26,694,780	67,388	59,493	127,220	285,561	539,662	1,992,002	3,942,338	6,474,002	20,220,778	
	Estimated Receipts	163,370,711	361,345	369,248	630,148	1,422,152	2,782,893	10,660,004	22,861,321	36,304,218	127,066,493	
	Firms	32,960	2,001	7,328	5,661	5,978	20,968	8,912	2,216	32,096	864	
	Establishments	37,082	2,004	7,330	5,666	5,997	20,997	9,289	3,234	33,520	3,562	
	Employment	1,496,276	0	17,024	38,522	82,487	138,033	366,228	344,291	848,552	647,724	
Annual Payroll		47,459,949	156,656	396,976	960,527	2,213,747	3,727,906	10,576,229	10,309,037	24,613,172	22,846,777	
	Estimated Receipts	194,182,534	652,529	1,748,370	3,598,918	8,110,544	14,110,361	42,178,628	44,023,775	100,312,764	93,869,770	

Table A.7 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Industry (Two-Digit SIC Code), 1995 (Receipts and Payroll in Thousands of Dollars)—Continued

SIC Industry	Data Type	Total	Employment Size of Firm									
			0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	
4100 Local and Suburban Transit and Interurban Highway Passenger Transportation	Estimated Receipts	45,708,800	432,554	1,284,824	1,860,335	2,946,170	6,523,883	9,971,116	10,578,639	27,073,638	18,633,162	
	Firms	16,472	1,968	2,484	2,225	12,885	2,882	567	16,334	138		
	Establishments	19,159	1,970	2,499	2,275	12,969	3,317	1,142	17,428	1,731		
	Employment	413,207	0	12,079	30,429	59,155	116,004	91,804	266,963	146,244		
	Annual Payroll	6,713,968	83,763	141,105	355,985	760,691	1,642,613	1,570,730	3,974,034	2,739,934		
4200 Motor Freight Transportation and Warehousing	Estimated Receipts	16,178,715	217,045	726,874	1,026,642	2,607,914	4,331,567	3,660,459	10,599,940	5,578,775		
	Firms	109,049	16,491	16,280	11,273	96,736	9,984	1,671	108,391	658		
	Establishments	125,306	16,511	16,397	11,548	97,213	11,721	4,588	113,522	11,784		
	Employment	1,841,945	0	103,933	151,567	362,441	378,531	248,674	989,646	852,299		
	Annual Payroll	50,882,896	439,490	1,967,918	3,410,110	8,000,119	9,347,211	6,598,052	23,945,382	26,937,514		
4400 Water Transportation	Estimated Receipts	174,574,430	1,646,644	12,834,084	14,083,263	38,940,465	34,296,067	21,863,239	95,099,771	79,474,659		
	Firms	7,636	1,300	1,281	817	6,579	704	212	7,495	141		
	Establishments	8,846	1,300	1,299	862	6,645	857	529	8,031	815		
	Employment	172,179	0	6,612	10,747	25,758	26,473	29,761	81,992	90,187		
	Annual Payroll	5,924,683	48,839	184,381	205,158	709,237	749,499	989,808	2,448,544	3,476,139		
4500 Transportation by Air	Estimated Receipts	31,890,063	218,528	1,133,470	1,423,976	4,036,344	4,025,749	5,531,494	13,593,387	18,296,476		
	Firms	6,107	852	955	715	4,966	706	221	5,893	214		
	Establishments	12,889	854	974	744	5,034	971	756	6,761	6,128		
	Employment	804,763	0	5,123	9,496	20,953	27,813	37,136	85,902	718,861		
	Annual Payroll	27,781,587	48,329	121,208	225,059	541,763	710,614	1,095,544	2,347,921	25,433,666		
Estimated Receipts	143,690,249	207,341	880,927	1,137,997	3,050,464	3,717,963	5,784,838	12,553,265	13,113,984			

Table A.7 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Industry (Two-Digit SIC Code), 1995 (Receipts and Payroll in Thousands of Dollars)—Continued

SIC Industry	Data Type	Total	Employment Size of Firm									
			0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	
5200 Building Materials, Hardware, Garden Supply, and Mobile Homes	Firms	49,597	3,942	19,977	12,218	7,808	43,945	4,859	594	49,398	199	
	Establishments	65,005	3,977	20,035	12,438	8,464	44,914	7,631	3,273	55,818	9,187	
	Employment	768,232	0	46,446	80,948	102,040	229,434	157,608	70,971	458,013	310,219	
	Annual Payroll	15,486,370	100,960	763,639	1,430,139	1,968,265	4,263,003	3,438,752	1,624,518	9,326,273	6,160,097	
	Estimated Receipts	125,179,245	812,349	7,043,990	11,433,420	14,938,582	34,228,341	27,199,751	12,827,017	74,255,109	50,924,136	
5300 General Merchandise Stores	Firms	11,334	1,610	5,444	2,083	1,098	10,235	775	158	11,168	166	
	Establishments	37,591	1,619	5,478	2,118	1,196	10,411	1,214	879	12,504	2,5087	
	Employment	2,497,289	0	11,822	13,628	14,296	39,746	27,001	23,892	90,639	2,406,650	
	Annual Payroll	35,422,943	31,802	120,779	139,586	153,270	445,437	334,464	304,989	1,084,890	34,338,053	
	Estimated Receipts	296,236,728	415,230	1,345,221	1,333,341	1,358,520	4,452,312	3,220,065	2,946,924	10,619,301	285,617,427	
5400 Food Stores	Firms	131,680	16,726	58,163	25,942	16,182	117,013	12,167	1,937	131,117	563	
	Establishments	184,509	16,802	58,349	26,369	17,183	118,703	17,100	8,743	144,546	39,963	
	Employment	3,353,859	0	127,701	171,289	213,563	512,553	444,396	283,822	1,240,771	2,113,088	
	Annual Payroll	47,634,127	327,433	1,297,952	1,626,197	2,086,693	5,338,275	5,047,651	3,697,712	14,083,638	33,550,489	
	Estimated Receipts	409,855,204	2,938,131	17,667,626	16,824,042	18,915,132	56,344,931	45,460,842	34,029,692	135,835,465	274,019,739	
5500 Automotive Dealers and Gasoline Service Stations	Firms	142,899	11,597	58,249	30,357	19,273	119,476	20,047	3,013	142,536	363	
	Establishments	201,618	11,685	58,530	31,089	21,194	122,498	29,377	14,897	166,772	34,846	
	Employment	2,236,364	0	131,895	200,526	252,551	584,972	803,581	423,821	1,812,374	423,990	
	Annual Payroll	52,993,126	473,584	2,038,393	3,216,802	4,567,607	10,296,386	22,164,865	12,471,415	44,932,666	8,060,460	
	Estimated Receipts	672,747,654	6,250,666	33,673,415	42,603,178	58,087,825	140,617,084	292,490,140	161,131,154	594,238,378	78,509,276	

Table A.7 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Industry (Two-Digit SIC Code), 1995 (Receipts and Payroll in Thousands of Dollars)—Continued

SIC Industry	Data Type	Total	Employment Size of Firm									
			0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	
6200 Security and Commodity Brokers, Dealers, Exchanges, and Services	Firms	23,079	4,043	12,976	2,676	1,414	21,109	1,212	371	22,692	387	
	Establishments	41,345	4,046	13,013	2,748	1,113	21,372	1,769	1,113	24,254	17,091	
	Employment	535,278	0	24,572	17,140	18,549	60,261	44,293	46,615	151,169	384,109	
	Annual Payroll	46,392,061	392,945	1,188,198	1,221,415	1,624,633	4,427,191	4,253,216	4,446,750	13,127,157	33,264,904	
	Estimated Receipts	134,882,364	1,167,563	4,297,288	3,233,200	4,486,438	13,184,489	11,273,494	12,749,404	37,207,387	97,674,977	
6300 Insurance Carriers	Firms	7,102	955	2,594	1,010	633	5,192	944	456	6,592	510	
	Establishments	41,305	958	2,604	1,035	691	5,288	1,251	1,668	8,207	33,098	
	Employment	1,491,594	0	5,551	6,532	8,245	20,328	38,883	79,610	138,821	1,352,773	
	Annual Payroll	56,417,097	127,778	143,744	185,718	290,545	747,785	1,418,435	2,959,461	5,125,681	51,291,416	
	Estimated Receipts	902,155,883	1,092,795	2,582,132	2,546,565	3,953,752	10,175,244	19,336,865	45,452,265	74,964,374	827,191,509	
6400 Insurance Agents, Brokers, and Service	Firms	115,497	10,426	77,537	16,525	6,390	110,878	3,709	528	115,115	382	
	Establishments	125,879	10,444	77,683	16,995	7,603	112,725	6,341	2,283	121,349	4,530	
	Employment	681,634	0	155,561	104,989	83,413	343,963	126,239	62,873	533,075	148,559	
	Annual Payroll	23,068,388	297,286	3,343,063	3,006,999	2,922,190	9,569,538	4,894,895	2,424,431	16,888,864	6,179,524	
	Estimated Receipts	62,111,210	806,607	13,493,894	8,078,362	7,163,550	29,542,413	11,820,153	5,862,574	47,225,140	14,886,070	
6500 Real Estate	Firms	226,123	30,668	140,266	29,452	13,839	214,225	9,160	1,859	225,244	879	
	Establishments	246,998	30,781	140,713	30,349	15,687	217,530	14,236	6,626	238,392	8,606	
	Employment	1,416,413	0	261,149	189,294	180,352	630,795	329,771	234,120	1,194,686	221,727	
	Annual Payroll	33,582,985	927,668	5,018,427	4,006,820	4,112,235	14,065,150	7,528,675	5,638,114	27,231,939	6,351,046	
	Estimated Receipts	171,362,951	5,104,434	41,852,987	25,079,583	21,132,582	93,169,586	32,788,441	20,756,959	146,714,986	24,647,965	
6700 Holding and Other Investment Offices	Firms	21,690	3,424	10,189	1,958	1,255	16,826	1,851	1,386	20,063	1,627	
	Establishments	23,322	3,426	10,207	2,002	1,318	16,953	2,068	1,599	20,620	2,702	

Employment	261,989	0	17,819	12,290	14,847	44,956	39,428	52,399	136,783	125,206
Annual Payroll	14,229,419	294,514	657,454	581,565	698,925	2,232,458	1,629,839	2,429,344	6,291,641	7,937,778
Estimated Receipts	82,113,623	1,758,084	7,431,631	3,648,769	4,798,349	17,636,833	10,334,826	15,012,186	42,983,845	39,152,391
7000 Hotels, Rooming Houses, Camps, and Other Lodging Places										
Firms	46,734	7,663	16,784	6,660	6,223	37,330	7,013	1,864	46,207	527
Establishments	54,794	7,685	16,828	6,757	6,422	37,692	7,903	3,052	48,647	6,147
Employment	1,601,969	0	34,262	44,304	84,736	163,302	272,335	316,939	752,576	849,393
Annual Payroll	24,954,293	346,813	452,405	501,401	878,712	2,179,331	3,063,588	4,231,919	9,474,838	15,479,455
Estimated Receipts	83,807,976	1,160,274	2,924,974	2,379,917	3,778,443	10,243,608	11,702,044	13,680,786	35,626,438	48,181,538
7200 Personal Services										
Firms	173,779	20,550	97,025	32,441	15,422	165,438	7,459	702	173,599	180
Establishments	203,920	20,636	97,537	33,644	17,907	169,724	14,169	5,332	189,225	14,695
Employment	1,297,911	0	202,053	211,046	201,703	614,802	259,332	112,383	986,517	311,394
Annual Payroll	17,111,668	325,253	2,283,700	2,596,230	2,664,413	7,869,596	3,616,961	1,699,768	13,186,325	3,930,363
Estimated Receipts	49,944,569	956,382	9,459,951	7,897,726	7,294,842	25,608,901	9,340,201	4,481,641	39,430,743	10,513,826
7300 Business Services										
Firms	304,677	54,272	141,208	44,714	27,974	268,168	26,542	7,369	302,079	2,598
Establishments	356,436	54,364	141,471	45,199	29,321	270,355	32,090	15,347	317,792	38,644
Employment	6,951,775	0	279,226	293,140	373,860	946,226	1,056,587	1,335,825	3,338,638	3,613,137
Annual Payroll	164,548,994	2,220,486	7,114,564	7,060,566	9,478,570	25,874,186	26,426,062	27,941,167	80,241,415	84,307,579
Estimated Receipts	385,541,262	5,457,826	27,419,833	22,661,430	27,485,035	83,024,124	67,515,967	60,905,375	211,445,466	174,095,796
7500 Automotive Repair, Services, and Parking										
Firms	159,208	17,896	89,375	31,921	12,956	152,148	6,070	738	158,956	252
Establishments	182,675	18,027	89,531	32,518	14,249	154,325	9,798	4,338	168,461	14,214
Employment	1,023,362	0	193,536	205,330	166,587	565,453	191,918	72,850	830,221	193,141
Annual Payroll	20,692,801	385,240	3,353,866	4,094,557	3,550,106	11,383,769	3,580,104	1,396,417	16,360,290	4,332,511
Estimated Receipts	85,338,933	1,542,155	16,758,072	14,892,834	12,156,880	45,349,941	13,437,964	6,403,484	65,191,389	20,147,544
7600 Miscellaneous Repair Services										
Firms	69,338	7,835	40,400	11,844	5,583	65,662	2,923	427	69,012	326
Establishments	73,909	7,837	40,432	11,951	5,837	66,057	3,603	1,073	70,733	3,176
Employment	459,551	0	82,031	76,480	72,263	230,774	91,576	37,323	359,673	99,878
Annual Payroll	11,960,344	152,653	1,443,593	1,596,562	1,806,000	4,998,808	2,590,387	1,163,427	8,752,622	3,207,722
Estimated Receipts	37,921,871	488,112	6,421,015	5,321,114	5,711,165	17,941,406	7,689,199	3,387,905	29,018,510	8,903,361
7800 Motion Pictures										
Firms	32,190	5,906	15,002	5,796	3,052	29,756	1,989	293	32,038	152
Establishments	43,372	5,928	15,114	5,978	3,629	30,649	3,898	1,877	36,424	6,948

Table A.7 Firms, Establishments, Employment, Annual Payroll, and Estimated Receipts by Firm Size and Industry (Two-Digit SIC Code), 1995 (Receipts and Payroll in Thousands of Dollars)—Continued

SIC Industry	Data Type	Total	Employment Size of Firm									
			0	1-4	5-9	10-19	0-19	20-99	100-499	0-499	500+	
7900 Amusement and Recreation Services	Employment	519,306	0	31,168	37,700	40,272	109,140	69,865	44,422	223,427	295,879	
	Annual Payroll	11,575,741	530,384	1,210,819	610,583	715,242	3,067,028	1,376,218	1,271,417	5,714,663	5,861,078	
	Estimated Receipts	55,357,944	1,992,356	3,521,214	2,454,019	3,461,509	11,429,098	7,512,286	7,639,135	26,580,519	28,777,425	
	Firms	87,961	18,978	33,270	13,265	9,997	75,510	10,453	1,565	87,528	433	
	Establishments	93,999	18,996	33,355	13,389	10,250	75,990	11,379	2,610	89,979	4,020	
	Employment	1,345,909	0	68,597	87,712	134,837	291,146	409,453	248,926	949,525	396,384	
8000 Health Services	Annual Payroll	26,169,506	1,148,613	2,167,825	1,411,695	1,850,697	6,578,830	6,399,038	5,990,734	18,968,602	7,200,904	
	Estimated Receipts	79,800,826	3,429,220	7,574,543	5,542,716	6,833,256	23,379,735	19,150,406	14,445,785	56,975,926	22,824,900	
	Firms	425,349	31,066	207,880	105,391	43,423	387,760	25,479	9,028	422,267	3,082	
	Establishments	481,220	31,156	208,660	107,350	47,407	394,573	34,460	19,801	448,834	32,386	
	Employment	10,991,224	0	474,931	684,463	565,825	1,725,219	1,035,331	1,709,826	4,470,376	6,520,848	
	Annual Payroll	320,574,983	2,389,167	18,084,042	23,828,919	23,300,035	67,602,163	34,958,573	37,542,546	140,103,282	180,471,701	
8100 Legal Services	Estimated Receipts	710,123,162	5,361,117	53,857,984	54,935,899	47,329,277	161,484,277	71,252,527	82,698,455	315,435,259	394,687,903	
	Firms	158,946	14,584	104,556	22,107	10,251	151,498	6,536	798	158,832	114	
	Establishments	164,143	14,597	104,665	22,361	10,787	152,410	8,629	2,399	163,438	705	
	Employment	961,585	0	197,671	142,678	135,648	475,997	242,692	155,256	873,945	87,640	
	Annual Payroll	43,235,318	763,150	5,757,546	4,924,106	5,824,251	17,269,053	12,454,671	8,425,582	38,149,306	5,086,012	
	Estimated Receipts	110,747,741	1,950,859	21,210,791	13,363,893	13,278,270	49,803,813	27,373,643	20,115,974	97,293,430	13,454,311	
8200 Educational Services	Firms	41,106	4,451	13,218	5,740	5,286	28,695	9,240	2,372	40,307	799	
	Establishments	46,518	4,454	13,269	5,787	5,422	28,932	10,316	4,801	44,049	2,469	
	Employment	2,072,867	0	27,747	38,373	73,380	139,500	388,083	426,220	953,803	1,119,064	
	Annual Payroll	41,983,623	156,856	509,937	587,557	1,153,102	2,407,452	6,636,677	7,996,094	17,040,223	24,943,400	
	Estimated Receipts	112,282,564	459,828	1,871,385	1,822,806	3,226,116	7,380,135	18,615,929	23,736,027	49,732,091	62,550,473	
	Firms	115,682	10,757	44,090	20,540	17,656	93,043	17,349	4,492	114,884	798	

Establishments	157,675	10,814	44,187	20,744	18,593	94,338	27,410	23,649	145,397	12,278
Employment	2,305,161	0	93,368	137,665	240,690	471,723	670,639	730,768	1,873,130	432,031
Annual Payroll	33,157,507	266,706	1,214,015	1,764,851	3,090,440	6,336,012	9,611,056	10,911,224	26,858,292	6,299,215
Estimated Receipts	86,071,059	702,107	4,400,116	4,865,524	8,042,793	18,010,540	24,358,648	28,750,360	71,119,548	14,951,515
8400 Museums, Art Galleries, and Botanical and Zoological Gardens										
Firms	3,477	311	1,471	550	398	2,730	581	146	3,457	20
Establishments	3,816	313	1,476	564	434	2,787	701	282	3,770	46
Employment	76,760	0	3,082	3,601	5,285	11,968	23,280	28,096	63,344	13,416
Annual Payroll	1,511,244	4,557	47,501	55,021	83,431	190,510	414,464	567,903	1,172,877	338,367
Estimated Receipts	4,160,533	12,462	172,965	179,713	261,578	626,718	1,162,230	1,476,066	3,265,014	895,519
8600 Membership Organizations										
Firms	238,430	11,287	131,044	49,886	25,120	217,337	18,894	1,940	238,171	259
Establishments	243,883	11,294	131,075	49,988	25,456	217,813	20,385	3,895	242,093	1,790
Employment	2,158,938	0	281,202	324,405	334,202	939,809	702,527	322,018	1,964,354	194,584
Annual Payroll	31,316,974	662,836	3,264,266	3,713,358	4,208,001	11,848,461	9,834,792	5,685,446	27,368,699	3,948,275
Estimated Receipts	110,069,459	2,337,695	15,603,874	14,331,231	15,513,605	47,786,405	31,292,810	17,980,920	97,060,135	13,009,324
8700 Engineering, Accounting, Research, Management and Related Services										
Firms	251,371	38,565	134,249	37,883	20,189	230,886	15,413	3,392	249,691	1,680
Establishments	270,759	38,595	134,428	38,286	21,207	232,516	19,523	8,003	260,042	10,717
Employment	2,842,736	0	265,397	245,725	266,736	777,858	574,824	480,897	1,833,579	1,009,157
Annual Payroll	110,827,532	1,871,983	8,158,926	8,084,380	9,998,327	28,113,616	22,178,256	16,598,826	66,890,698	43,936,834
Estimated Receipts	265,213,896	4,620,455	24,809,706	19,970,062	23,309,074	72,709,297	51,423,372	39,250,177	163,382,846	101,831,050
8900 Services n.e.c.										
Firms	13,848	2,741	7,660	1,638	879	12,918	684	130	13,732	116
Establishments	14,896	2,745	7,684	1,662	955	13,046	949	328	14,323	573
Employment	100,590	0	13,771	10,685	11,719	36,175	24,226	12,249	72,650	27,940
Annual Payroll	4,773,891	167,209	674,869	372,676	435,650	1,650,404	932,266	487,038	3,069,708	1,704,183
Estimated Receipts	12,430,287	433,375	1,776,888	979,027	1,110,392	4,299,682	2,436,997	1,262,295	7,998,574	4,431,313

NA = Not Available.

n.e.c. = not elsewhere classified.

Note: For industry data, a firm is defined as an aggregation of all establishments owned by a parent company within an industry. Establishments are locations with active payroll in any quarter. Employment is measured in March; thus, some firms will have zero employment and some annual payroll.

Source: U.S. Small Business Administration, Office of Advocacy, based on data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.8 Employment by Firm Size and Major Industrial Sector, 1988–1995 (Percent)

Industrial Sector	Number of Employees	Employment Size of Firm																		
		0-4	5-9	10-19	<20	20-99	100-499	<500	500+											
Total																				
1995	100,314,946	5.4	6.4	7.7	19.5	18.4	14.6	52.5	47.5											
1994	96,721,594	5.5	6.5	7.8	19.8	18.3	14.6	52.7	47.3											
1993	94,773,913	5.5	6.7	7.9	20.1	18.4	14.6	53.1	46.9											
1992	92,825,797	5.6	6.7	8.0	20.2	18.4	14.3	53.0	47.0											
1991	92,307,559	5.6	6.7	8.0	20.3	18.6	14.2	53.1	46.9											
1990	93,469,275	5.5	6.7	8.1	20.2	18.9	14.5	53.7	46.3											
1989	91,626,094	5.5	6.7	8.1	20.3	18.9	14.6	53.9	46.1											
1988	87,844,303	5.7	6.9	8.3	20.9	19.2	14.5	54.5	45.5											
Agricultural Services, Forestry, and Fishing																				
1995	630,287	16.5	20.1	20.7	57.3	23.3	8.3	88.9	11.1											
1994	586,155	17.0	20.5	20.8	58.3	22.5	8.6	89.3	10.7											
1993	588,556	16.2	19.8	21.1	57.1	24.9	8.8	90.8	9.2											
1992	593,811	16.1	19.4	20.4	55.9	NA	NA	88.2	11.8											
1991	545,156	16.6	20.1	20.3	56.9	23.7	8.8	89.5	10.5											
1990	534,125	16.2	19.8	20.0	56.0	23.9	9.5	89.4	10.6											
1989	498,774	16.4	19.7	19.6	55.7	23.5	9.4	88.6	11.4											
1988	471,827	16.6	19.5	19.3	55.4	22.1	9.5	87.0	13.0											
Mining																				
1995	627,531	3.2	3.6	5.4	12.2	14.6	12.0	38.7	61.3											
1994	607,745	3.4	3.8	5.6	12.9	15.0	12.8	40.7	59.3											
1993	608,309	3.5	4.0	5.7	13.2	15.4	12.4	40.9	59.1											
1992	650,241	3.4	3.7	5.5	12.6	14.8	12.2	39.6	60.4											
1991	716,425	3.1	3.7	5.6	12.4	15.3	13.4	41.1	58.9											
1990	723,420	3.0	3.6	5.7	12.3	15.4	12.1	39.8	60.2											
1989	713,360	3.0	3.7	5.7	12.4	15.5	11.5	39.4	60.6											
1988	736,777	3.0	3.7	5.8	12.5	15.8	11.1	39.4	60.6											

Construction	1995	5,040,598	12.8	14.5	16.6	43.9	31.6	13.8	89.3	10.7	
	1994	4,710,200	13.2	14.9	16.8	45.0	30.8	13.2	89.0	11.0	
	1993	4,525,346	13.4	15.2	17.0	45.7	30.7	12.5	88.9	11.1	
	1992	4,501,728	13.5	15.1	16.8	45.3	30.6	12.7	88.6	11.4	
	1991	4,680,166	12.9	14.5	16.4	43.7	30.4	13.5	87.6	12.4	
	1990	5,258,524	11.5	13.8	16.1	41.3	31.6	15.1	88.0	12.0	
	1989	5,135,544	11.5	13.9	16.4	41.7	31.9	14.8	88.5	11.5	
	1988	4,995,795	11.5	14.0	16.5	42.0	31.7	14.8	88.5	11.5	
	Manufacturing	1995	18,611,108	1.2	2.2	3.8	7.2	14.7	16.5	38.5	61.5
		1994	18,098,698	1.3	2.2	3.9	7.4	14.7	16.5	38.5	61.5
1993		18,183,981	1.3	2.2	3.9	7.4	14.6	16.5	38.5	61.5	
1992		18,166,798	1.3	2.3	3.9	7.4	14.6	16.2	38.2	61.8	
1991		18,390,674	1.2	2.2	3.9	7.2	14.4	15.9	37.6	62.4	
1990		19,167,922	1.1	2.1	3.8	7.1	14.5	16.1	37.7	62.3	
1989		19,534,078	1.1	2.1	3.7	6.9	14.4	16.2	37.5	62.5	
1988		19,234,894	1.1	2.1	3.7	6.9	14.5	16.1	37.4	62.6	
Transportation, Communications, and Public Utilities		1995	5,924,706	3.4	3.8	5.1	12.2	13.5	10.6	36.3	63.7
		1994	5,713,841	3.3	3.8	5.1	12.2	13.5	10.4	36.1	63.9
	1993	5,621,889	3.3	3.8	5.1	12.2	13.4	10.2	35.8	64.2	
	1992	5,520,912	3.2	3.7	5.0	12.0	13.3	10.2	35.5	64.5	
	1991	5,590,526	3.1	3.7	5.0	11.7	13.0	9.7	34.4	65.6	
	1990	5,594,752	3.0	3.7	5.1	11.9	13.6	9.9	35.4	64.6	
	1989	5,438,191	3.0	3.8	5.3	12.1	13.6	9.9	35.6	64.4	
	1988	5,293,212	3.1	3.8	5.3	12.2	13.4	9.8	35.4	64.6	
	Wholesale Trade	1995	6,606,534	5.6	7.8	11.1	24.5	26.3	16.3	67.0	33.0
		1994	6,366,549	5.7	8.1	11.5	25.3	26.4	15.9	67.5	32.5
1993		6,258,484	5.8	8.3	11.7	25.8	26.4	15.4	61.6	32.4	
1992		6,095,217	5.7	8.2	11.5	25.4	25.8	15.5	66.7	33.3	
1991		6,225,619	5.5	8.1	11.5	25.1	26.4	15.2	66.7	33.3	
1990		6,332,437	5.3	7.9	11.5	24.7	26.8	15.4	66.9	33.1	

Table A.8 *Employment by Firm Size and Major Industrial Sector, 1988–1995 (Percent)—Continued*

Industrial Sector	Number of Employees	Employment Size of Firm								
		0-4	5-9	10-19	<20	20-99	100-499	500+		
Industrial Sector	1989	5.3	8.1	11.7	25.2	27.0	15.6	67.8	32.2	
	1988	5.5	8.4	12.0	25.9	27.2	15.3	68.4	31.6	
Retail Trade	1995	4.9	7.0	8.9	20.9	20.6	10.5	52.0	48.0	
	1994	5.1	7.2	9.1	21.5	20.6	10.5	52.6	47.4	
	1993	5.3	7.5	9.4	22.1	20.9	10.6	53.6	46.4	
	1992	5.4	7.6	9.6	22.5	21.0	10.5	54.0	46.0	
	1991	5.5	7.6	9.6	22.7	21.1	10.4	54.3	45.7	
	1990	5.3	7.6	9.7	22.7	21.5	10.7	54.9	45.1	
	1989	5.4	7.7	9.8	22.9	21.8	10.9	55.6	44.4	
	1988	5.6	7.9	9.9	23.5	21.9	10.9	56.3	43.7	
	Finance, Insurance, and Real Estate	1995	7.2	5.3	5.4	17.9	13.4	11.7	43.0	57.0
		1994	7.0	5.3	5.4	17.8	13.4	11.9	43.1	56.9
1993		7.1	5.4	5.5	18.0	13.8	12.2	43.9	56.1	
1992		6.9	5.2	5.4	17.4	13.4	12.1	42.9	57.1	
1991		6.8	5.2	5.3	17.3	13.4	12.1	42.7	57.3	
1990		6.8	5.3	5.6	17.8	14.1	12.4	44.3	55.7	
1989		6.8	5.3	5.7	17.8	14.2	12.3	44.3	55.7	
1988		6.9	5.3	5.7	18.0	14.3	12.4	44.7	55.3	
Services	1995	6.5	7.3	7.8	21.6	17.3	17.4	56.3	43.7	
	1994	6.7	7.5	7.9	22.1	17.3	17.5	57.0	43.0	
	1993	6.8	7.7	8.1	22.5	17.5	17.5	57.6	42.4	
	1992	7.0	7.9	8.2	23.1	17.8	17.2	58.1	41.9	
	1991	7.2	8.1	8.4	23.7	18.2	17.2	59.1	40.9	
	1990	7.3	8.2	8.6	24.0	18.3	17.3	59.6	40.4	

1989	27,535,086	7.5	8.3	8.7	24.5	18.1	17.5	60.1	39.9
1988	25,252,106	8.0	8.8	9.0	25.9	18.8	17.6	62.4	37.6

NA=Not available.

Notes: Industries do not add to totals because of unclassifiable establishments and firms that have establishments in more than one major industry.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided under contract by the U.S. Department of Commerce, Bureau of the Census.

Table A.9 *Nonfarm Private Firms by Firm Size and Major Industrial Sector, 1988–1995*

Industrial Sector	Number of Firms	Employment Size of Firm								
		0-4	5-9	10-19	<20	20-99	100-499	<500	500+	
Total	1995	5,369,068	3,249,573	981,094	576,866	4,807,533	469,869	76,222	5,353,624	15,444
	1994	5,276,964	3,208,235	964,985	563,097	4,736,317	452,383	73,267	5,261,967	14,997
	1993	5,193,642	3,139,518	962,481	559,602	4,661,601	445,900	71,512	5,179,013	14,629
	1992	5,095,356	3,075,280	945,802	551,912	4,572,994	439,084	69,156	5,081,234	14,122
	1991	5,051,025	3,036,304	941,296	551,299	4,528,899	439,811	68,338	5,037,048	13,977
	1990	5,073,795	3,020,935	952,030	562,610	4,535,575	453,732	70,465	5,059,772	14,023
	1989	5,021,315	3,003,224	937,202	553,449	4,493,875	443,959	69,608	5,007,442	13,873
	1988	4,954,645	2,979,905	923,580	540,988	4,444,473	430,640	66,708	4,941,821	12,824
Agricultural Services, Forestry, and Fishing	1995	107,253	73,153	19,279	9,950	102,382	4,347	387	107,116	137
	1994	103,114	71,150	18,283	9,308	98,741	3,869	379	102,989	125
	1993	99,397	67,399	17,705	9,489	94,593	4,308	368	99,269	128
	1992	96,211	64,796	17,485	9,272	91,553	4,168	360	96,081	130
	1991	91,743	62,340	16,690	8,417	87,447	3,804	362	91,613	130
	1990	87,939	59,421	16,173	8,098	83,692	3,745	372	87,809	130
	1989	83,431	57,011	15,019	7,473	79,503	3,449	357	83,309	122
	1988	78,324	53,786	14,047	6,940	74,773	3,078	353	78,204	120
Mining	1995	21,585	12,303	3,392	2,483	18,178	2,469	536	21,183	402
	1994	22,234	12,724	3,496	2,530	18,750	2,507	564	21,821	413
	1993	22,486	12,763	3,685	2,554	19,002	2,526	543	22,071	415
	1992	22,953	13,032	3,678	2,651	19,361	2,612	571	22,544	409
	1991	24,285	13,214	4,051	2,973	20,238	2,963	668	23,869	416
	1990	24,309	13,250	3,925	3,058	20,233	3,015	629	23,877	432
	1989	24,365	13,308	3,994	3,005	20,307	3,013	613	23,933	432
	1988	25,035	13,545	4,100	3,174	20,819	3,156	628	24,603	432

Construction	1995	630,206	407,482	111,486	62,817	581,785	43,442	4,316	629,543	663	
	1994	615,537	403,988	107,558	59,596	571,142	39,813	3,950	614,905	632	
	1993	594,187	388,468	105,170	57,958	551,596	38,318	3,627	593,541	646	
	1992	584,453	381,755	103,810	56,935	542,500	37,686	3,624	583,810	643	
	1991	582,344	377,827	103,475	57,491	538,793	38,889	3,969	581,651	693	
	1990	597,272	372,677	110,619	63,297	546,593	45,030	4,885	596,508	764	
	1989	589,025	367,479	108,634	63,166	539,279	44,246	4,704	588,229	796	
	1988	572,317	355,556	106,921	61,577	524,054	42,822	4,661	571,537	780	
	Manufacturing	1995	330,310	129,596	60,411	52,331	242,338	66,235	16,821	325,394	4,916
		1994	327,805	130,636	60,124	51,459	242,219	64,497	16,348	323,064	4,741
1993		328,167	129,461	60,944	52,060	242,465	64,607	16,430	323,502	4,665	
1992		328,201	129,370	61,180	52,104	242,654	64,721	16,246	323,621	4,580	
1991		322,018	125,369	59,552	52,018	236,939	64,460	16,052	317,451	4,567	
1990		327,036	124,543	60,470	53,158	238,171	67,301	16,870	322,342	4,694	
1989		324,139	121,318	59,761	53,121	234,200	67,910	17,251	319,361	4,778	
1988		320,408	119,421	59,060	52,871	231,352	67,425	16,969	315,746	4,662	
Transportation, Communications and Public Utilities		1995	208,967	126,002	34,153	22,512	182,667	20,714	3,931	207,312	1,655
		1994	200,937	120,938	32,845	21,688	175,471	20,071	3,755	199,297	1,640
	1993	193,203	114,351	32,399	21,460	168,210	19,708	3,663	191,581	1,622	
	1992	184,889	108,287	31,396	20,760	160,443	19,250	3,591	183,284	1,605	
	1991	181,524	105,518	31,184	20,720	157,422	19,090	3,427	179,939	1,585	
	1990	180,900	102,820	31,795	21,257	155,872	19,943	3,465	179,280	1,620	
	1989	178,280	101,404	31,197	21,248	153,849	19,439	3,426	176,714	1,566	
	1988	173,108	97,992	30,644	20,779	149,415	18,790	3,364	171,569	1,539	
	Wholesale Trade	1995	405,435	213,446	77,659	54,824	345,929	47,849	8,321	402,099	3,336
		1994	400,375	209,957	77,767	54,645	342,369	46,614	8,105	397,088	3,287
1993		397,233	206,574	78,616	54,872	340,062	46,051	7,909	394,022	3,211	
1992		380,328	197,541	75,451	52,454	325,446	43,986	7,788	377,220	3,108	
1991		377,669	191,665	76,182	53,598	321,445	45,385	7,727	374,557	3,112	
1990		374,283	186,019	75,610	54,588	316,217	46,849	8,007	371,073	3,210	

Table A.9 *Nonfarm Private Firms by Firm Size and Major Industrial Sector, 1988–1995—Continued*

Industrial Sector	Number of Firms	Employment Size of Firm							
		0-4	5-9	10-19	<20	20-99	100-499	<500	500+
	1989	370,674	76,210	54,350	312,937	46,491	8,041	367,469	3,205
	1988	368,169	76,046	54,098	311,646	45,556	7,809	365,011	3,158
Retail Trade	1995	1,099,619	224,415	141,039	967,681	115,689	13,305	1,096,675	2,944
	1994	1,093,640	222,507	138,531	965,350	112,528	12,879	1,090,757	2,883
	1993	1,090,076	224,416	139,000	963,573	111,069	12,618	1,087,260	2,816
	1992	1,089,071	226,503	141,663	962,104	111,575	12,511	1,086,190	2,881
	1991	1,104,036	227,132	141,968	977,754	111,278	12,208	1,101,240	2,796
	1990	1,109,703	229,751	144,174	979,712	114,275	12,855	1,106,842	2,861
	1989	1,104,567	228,137	142,484	975,623	113,210	12,921	1,101,754	2,813
	1988	1,094,188	227,277	140,412	968,028	110,832	12,591	1,091,451	2,737
Finance, Insurance, and Real Estate	1995	433,790	58,121	28,623	400,691	24,395	5,716	430,802	2,988
	1994	426,951	58,100	28,625	393,482	24,637	5,853	423,972	2,979
	1993	426,778	58,210	28,828	392,925	24,895	5,936	423,756	3,022
	1992	411,466	55,783	28,069	377,856	24,607	5,930	408,393	3,073
	1991	409,863	55,029	27,554	376,886	24,370	5,693	406,949	2,914
	1990	419,963	57,674	29,544	385,576	25,866	5,760	417,202	2,761
	1989	409,605	56,179	29,043	375,644	25,513	5,695	406,852	2,753
	1988	402,849	55,081	28,734	369,488	25,040	5,678	400,206	2,643
Services	1995	2,114,127	390,192	204,005	1,918,185	154,867	32,610	2,105,662	8,465
	1994	2,074,177	383,055	198,951	1,885,308	148,931	31,585	2,065,824	8,353
	1993	2,030,895	380,465	195,986	1,845,796	146,082	30,857	2,022,735	8,160
	1992	1,963,563	370,129	190,564	1,784,923	141,871	29,047	1,955,841	7,722
	1991	1,962,388	367,892	188,502	1,788,144	138,911	27,902	1,954,957	7,431
	1990	1,921,767	363,345	186,433	1,750,283	136,760	27,386	1,914,429	7,338

1989	1,872,348	1,175,756	353,313	179,813	1,708,882	129,805	26,499	1,865,186	7,162
1988	1,834,660	1,163,501	344,196	172,228	1,679,925	123,465	24,828	1,828,218	6,442

Notes: Industries do not add to totals because of unclassifiable establishments and firms that have establishments in more than one major industry.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided under contract by the U.S. Department of Commerce, Bureau of the Census.

Table A.10 Average Employment per Firm by Major Industry and Firm Size, 1988 and 1994

	Employment Size of Firm											
	1988					1994					Change	
	Total	<20	<500	500+	Total	<20	<500	500+	Total	<20	<500	500+
Total, All Industries	17.7	4.1	9.7	3,116.7	18.3	4.1	9.7	3,048.2	0.60	-0.08	0.01	-68.54
Agricultural Services, Forestry, and Fishing	6.0	3.5	5.2	511.1	5.7	3.5	5.1	500.1	-0.34	-0.04	-0.16	-11.09
Mining	29.4	4.4	11.8	1,033.5	27.3	4.2	11.3	873.0	-2.10	-0.26	-0.47	-160.52
Construction	8.7	4.0	7.7	736.6	7.7	3.7	6.8	821.0	-1.08	-0.29	-0.92	84.48
Manufacturing	60.0	5.7	22.8	2,582.8	55.2	5.5	21.6	2,346.8	-4.82	-0.23	-1.20	-236.05
Transportation, Communications, and Public Utilities	30.6	4.3	10.9	2,221.8	28.4	4.0	10.3	2,226.8	-2.14	-0.35	-0.58	4.91
Wholesale Trade	16.3	5.0	11.2	599.8	15.9	4.7	10.8	628.9	-0.38	-0.28	-0.41	29.15
Retail Trade	17.2	4.6	9.7	3,012.4	18.6	4.5	9.8	3,343.2	1.34	-0.06	0.06	330.78
Finance, Insurance, and Real Estate Services	16.5	3.2	7.4	1,394.0	16.4	3.2	7.1	1,334.9	-0.16	-0.09	-0.33	-59.03
	13.8	3.9	8.6	1,473.9	16.0	3.9	9.2	1,713.3	2.27	0.01	0.55	239.45

Source: U.S. Small Business Administration, Office of Advocacy, from firm data provided under contract by the U.S. Department of Commerce, Bureau of the Census.

Table A.11 *Firms by SBA Region and State, 1995 and 1996*

	Firms at the End of the Year		Percent Change
	1994	1995	
United States	6,105,470	6,190,907	1.4
Region I			
Connecticut	93,135	92,941	-0.2
Maine	34,431	34,662	0.7
Massachusetts	153,829	158,096	2.8
New Hampshire	34,584	35,575	2.9
Rhode Island	30,430	30,816	1.3
Vermont	19,681	19,742	0.3
Region II			
New Jersey	209,145	214,648	2.6
New York	488,360	445,277	-8.8
Region III			
Delaware	21,554	22,739	5.5
District of Columbia	24,161	23,409	-3.1
Maryland	122,202	121,932	-0.2
Pennsylvania	236,746	236,276	-0.2
Virginia	147,710	149,916	1.5
West Virginia	37,900	38,253	0.9
Region IV			
Alabama	83,038	85,797	3.3
Florida	343,017	348,339	1.6
Georgia	160,715	169,367	5.4
Kentucky	76,970	78,044	1.4
Mississippi	49,089	49,916	1.7
North Carolina	149,462	154,759	3.5
South Carolina	77,822	80,353	3.3
Tennessee	104,633	106,644	1.9
Region V			
Illinois	265,927	266,358	0.2
Indiana	119,805	121,801	1.7
Michigan	203,374	204,323	0.5
Minnesota	112,477	124,514	10.7
Ohio	223,751	225,489	0.8
Wisconsin	115,278	116,965	1.5
Region VI			
Arkansas	56,649	57,808	2.0
Louisiana	87,371	88,027	0.8
New Mexico	38,640	39,969	3.4
Oklahoma	70,722	71,627	1.3
Texas	360,735	368,663	2.2

Table A.11 *Firms by SBA Region and State, 1995 and 1996—Continued*

	Firms at the End of the Year		Percent Change
	1994	1995	
Region VII			
Iowa	66,350	66,971	0.9
Kansas	63,374	64,074	1.1
Missouri	123,007	117,612	-4.4
Nebraska	42,332	42,878	1.3
Region VIII			
Colorado	109,695	114,521	4.4
Montana	27,499	28,749	4.5
North Dakota	18,467	18,667	1.1
South Dakota	20,905	21,196	1.4
Utah	42,358	45,281	6.9
Wyoming	17,219	17,601	2.2
Region IX			
Arizona	91,244	93,837	2.8
California	764,169	800,091	4.7
Hawaii	26,775	26,974	0.7
Nevada	34,951	37,122	6.2
Region X			
Alaska	15,214	15,631	2.7
Idaho	33,326	34,626	3.9
Oregon	92,717	94,384	1.8
Washington	162,525	167,647	3.2

Notes: Calculated from new and successor firms, and business terminations. Firms represent a summation of establishments owned by a parent company within a state. This results in a total that includes double counting of firms located in more than one state.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration.

Table A.12 *New Firms and New Incorporations by SBA Region and State, 1995 and 1996*

	New Firms			New Business Incorporations		
	1995	1996	Percent Change	1995	1996	Percent Change
United States	819,477	842,357	2.8	768,180	790,569	2.9
Region I	40,328	41,116	2.0	28,582	27,646	-3.3
Connecticut	9,395	9,457	0.7	4,830	4,701	-2.7
Maine	4,476	4,461	-0.3	2,805	2,873	2.4
Massachusetts	16,040	16,635	3.7	13,479	12,808	-5.0
New Hampshire	4,988	4,961	-0.5	3,095	3,070	-0.8
Rhode Island	3,290	3,416	3.8	2,743	2,619	-4.5
Vermont	2,139	2,186	2.2	1,630	1,575	-3.4
Region II	81,726	84,086	2.9	110,294	109,283	-0.9
New Jersey	27,106	27,315	0.8	37,861	35,417	-6.5
New York	54,620	56,771	3.9	72,433	73,866	2.0
Region III	72,169	72,043	-0.2	110,646	116,137	5.0
Delaware	2,783	3,461	24.4	50,094	55,122	10.0
District of Columbia	3,250	4,087	25.8	2,256	1,497	-33.6
Maryland	18,458	13,895	-24.7	18,014	18,632	3.4
Pennsylvania	23,820	25,433	6.8	18,575	19,459	4.8
Virginia	19,433	20,960	7.9	19,172	19,047	-0.7
West Virginia	4,425	4,207	-4.9	2,535	2,380	-6.1
Region IV	150,807	150,918	0.1	177,002	185,744	4.9
Alabama	9,140	10,965	20.0	7,686	7,686	0.0
Florida	54,006	49,870	-7.7	98,066	104,113	6.2
Georgia	24,478	26,440	8.0	26,990	26,902	-0.3
Kentucky	9,078	9,133	0.6	7,764	8,060	3.8
Mississippi	6,185	6,180	-0.1	4,680	5,288	13.0
North Carolina	21,650	21,857	1.0	16,021	17,861	11.5
South Carolina	10,447	10,856	3.9	7,601	8,049	5.9
Tennessee	15,823	15,617	-1.3	8,194	7,785	-5.0
Region V	120,286	118,829	-1.2	120,080	122,189	1.8
Illinois	30,393	28,064	-7.7	34,495	36,210	5.0
Indiana	14,355	14,260	-0.7	12,451	12,282	-1.4
Michigan	23,972	24,387	1.7	31,254	31,994	2.4
Minnesota	12,178	13,557	11.3	12,203	12,639	3.6
Ohio	27,046	25,795	-4.6	20,859	20,517	-1.6
Wisconsin	12,342	12,766	3.4	8,818	8,547	-3.1
Rank						
Rank						

Table A.12 *New Firms and New Incorporations by SBA Region and State, 1995 and 1996—Continued*

	New Firms			New Business Incorporations				
	1995	1996	Percent Change	Rank	1995	1996	Percent Change	Rank
Region VI								
Arkansas	83,357	85,440	2.5		66,882	67,726	1.3	
Louisiana	7,042	7,344	4.3	15	6,298	6,010	-4.6	41
New Mexico	9,817	10,087	2.8	26	11,082	11,531	4.1	14
Oklahoma	4,837	4,975	2.9	25	3,584	3,042	-15.1	48
Texas	8,790	9,003	2.4	27	7,796	8,105	4.0	15
	52,871	54,031	2.2	30	38,122	39,038	2.4	21
Region VII								
Iowa	32,533	31,415	-3.4		24,503	22,963	-6.3	
Kansas	6,103	6,014	-1.5	45	5,925	4,589	-22.5	49
Missouri	7,600	6,693	-11.9	50	4,475	4,376	-2.2	34
Nebraska	14,935	14,763	-1.2	42	10,743	10,545	-1.8	33
	3,895	3,945	1.3	32	3,360	3,453	2.8	19
Region VIII								
Colorado	36,541	39,762	8.8		27,574	29,843	8.2	
Montana	19,703	20,317	3.1	23	15,309	16,749	9.4	7
North Dakota	3,377	4,144	22.7	3	1,767	2,325	31.6	1
South Dakota	1,631	1,668	2.3	28	1,021	925	-9.4	47
Utah	1,858	1,835	-1.2	43	1,401	1,382	-1.4	30
Wyoming	7,742	9,433	21.8	4	5,917	6,295	6.4	8
	2,230	2,365	6.1	14	2,159	2,167	0.4	24
Region IX								
Arizona	150,143	164,681	9.7		75,497	83,210	10.2	
California	12,044	13,920	15.6	6	10,866	12,153	11.8	4
Hawaii	127,074	138,726	9.2	9	41,913	44,043	5.1	11
Nevada	3,874	3,992	3.0	24	3,792	3,792	0.0	25
	7,151	8,043	12.5	7	18,926	23,222	22.7	2
Region X								
Alaska	51,587	54,067	4.8		27,120	25,828	-4.8	
Idaho	2,521	2,535	0.6	37	1,428	1,103	-22.8	50
Oregon	5,053	5,242	3.7	19	2,622	2,504	-4.5	39
Washington	13,770	14,995	8.9	10	9,730	9,267	-4.8	42
	30,243	31,295	3.5	21	13,340	12,954	-2.9	36

Notes: New firms are firms that plan to begin to hire employees. New business incorporations are firms that are either beginning as a corporation or converting from a sole proprietorship or partnership.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration for new firms, and Dun & Bradstreet Corporation for new business incorporations.

Table A.13 Business Dissolutions by SBA Region and State, 1995 and 1996

	Business Terminations				Business Bankruptcies				Business Failures					
	1995		1996		1995		1996		1995		1996		Percent	
	Count	Change	Count	Rank	Count	Rank	Count	Rank	Count	Rank	Count	Rank	Change	Rank
United States	863,699	-1.6	849,839		50,516		53,214		71,128		71,811		1.0	
Region I	45,318	-4.1	43,441		2,016		1,953		3,395		3,055		-10.0	
Connecticut	11,619	8.4	12,598	16	205		230		485		534		10.1	14
Maine	4,676	-3.1	4,529	40	274		267		317		299		-5.7	33
Massachusetts	15,417	-4.6	14,702	42	1,116		1,041		1,927		1,607		-16.6	40
New Hampshire	5,044	1.9	5,141	31	92		92		389		374		-3.9	31
Rhode Island	5,985	-39.9	3,595	50	162		181		129		134		3.9	24
Vermont	2,577	11.6	2,876	13	167		142		148		107		-27.7	47
Region II	82,480	-1.1	81,538		4,569		4,331		7,839		7,382		-5.8	
New Jersey	25,667	0.9	25,898	33	1,195		1,068		2,779		2,451		-11.8	38
New York	56,813	-2.1	55,640	38	3,374		3,263		5,060		4,931		-2.5	29
Region III	73,617	18.0	86,857		5,215		5,363		6,760		6,065		-10.3	
Delaware	3,193	-20.8	2,528	47	277		239		45		49		8.9	16
District of Columbia	3,302	72.5	5,695	1	100		119		155		123		-20.6	43
Maryland	16,256	23.9	20,147	7	1,493		1,468		1,804		1,620		-10.2	36
Pennsylvania	27,254	14.4	31,180	10	1,770		1,870		2,756		2,915		5.8	19
Virginia	18,493	22.0	22,558	8	1,261		1,342		1,713		1,064		-37.9	50
West Virginia	5,119	-7.2	4,749	46	314		325		287		294		2.4	26
Region IV	152,656	5.5	161,099		6,009		7,358		8,266		8,068		-2.4	
Alabama	10,968	4.5	11,458	23	796		772		547		538		-1.6	28
Florida	52,467	3.3	54,191	28	1,949		2,026		2,904		2,655		-8.6	35
Georgia	23,161	5.5	24,441	21	496		1,801		1,481		1,308		-11.7	37
Kentucky	9,307	0.6	9,359	34	473		431		659		638		-3.2	30
Mississippi	7,077	63.0	11,532	2	283		281		232		184		-20.7	44
North Carolina	23,389	-1.2	23,112	36	726		703		962		1,041		8.2	17
South Carolina	10,391	4.1	10,815	25	337		259		490		375		-23.5	46
Tennessee	15,896	1.9	16,191	32	949		1,085		991		1,329		34.1	7
Region V	118,332	13.9	134,818		7,558		8,100		8,359		8,760		4.8	
Illinois	30,260	13.7	34,400	11	1,624		1,806		1,696		2,557		50.8	2
Indiana	14,129	5.0	14,838	22	842		756		798		843		5.6	21
Michigan	20,340	26.059	26,059	5	1,072		1,072		1,681		1,558		-7.3	34
Minnesota	12,458	53.1	19,067	4	1,901		2,251		903		593		-34.3	49
Ohio	28,091	-6.3	26,330	44	1,052		1,065		2,141		2,274		6.2	18

Table A.13 Business Dissolutions by SBA Region and State, 1995 and 1996—Continued

	Business Terminations				Business Bankruptcies				Business Failures			
	1995		1996		1995		1996		1995		1996	
	Count	Percent Change	Count	Rank	Count	Percent Change	Count	Rank	Count	Percent Change	Count	Rank
Wisconsin	13,054	8.2	14,124	17	1,067	7.8	1,150	23	1,140	-18.0	935	41
Region VI	86,109	6.7	91,839		5,662	12.2	6,354		9,061	3.2	9,347	
Arkansas	4,872	58.4	7,719	3	422	15.2	486	15	737	36.1	1,003	6
Louisiana	11,347	20.2	13,634	9	562	10.5	621	21	456	-40.6	271	51
New Mexico	5,240	11.4	5,838	14	322	21.4	391	10	405	5.7	428	20
Oklahoma	8,623	3.2	8,897	29	946	46.7	1,388	2	1,311	18.9	1,559	9
Texas	56,027	-0.5	55,751	35	3,410	1.7	3,468	30	6,152	-1.1	6,086	27
Region VII	38,322	-28.7	27,329		1,708	13.2	1,934		2,952	1.2	2,986	
Iowa	7,702	-2.5	7,574	39	556	3.2	574	29	573	-20.9	453	45
Kansas	8,387	-6.3	7,860	45	419	0.5	421	32	947	15.0	1,089	11
Missouri	17,588	-59.3	7,159	51	521	27.3	663	7	1,109	-5.0	1,054	32
Nebraska	4,645	3.4	4,803	27	212	30.2	276	3	323	20.7	390	8
Region VIII	36,793	-16.1	30,851		1,422	24.0	1,763		2,365	33.5	3,157	
Colorado	17,933	-38.9	10,953	49	610	27.7	779	6	1,481	51.5	2,243	1
Montana	4,066	6.3	4,324	20	171	28.1	219	5	152	17.8	179	10
North Dakota	2,045	-3.8	1,968	41	118	28.8	152	4	98	80	-18.4	42
South Dakota	2,360	3.1	2,433	30	172	25.6	216	8	182	158	-13.2	39
Utah	7,654	7.7	8,243	18	242	21.5	294	9	344	378	9.9	15
Wyoming	2,735	7.1	2,930	19	109	-5.5	103	43	108	119	10.2	13
Region IX	178,812	-24.2	135,591		13,691	-3.3	13,245		18,440	1.7	18,753	
Arizona	15,431	11.2	17,157	15	1,045	-15.7	881	50	1,410	-28.2	1,012	48
California	152,945	-29.4	107,936	48	12,097	-2.9	11,748	38	16,307	3.5	16,871	25
Hawaii	3,953	-5.2	3,746	43	159	17.6	187	14	270	396	46.7	4
Nevada	6,483	4.1	6,752	24	390	10.0	429	22	453	474	4.6	23
Region X	51,260	10.2	56,476		2,666	5.5	2,813		3,691	14.8	4,238	
Alaska	2,530	-1.5	2,492	37	159	15.1	183	16	124	182	46.8	3
Idaho	4,861	11.7	5,431	12	391	17.6	460	13	388	535	37.9	5
Oregon	13,022	27.2	16,569	6	781	-3.8	751	42	795	834	4.9	22
Washington	30,847	3.7	31,984	26	1,335	6.3	1,419	25	2,384	2,687	12.7	12

Notes: Business terminations are business closings (state unemployment insurance data). Business failures are business closings with a financial loss to one or more creditors. Business bankruptcies are firms that file for bankruptcy with the U.S. court system.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration, for business terminations; Administrative Office of the U.S. Courts, Statistical Analysis and Reports Division, for business bankruptcies; and the Dun & Bradstreet Corporation for business failures.

Table A.14 *Business Dissolution Rates by Firm Age and Number of Jobs Created (Percent)*

Age of Business (Minimum Years)	All Firms	Franchisors	Firms Creating		
			No Jobs	1–4 Jobs	5+ Jobs
2	23.7	25.4	29.9	8.3	6.0
4	52.7	59.2	64.8	19.6	13.1
6	62.2	61.6	74.0	23.5	21.1
8	70.9	72.5	81.5	46.5	30.0
10*	79.0	—	90.5	59.1	37.6

*Estimated using log linear regression models.

Note: Firms were traced beginning in 1976 and observed, if available, every other year beginning in 1978 and ending in 1990. Business dissolution includes businesses that disappear for any reason at all, including failure, bankruptcy, owner retirement, owner health, or the desire to enter a more profitable endeavor. It has been estimated that about 15 percent of business dissolutions represent actual failures.

Source: U.S. Small Business Administration, Office of Advocacy, Small Business Data Base, 1978–1990 USEEM file.

Employment in Establishments in 1995	100,278,913	6,340,307	6,686,042	7,825,642	18,262,318	14,473,008	46,691,596	53,587,317
Change	3,591,567	1,028,947	360,576	288,260	576,417	359,105	978,262	2,613,305
Net Change (Percent)	3.7	19.4	5.7	3.8	3.3	2.5	2.1	5.1
Due to Births	6.0	15.2	8.7	6.6	5.1	5.0	5.0	6.8
Due to Deaths	-4.7	-12.3	-7.1	-5.9	-4.9	-4.3	-3.3	-5.9
Due to Employment Expansions	11.0	24.5	14.8	13.1	11.7	10.6	8.3	13.3
Due to Employment Contractions	-8.5	-8.1	-10.7	-9.9	-8.7	-8.7	-7.9	-9.1

Notes: Represents activity from March 1994 to March 1995. Longitudinal data for private establishments active (having payroll) in the first quarter of the year. Establishments with no employment in the first quarter were excluded. New firm births are classified by their employment size at the first quarter. Continuing firms are establishments that began before the period and still existed at the end of the period (ownership changes are considered continuing firms).

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.16 Firms and Employment Changes from New Firms, Firm Deaths, and Continuing Firms by Major Industry, 1992-1993

Industry	New Firms (Original Locations)			Deaths (Original Locations)			Continuing Firms*			Total Net Change		
	Total	<500	500+	Total	<500	500+	Total	<500	500+	Total	<500	500+
Firms												
Total, All Industries	564,504	564,093	411	-492,651	-492,266	-385	3,957,832	3,943,614	14,218	71,853	71,827	26
Manufacturing	29,055	29,001	54	-28,048	-27,976	-72	269,440	264,829	4,611	1,007	1,025	-18
Transportation, Communications and Public Utilities	25,011	25,000	11	-20,235	-20,217	-18	141,287	139,676	1,611	4,776	4,783	-7
Wholesale Trade	37,260	37,255	5	-34,031	-34,012	-19	319,875	316,669	3,206	3,229	3,243	-14
Retail Trade	120,430	120,411	19	-117,095	-117,047	-48	835,800	833,003	2,797	3,335	3,364	-29
Finance, Insurance, and Real Estate Services	45,900	45,867	33	-39,562	-39,502	-60	326,486	323,49	2,989	6,338	6,365	-27
Agricultural Services, Mining, Construction, and Unclassified	202,324	202,043	281	-166,402	-166,246	-156	NA	NA	NA	35,922	35,797	125
	104,524	104,516	8	-87,278	-87,266	-12	504,170	502,989	1,181	17,246	17,250	-4
Employment Changes												
Total, All Industries	3,438,106	3,053,765	384,341	-2,906,260	-2,697,656	-208,604	1,416,407	1,431,127	-14,720	1,948,253	1,787,236	161,017
Manufacturing	289,092	260,029	29,063	-306,517	-279,666	-26,851	51,240	196,526	-145,286	33,815	176,889	-143,074
Transportation, Communications and Public Utilities	133,840	126,877	6,963	-125,356	-120,537	-4,819	76,131	83,649	-7,518	84,615	89,989	-5,374
Wholesale Trade	159,574	156,809	2,765	-189,957	-182,472	-7,485	71,737	91,351	-19,614	41,354	65,688	-24,334
Retail Trade	764,928	756,550	8,378	-687,597	-678,873	-8,724	236,273	92,88	143,386	313,604	170,564	143,040
Finance, Insurance, and Real Estate Services	197,651	182,839	14,812	-208,558	-176,916	-31,642	-28,555	94,977	-123,532	-39,462	100,900	-140,362
	1,498,521	1,180,223	318,298	-989,357	-877,341	-112,016	973,134	769,309	203,825	1,482,298	1,072,191	410,107
Agricultural Services, Mining, Construction, and Unclassified	394,500	390,438	4,062	-398,918	-381,851	-17,067	36,447	102,428	-65,981	32,029	111,015	-78,986
Percent of Total Firms												
Total, All Industries	100.0	99.9	0.1	100.0	99.9	0.1	100.0	99.6	0.4	100.0	100.0	0.0
Manufacturing	5.1	5.1	0.0	5.7	5.7	0.0	6.8	6.7	0.1	1.4	1.4	0.0
Transportation, Communications and Public Utilities	4.4	4.4	0.0	4.1	4.1	0.0	3.6	3.5	0.0	6.6	6.7	0.0
Wholesale Trade	6.6	6.6	0.0	6.9	6.9	0.0	8.1	8.0	0.1	4.5	4.5	0.0

Retail Trade	21.3	21.3	0.0	23.8	23.8	0.0	21.1	21.0	0.1	4.6	4.7	0.0
Finance, Insurance, and Real Estate Services	8.1	8.1	0.0	8.0	8.0	0.0	8.2	8.2	0.1	8.8	8.9	0.0
Agricultural Services, Mining, Construction, and Unclassified	35.8	35.8	0.0	33.8	33.7	0.0	0.0	0.0	0.0	50.0	49.8	0.2
Percent of Total Employment Changes												
Total, All Industries	100.0	88.8	11.2	100.0	92.8	7.2	100.0	101.0	-1.0	100.0	91.7	8.3
Manufacturing	8.4	7.6	0.8	10.5	9.6	0.9	3.6	13.9	-10.3	1.7	9.1	-7.3
Transportation, Communications and Public Utilities	3.9	3.7	0.2	4.3	4.1	0.2	5.4	5.9	-0.5	4.3	4.6	-0.3
Wholesale Trade	4.6	4.6	0.1	6.5	6.3	0.3	5.1	6.4	-1.4	2.1	3.4	-1.2
Retail Trade	22.2	22.0	0.2	23.7	23.4	0.3	16.7	6.6	10.1	16.1	8.8	7.3
Finance, Insurance, and Real Estate Services	5.7	5.3	0.4	7.2	6.1	1.1	-2.0	6.7	-8.7	-2.0	5.2	-7.2
Agricultural Services, Mining, Construction, and Unclassified	43.6	34.3	9.3	34.0	30.2	3.9	68.7	54.3	14.4	76.1	55.0	21.0
	11.5	11.4	0.1	13.7	13.1	0.6	2.6	7.2	-4.7	1.6	5.7	-4.1

*Employment figures in this category represent employment changes as a result of expansion minus contraction.

NA = Not available

Notes: Represents activity from March 1992 to March 1993. Longitudinal data for establishments active (having payroll) in the first quarter of the year. Establishments with no employment in the first quarter were excluded. New firm births are classified by their employment size at the first quarter; Represents private establishments excluding railroads, most government-owned establishments, and farms. The number of continuing firms was calculated from static and longitudinal data. Existing firms with ownership changes are considered continuing firms.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.17 *Establishment Changes by Firm Size and State, 1994–1995*

State	Establishments in 1994			Establishment Births			Establishment Deaths			Net Change			Net Change (Percent)		
	Total	<500	500+	Total	<500	500+	Total	<500	500+	Net Change		Total		Net Change (Percent)	
										<500	500+	<500	500+	<500	500+
United States	5,770,090	5,012,399	757,691	695,657	621,295	74,362	-587,337	-530,510	-56,827	108,320	90,785	17,535	1.9	1.8	2.3
Alabama	84,566	71,866	12,700	10,412	9,313	1,099	-8,329	-7,588	-741	2,083	1,725	358	2.5	2.4	2.8
Alaska	13,984	12,480	1,504	1,839	1,730	109	-1,489	-1,389	-100	350	341	9	2.5	2.7	0.6
Arizona	84,696	72,362	12,334	12,483	11,178	1,305	-9,971	-8,982	-989	2,512	2,196	316	3.0	3.0	2.6
Arkansas	52,511	46,192	6,319	6,684	6,085	599	-5,277	-4,914	-363	1,407	1,171	236	2.7	2.5	3.7
California	649,472	569,489	79,983	81,501	73,709	7,792	-76,755	-70,166	-6,589	4,746	3,543	1,203	0.7	0.6	1.5
Colorado	98,303	85,996	12,307	14,754	13,302	1,452	-10,609	-9,614	-995	4,145	3,688	457	4.2	4.3	3.7
Connecticut	80,738	71,464	9,274	8,426	7,439	987	-7,459	-6,638	-821	967	801	166	1.2	1.1	1.8
Delaware	17,844	14,954	2,890	2,391	2,037	354	-1,811	-1,531	-280	580	506	74	3.3	3.4	2.6
District of Columbia	17,636	14,880	2,756	1,834	1,523	311	-1,656	-1,393	-263	178	130	48	1.0	0.9	1.7
Florida	343,888	297,802	46,086	49,396	44,504	4,892	-43,238	-39,779	-3,459	6,158	4,725	1,433	1.8	1.6	3.1
Georgia	153,207	127,960	25,247	21,323	18,558	2,765	-16,361	-14,608	-1,753	4,962	3,950	1,012	3.2	3.1	4.0
Hawaii	27,255	23,783	3,472	2,840	2,513	327	-2,780	-2,553	-227	60	-40	100	0.2	-0.2	2.9
Idaho	27,395	24,481	2,914	3,765	3,518	247	-2,871	-2,663	-208	894	855	39	3.3	3.5	1.3
Illinois	256,773	223,372	33,401	28,493	24,897	3,596	-23,669	-20,984	-2,685	4,824	3,913	911	1.9	1.8	2.7
Indiana	124,990	107,248	17,742	13,902	11,937	1,965	-11,235	-9,988	-1,247	2,667	1,949	718	2.1	1.8	4.0
Iowa	70,156	61,828	8,328	6,769	6,008	761	-5,959	-5,422	-537	810	586	224	1.2	0.9	2.7
Kansas	62,919	55,080	7,839	6,851	6,236	615	-5,842	-5,336	-506	1,009	900	109	1.6	1.6	1.4
Kentucky	75,836	65,056	10,780	8,446	7,415	1,031	-7,098	-6,328	-770	1,348	1,087	261	1.8	1.7	2.4
Louisiana	86,011	73,786	12,225	9,661	8,535	1,126	-8,376	-7,491	-885	1,285	1,044	241	1.5	1.4	2.0
Maine	30,434	27,382	3,052	3,577	3,325	252	-3,040	-2,783	-257	537	542	-5	1.8	2.0	-0.2
Maryland	106,445	91,301	15,144	12,946	11,418	1,528	-10,703	-9,403	-1,300	2,243	2,015	228	2.1	2.2	1.5
Massachusetts	140,002	122,877	17,125	15,839	13,746	2,093	-13,041	-11,477	-1,564	2,798	2,269	529	2.0	1.8	3.1
Michigan	196,944	171,933	25,011	22,057	19,765	2,292	-17,838	-16,023	-1,815	4,219	3,742	477	2.1	2.2	1.9
Minnesota	108,799	95,880	12,919	11,020	10,549	1,171	-9,607	-8,660	-947	2,113	1,889	224	1.9	2.0	1.7
Mississippi	50,515	43,711	6,804	6,023	5,373	650	-5,088	-4,663	-425	935	710	225	1.9	1.6	3.3
Missouri	123,430	107,178	16,252	14,524	12,930	1,594	-12,513	-11,324	-1,189	2,011	1,606	405	1.6	1.5	2.5
Montana	24,377	22,167	2,210	3,083	2,911	172	-2,386	-2,271	-110	697	635	62	2.9	2.9	2.8
Nebraska	42,025	37,337	4,688	4,051	3,643	408	-3,572	-3,301	-271	479	342	137	1.1	0.9	2.9
Nevada	30,626	26,447	4,179	5,201	4,656	545	-3,789	-3,510	-279	1,146	1,146	266	4.6	4.3	6.4
New Hampshire	29,533	26,025	3,508	3,674	3,278	396	-2,822	-2,517	-305	852	761	91	2.9	2.9	2.6
New Jersey	190,159	168,059	22,100	23,124	21,028	2,096	-18,928	-17,062	-1,866	4,196	3,966	230	2.2	2.4	1.0
New Mexico	35,322	30,931	4,391	4,694	4,252	442	-3,943	-3,667	-276	751	585	166	2.1	1.9	3.8
New York	406,262	363,916	42,346	47,288	42,967	4,321	-41,993	-38,296	-3,637	5,355	4,671	684	1.3	1.3	1.6
North Carolina	157,979	134,646	23,333	19,127	17,111	2,016	-14,326	-12,997	-1,329	4,801	4,114	687	3.0	3.1	2.9

North Dakota	17,888	16,105	1,783	1,645	1,529	116	-1,413	-1,286	-127	232	243	-11	1.3	1.5	-0.6
Ohio	234,132	198,372	35,760	24,046	20,869	3,177	-20,045	-17,409	-2,636	4,001	3,460	541	1.7	1.7	1.5
Oklahoma	72,160	62,885	9,275	8,412	7,674	738	-7,387	-6,804	-583	1,025	870	155	1.4	1.4	1.7
Oregon	79,746	71,182	8,564	10,642	9,851	791	-8,431	-7,880	-551	2,211	1,971	240	2.8	2.8	2.8
Pennsylvania	255,337	220,174	35,163	24,877	21,601	3,276	-21,717	-19,051	-2,666	3,160	2,550	610	1.2	1.2	1.7
Rhode Island	24,121	21,701	2,420	2,591	2,312	279	-2,303	-2,113	-190	288	199	89	1.2	0.9	3.7
South Carolina	76,821	65,185	11,636	9,624	8,661	963	-7,848	-7,207	-641	1,776	1,454	322	2.3	2.2	2.8
South Dakota	19,740	18,061	1,679	2,032	1,908	124	-1,683	-1,589	-94	349	319	30	1.8	1.8	1.8
Tennessee	109,618	91,851	17,767	13,298	11,601	1,697	-10,632	-9,503	-1,129	2,666	2,098	568	2.4	2.3	3.2
Texas	383,890	325,082	58,808	50,412	44,092	6,320	-42,615	-37,994	-4,621	7,797	6,098	1,699	2.0	1.9	2.9
Utah	37,861	32,713	5,148	5,747	5,204	543	-4,110	-3,775	-335	1,637	1,429	208	4.3	4.4	4.0
Vermont	17,797	16,397	1,400	1,861	1,744	117	-1,578	-1,452	-126	283	292	-9	1.6	1.8	-0.6
Virginia	141,973	119,400	22,573	17,240	15,260	1,980	-13,708	-12,111	-1,597	3,532	3,149	383	2.5	2.6	1.7
Washington	129,966	115,352	14,614	17,296	15,949	1,347	-15,070	-13,839	-1,231	2,226	2,110	116	1.7	1.8	0.8
West Virginia	35,998	31,120	4,878	3,936	3,529	407	-3,234	-2,871	-363	702	658	44	2.0	2.1	0.9
Wisconsin	117,484	104,102	13,382	11,543	10,479	1,064	-9,813	-8,979	-834	1,730	1,500	230	1.5	1.4	1.7
Wyoming	14,526	12,848	1,678	1,757	1,643	114	-1,436	-1,321	-115	321	322	-1	2.2	2.5	-0.1

Notes: Longitudinal data for establishments active (having payroll) in the first quarter of the year. (Establishments with no employment in the first quarter were excluded.)

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.18 *Employment Changes from Establishment Changes by Firm Size and State, 1994–1995*

State	Establishments in 1994			Establishment Births			Establishment Deaths			Net Change			Net Change (Percent)					
	Total	<500	500+	Total	<500	500+	Total	<500	500+	Total	<500	500+	Total	<500	500+	Total	<500	500+
United States	96,687,346	50,974,012	45,713,334	5,763,600	3,456,835	2,306,765	4,530,705	-3,011,822	-1,518,883	3,591,567	2,613,305	978,262	3.7	5.1	2.1	3.7	5.1	2.1
Alabama	1,478,303	741,326	736,977	99,128	54,079	45,049	-63,276	-42,259	-21,017	74,734	45,431	29,303	5.1	6.1	4.0	5.1	6.1	4.0
Alaska	178,415	114,911	63,504	10,224	7,582	2,642	-8,683	-6,569	-2,114	3,497	2,910	587	2.0	2.5	0.9	2.0	2.5	0.9
Arizona	1,414,061	756,331	657,730	111,343	67,102	44,241	-80,674	-56,402	-24,272	92,263	56,339	35,924	6.5	7.4	5.5	6.5	7.4	5.5
Arkansas	842,409	432,529	409,880	52,373	31,978	20,555	-40,279	-24,833	-15,446	47,622	28,374	19,248	5.7	6.6	4.7	5.7	6.6	4.7
California	10,619,318	5,799,613	4,819,705	662,681	423,761	238,920	-572,385	-395,634	-176,751	335,181	248,218	86,963	3.2	4.3	1.8	3.2	4.3	1.8
Colorado	1,479,280	817,709	661,571	112,763	69,703	43,060	-83,780	-54,693	-29,087	75,824	56,513	19,311	5.1	6.9	2.9	5.1	6.9	2.9
Connecticut	1,384,926	724,063	660,863	79,420	37,001	42,419	-60,557	-33,637	-26,420	28,001	30,399	-2,398	2.0	4.2	-0.4	2.0	4.2	-0.4
Delaware	306,774	142,123	164,651	17,503	11,805	5,698	-12,994	-8,197	-4,797	17,444	11,704	5,740	5.7	8.2	3.5	5.7	8.2	3.5
District of Columbia	411,233	192,691	218,542	17,951	10,731	7,220	-14,668	-8,625	-6,043	5,297	7,257	-1,960	1.3	3.8	-0.9	1.3	3.8	-0.9
Florida	4,982,299	2,662,688	2,319,611	419,270	228,685	191,035	-322,891	-226,411	-96,479	223,373	109,405	113,968	4.5	4.1	4.9	4.5	4.1	4.9
Georgia	2,752,131	1,296,323	1,455,808	200,897	112,356	88,541	-143,280	-90,453	-52,827	161,022	84,686	76,336	5.9	6.5	5.2	5.9	6.5	5.2
Hawaii	425,921	245,386	180,535	21,006	14,495	6,511	-19,208	-13,421	-5,787	-2,910	-2,422	-488	-0.7	-1.0	-0.3	-0.7	-1.0	-0.3
Idaho	367,943	225,797	142,146	20,621	16,171	4,450	-22,874	-12,258	-10,616	10,179	11,848	-1,669	2.8	5.2	-1.2	2.8	5.2	-1.2
Illinois	4,800,563	2,441,512	2,359,051	260,360	149,156	111,204	-200,456	-121,755	-78,701	147,985	134,257	13,728	3.1	5.5	0.6	3.1	5.5	0.6
Indiana	2,314,418	1,188,219	1,126,199	121,364	68,533	52,831	-91,169	-56,879	-34,290	87,947	70,009	17,938	3.8	5.9	1.6	3.8	5.9	1.6
Iowa	1,089,423	614,561	474,862	55,174	30,371	24,803	-42,325	-28,676	-13,649	48,695	26,655	22,040	4.5	4.3	4.6	4.5	4.3	4.6
Kansas	954,038	543,379	410,659	48,223	33,782	14,441	-37,189	-26,970	-10,219	29,951	23,985	5,966	3.1	4.4	1.5	3.1	4.4	1.5
Kentucky	1,292,395	681,526	610,869	67,999	44,692	23,307	-53,836	-37,021	-16,815	54,999	39,606	15,393	4.3	5.8	2.5	4.3	5.8	2.5
Louisiana	1,424,903	792,028	632,875	88,221	53,667	34,554	-81,770	-47,922	-33,848	26,654	33,262	-6,608	1.9	4.2	-1.0	1.9	4.2	-1.0
Maine	419,597	255,685	163,912	19,456	14,153	5,303	-17,085	-12,689	-4,396	12,536	11,094	1,442	3.0	4.3	0.9	3.0	4.3	0.9
Maryland	1,751,750	958,795	792,955	96,642	60,307	36,335	-82,737	-52,868	-29,869	64,608	50,736	13,872	3.7	5.3	1.7	3.7	5.3	1.7
Massachusetts	2,659,181	1,364,262	1,294,919	133,610	75,429	58,181	-117,403	-75,285	-42,118	75,508	61,054	14,454	2.8	4.5	1.1	2.8	4.5	1.1
Michigan	3,540,756	1,872,233	1,668,523	202,690	122,759	79,931	-150,452	-98,550	-51,902	164,135	119,677	44,458	4.6	6.4	2.7	4.6	6.4	2.7
Minnesota	1,994,326	1,090,025	904,301	98,756	62,770	35,986	-76,215	-51,359	-24,856	78,342	64,011	14,331	3.9	5.9	1.6	3.9	5.9	1.6
Mississippi	834,537	416,097	418,440	57,653	30,230	27,423	-37,161	-26,144	-11,017	37,052	23,003	14,049	4.4	5.5	3.4	4.4	5.5	3.4
Missouri	2,100,679	1,093,172	1,007,507	112,023	67,927	44,276	-97,490	-60,337	-37,153	69,908	49,908	19,882	3.3	4.6	2.0	3.3	4.6	2.0
Montana	249,478	182,110	67,368	15,403	12,488	2,915	-11,371	-9,910	-1,461	11,533	9,270	2,263	4.6	5.1	3.4	4.6	5.1	3.4
Nebraska	648,241	359,227	289,014	29,249	20,138	9,111	-25,758	-16,518	-9,240	25,550	13,381	12,169	3.9	3.7	4.2	3.9	3.7	4.2
Nevada	627,235	284,387	342,848	51,007	29,466	21,541	-29,242	-20,864	-8,378	42,761	25,744	17,017	6.8	9.1	5.0	6.8	9.1	5.0
New Hampshire	445,269	257,949	187,320	25,708	16,344	9,364	-20,237	-13,998	-6,239	18,499	14,817	3,682	4.2	5.7	2.0	4.2	5.7	2.0
New Jersey	3,123,976	1,633,884	1,490,092	169,209	107,733	61,836	-164,753	-93,014	-71,739	62,701	81,578	-18,877	2.0	5.0	-1.3	2.0	5.0	-1.3
New Mexico	488,478	297,412	191,066	32,427	23,002	9,425	-28,847	-19,863	-8,984	18,635	15,598	3,037	3.8	5.2	1.6	3.8	5.2	1.6
New York	6,661,950	3,490,573	3,171,377	379,993	213,363	166,630	-292,128	-200,929	-91,199	120,379	129,951	-9,572	1.8	3.7	-0.3	1.8	3.7	-0.3
North Carolina	2,853,469	1,366,481	1,486,988	149,244	91,571	57,673	-104,798	-72,500	-32,298	134,506	84,920	49,586	4.7	6.2	3.3	4.7	6.2	3.3

North Dakota	220,612	151,864	68,748	10,577	8,282	2,295	-8,815	-6,108	-2,707	9,554	8,735	819	4.3	5.8	1.2
Ohio	4,384,026	2,227,419	2,156,607	210,727	119,305	91,422	-160,011	-102,864	-57,147	165,804	126,739	39,065	3.8	5.7	1.8
Oklahoma	1,024,513	599,839	424,674	57,303	41,664	15,639	-49,397	-37,398	-11,999	29,607	25,889	3,718	2.9	4.3	0.9
Oregon	1,127,066	686,381	440,685	74,613	47,897	26,716	-55,397	-41,403	-13,994	57,904	43,752	14,152	5.1	6.4	3.2
Pennsylvania	4,581,415	2,357,221	2,224,194	216,573	128,909	87,664	-190,164	-120,753	-69,411	119,182	98,183	20,999	2.6	4.2	0.9
Rhode Island	370,266	216,965	153,301	17,146	10,035	7,111	-13,761	-10,108	-3,653	9,491	6,423	3,068	2.6	3.0	2.0
South Carolina	1,347,529	636,985	710,544	75,435	49,543	25,892	-60,106	-43,786	-16,320	47,082	32,722	14,360	3.5	5.1	2.0
South Dakota	255,996	168,091	87,905	10,970	9,545	1,425	-10,206	-7,863.0	-2,343	12,488	8,070	4,418	4.9	4.8	5.0
Tennessee	2,041,189	963,730	1,077,459	122,211	69,440	52,771	-84,728	-54,749	-29,979	107,566	63,228	44,338	5.3	6.6	4.1
Texas	6,449,547	3,229,946	3,219,601	495,384	274,038	221,346	-348,992	-233,410	-115,582	329,559	197,530	132,029	5.1	6.1	4.1
Utah	699,044	363,034	336,010	51,967	31,357	20,610	-33,207	-24,463	-8,744	44,447	25,098	19,349	6.4	6.9	5.8
Vermont	218,605	147,722	70,883	9,967	8,233	1,734	-11,071	-7,160	-3,911	5,762	6,400	-638	2.6	4.3	-0.9
Virginia	2,392,240	1,200,323	1,191,917	135,780	81,494	54,286	-112,433	-68,063	-44,370	84,706	65,930	18,776	3.5	5.5	1.6
Washington	1,893,228	1,116,685	776,543	111,831	80,054	31,777	-93,141	-67,777	-25,364	54,836	45,619	9,217	2.9	4.1	1.2
West Virginia	510,777	284,790	225,987	25,797	18,343	7,454	-20,494	-14,607	-5,887	19,173	18,103	1,070	3.8	6.4	0.5
Wisconsin	2,099,365	1,180,023	919,342	88,323	59,085	29,238	-63,510	-48,357	-15,153	86,787	63,260	23,527	4.1	5.4	2.6
Wyoming	154,253	105,987	48,266	8,415	6,641	1,774	-7,801	-5,509	-2,292	3,326	4,446	-1,120	2.2	4.2	-2.3

Notes: In addition to change from establishment births and deaths, net change includes change from expansions and contractions of existing establishments, not shown in this table; therefore subtracting change due to deaths from change due to births will not yield the net change shown. Longitudinal data for establishments active (having payroll) in the first quarter of the year. Establishments with no employment in the first quarter were excluded.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.19 *Employment in Selected Small-Business-Dominated Industries, December 1995 and December 1996 (Thousands)*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
	Total, Small-Business-Dominated	46,577.8	48,126.7	1,548.9	3.3
	Agricultural Services	543.7	574.0	30.3	5.6
7	Agricultural Services	543.7	574.0	30.3	5.6
	Mining	32.9	34.3	1.4	4.3
144	Sand and Gravel	32.9	34.3	1.4	4.3
	Construction	5,131.3	5,423.8	292.5	5.7
15 ¹	General Building Contractors	1,198.2	1,245.1	46.9	3.9
152	Residential Building Construction	598.0	621.6	23.6	3.9
153	Operative Builders	27.0	27.9	0.9	3.3
154	Nonresidential Building Construction	573.2	595.6	22.4	3.9
16 ¹	Heavy Construction other than Building	705.4	720.4	15.0	2.1
161	Highway and Street Construction	194.2	205.8	11.6	6.0
17 ²	Special Trade Contractors	3,227.7	3,458.3	230.6	7.1
171	Plumbing, Heating, and Air Conditioning	733.5	769.9	36.4	5.0
172	Painting, Paper Hanging, and Decorating	175.9	183.6	7.7	4.4
173	Electrical Work	623.5	658.5	35.0	5.6
174	Masonry, Stonework, and Plastering	422.2	471.4	49.2	11.7
175	Carpentry and Flooring	234.7	251.6	16.9	7.2
176	Roofing and Sheet Metal Work	213.5	231.8	18.3	8.6
	Manufacturing	3,436.7	3,434.5	2.2	-0.1
233	Women's and Misses' Outerwear	257.1	238.0	-19.1	-7.4
2361	Girls', Children's, Infants' Dresses and Blouses	17.0	13.0	-4.0	-23.5
238	Miscellaneous Apparel and Accessories	34.3	34.2	-0.1	-0.3
239	Miscellaneous Fabricated Textile Products	81.4	80.1	-1.3	-1.6
2391	Curtains and Draperies	19.3	18.6	-0.7	-3.6
2396	Automotive Trimmings, Apparel Findings	57.3	54.0	-3.3	-5.8
241	Logging	83.0	76.8	-6.2	-7.5
242	Sawmills and Planing Mills	183.0	183.3	0.3	0.2
243	Millwork, Plywood and Structural Members	35.3	36.4	1.1	3.1
2434	Wood Kitchen Cabinets	75.8	79.5	3.7	4.9
2435	Hardwood Veneer and Plywood	27.9	27.8	-0.1	-0.4
244	Wood Containers	50.2	50.7	0.5	1.0
249	Miscellaneous Wood Products	86.1	86.9	0.8	0.9
25	Furniture and Fixtures	42.2	43.6	1.4	3.3
2515	Mattresses, Foundations, and Convertible Beds	31.0	30.8	-0.2	-0.6
254	Partitions, Shelving, Lockers, Fixtures	83.9–	85.3–	1.4	1.7

Table A.19 *Employment in Selected Small-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995– 1996	Percent Change 1995– 1996
		1995	1996		
259	Miscellaneous Furniture and Fixtures	37.5	36.8	-0.7	-1.9
275	Commercial Printing	565.3	563.7	-1.6	-0.3
279	Printing Trade Services	54.3	51.6	-2.7	-5.0
316	Luggage	10.7	10.6	-0.1	-0.9
317	Handbags and Personal Leather Goods	11.5	9.9	-1.6	-13.9
327	Concrete, Gypsum, and Plaster Products	200.1	209.3	9.2	4.6
3441	Fabricated Structural Metal	75.4	77.8	2.4	3.2
3444	Sheet Metal Work	111.6	117.3	5.7	5.1
3446	Architectural and Ornamental Metal Work	29.4	30.0	0.6	2.0
3451	Screw Machine Products	51.4	51.2	-0.2	-0.4
3469	Metal Stampings, n.e.c	95.0	95.5	0.5	0.5
347	Coating, Engraving, and Allied Services	130.8	139.0	8.2	6.3
3496	Miscellaneous Fabricated Wire Products	57.5	57.3	-0.2	-0.3
3535	Conveyors and Conveying Equipment	41.0	41.0	0.0	0.0
3544	Special Dies and Tools	163.7	164.4	0.7	0.4
3545	Cutting Tools, Machine Tool Accessories	51.8	52.5	0.7	1.4
3552	Textile Machinery	15.3	14.6	-0.7	-4.6
3556	Food Products Machinery	25.4	25.7	0.3	1.2
3596	Scales and Balances, except Laboratory	270.2	272.7	2.5	0.9
3633	Household Laundry Equipment	16.2	16.5	0.3	1.9
3645	Residential Electric Lighting Fixtures	19.4	19.1	-0.3	-1.5
391	Jewelry, Silverware, and Plated Ware	12.8	12.8	0.0	0.0
3911	Jewelry, Precious Metal	37.6	36.3	-1.3	-3.5
393	Musical Instruments	14.6	15.2	0.6	4.1
396	Costume Jewelry	24.9	24.7	-0.2	-0.8
399	Miscellaneous Manufacturing Industries	148.5	150.0	1.5	1.0
	Transportation, Communications, and Public Utilities	1,078.8	1,136.5	57.7	5.3
411	Local and Suburban Passenger Transportation	208.6	221.2	12.6	6.0
412	Taxicabs	33.9	35.3	1.4	4.1
415	School Buses	153.1	159.6	6.5	4.2
422	Public Warehousing	145.7	153.4	7.7	5.3
47	Transportation Services	43.5	49.3	5.8	13.3
472	Arrangement of Passenger Transport	202.9	212.1	9.2	4.5
473	Arrangement of Transportation of Freight	176.1	187.6	11.5	6.5
4832	Radio Broadcasting Stations	115.0	118.0	3.0	2.6
	Wholesale Trade	4,022.9	4,125.2	102.3	2.5

Table A.19 *Employment in Selected Small-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
50	Durable Goods	2,726.9	2,783.0	56.1	2.1
501	Motor Vehicles and Automotive Equipment	495.5	505.1	9.6	1.9
502	Furniture and Home Furnishings	157.5	165.0	7.5	4.8
503	Lumber and Construction Materials	241.6	251.4	9.8	4.1
505	Metals and Minerals, except Petroleum	144.6	149.6	5.0	3.5
5063	Electrical Equipment, Wiring, and Construction	214.4	220.7	6.3	2.9
5064	Electrical Appliances, Television, and Radio	49.4	46.9	-2.5	-5.1
507	Hardware, Plumbing, and Heating Equipment	288.4	297.3	8.9	3.1
508	Machinery, Equipment, and Supplies	793.1	812.0	18.9	2.4
509	Miscellaneous Durable Goods	342.4	335.0	-7.4	-2.2
51	Nondurable Goods	1,296.0	1,342.2	46.2	3.6
513	Apparel, Piece Goods, and Notions	225.6	239.5	13.9	6.2
5147	Meats and Meat Products	63.2	62.2	-1.0	-1.6
5148	Fresh Fruits and Vegetables	107.0	117.3	10.3	9.6
515	Farm Product Raw Materials	109.8	107.4	-2.4	-2.2
517	Petroleum and Petroleum Products	161.3	163.6	2.3	1.4
5181	Beer and Ale	99.4	101.4	2.0	2.0
519	Miscellaneous Nondurable Goods	529.7	550.8	21.1	4.0
	Retail Trade	13,166.3	13,595.8	429.5	3.3
52	Building Materials and Garden Supplies	37.0	40.9	3.9	10.0
521	Lumber and Other Building Materials Stores	511.7	552.5	40.8	8.0
523	Paint, Glass, and Wallpaper Stores	67.0	70.7	3.7	5.5
525	Hardware Stores	164.5	172.8	8.3	5.0
526	Retail Nurseries and Garden Stores	91.0	99.8	8.8	9.7
542	Meat Markets and Freezer Provisioners	51.9	58.6	6.7	12.9
545	Dairy Products Stores	15.7	16.0	0.3	1.9
546	Retail Bakeries	195.1	208.1	13.0	6.7
55	Automotive Dealers and Service Stations	163.4	169.9	6.5	4.0
551	New and Used Car Dealers	1,005.4	1,040.8	35.4	3.5
553	Auto and Home Supply Stores	379.0	408.1	29.1	7.7
554	Gasoline Service Stations	651.6	672.8	21.2	3.3
559	Automotive Dealers, n.e.c.	8.8	9.3	0.5	5.7
561	Men's and Boys' Clothing and Furnishings	90.7	86.0	-4.7	-5.2
571	Furniture and Home Furnishings Stores	503.1	553.7	50.6	10.1
572	Household Appliance Stores	78.6	74.2	-4.4	-5.6
58	Eating and Drinking Places	7,389.0	7,504.0	115.0	1.6
59	Miscellaneous Retail Establishments	222.5	277.2	54.7	24.6
592	Liquor Stores	114.6	118.9	4.3	3.8
593	Used Merchandise Stores	104.5	114.8	10.3	9.9

Table A.19 *Employment in Selected Small-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995– 1996	Percent Change 1995– 1996
		1995	1996		
5941	Sporting Goods and Bicycles	192.4	195.7	3.3	1.7
5943	Stationery Stores	84.5	87.7	3.2	3.8
5944	Jewelry Stores	148.1	150.1	2.0	1.4
5947	Gift, Novelty, and Souvenir Shops	234.1	233.8	-0.3	-0.1
5962	Automatic Merchandising Machine Operators	70.3	67.1	-3.2	-4.6
598	Fuel Dealers	104.2	107.3	3.1	3.0
599	Retail Stores, n.e.c.	487.6	505.0	17.4	3.6
	Finance, Insurance and Real Estate	2,345.5	2,413.1	67.6	2.9
606	Credit Unions	159.4	165.6	6.2	3.9
64	Insurance Agents, Brokers, and Services	704.4	714.0	9.6	1.4
65	Real Estate	30.0	32.5	2.5	8.3
651	Real Estate Operators and Lessors	575.9	594.4	18.5	3.2
653	Real Estate Agents and Managers	642.0	666.8	24.8	3.9
655	Subdividers and Developers	106.1	108.3	2.2	2.1
67	Holding and Investment Services	127.7	131.5	3.8	3.0
	Services	16,819.7	17,389.5	569.8	3.4
72	Personnel Services	17.1	16.7	-0.4	-2.3
721	Laundry, Cleaning, and Garment Services	435.4	436.7	1.3	0.3
723	Beauty Shops	395.3	402.7	7.4	1.9
726	Funeral Service and Crematories	91.9	95.4	3.5	3.8
731	Advertising	244.3	257.1	12.8	5.2
732	Credit Reporting and Collection	121.5	121.7	0.2	0.2
733	Mailing, Reproduction, Stenographic	289.4	316.6	27.2	9.4
734	Services to Buildings	888.8	881.7	-7.1	-0.8
735	Miscellaneous Equipment Rental and Leasing	227.3	231.4	4.1	1.8
7361	Employment Agencies	301.5	318.5	17.0	5.6
7384	Photofinishing Laboratories	77.4	73.8	-3.6	-4.7
753	Automotive Repair Shops	134.3	147.1	12.8	9.5
7532	Top, Body, and Upholstery Repair Shops	205.7	226.4	20.7	10.1
7538	General Automotive Repair Shops	238.7	261.0	22.3	9.3
754	Automotive Services, except Repair	92.2	96.8	4.6	5.0
7542	Carwashes	118.1	120.1	2.0	1.7
76	Miscellaneous Repair Services	249.0	253.1	4.1	1.6
762	Electrical Repair Shops	108.8	115.3	6.5	6.0
79	Amusement and Recreation Services	279.8	294.1	14.3	5.1
793	Bowling Centers	89.8	85.2	-4.6	-5.1
799	Miscellaneous Amusement Recreation Service	949.6	1,014.2	64.6	6.8

Table A.19 *Employment in Selected Small-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
801	Office of Physicians	1,641.4	1,702.8	61.4	3.7
802	Offices of Dentists	612.7	639.6	26.9	4.4
804	Offices of Other Health Practitioners	428.6	454.7	26.1	6.1
8052	Intermediate Care Facilities	216.3	221.0	4.7	2.2
8059	Nursing and Personal Care, n.e.c.	232.1	237.8	5.7	2.5
807	Medical and Dental Laboratories	199.1	217.1	18.0	9.0
81	Legal Services	922.4	940.9	18.5	2.0
821	Elementary and Secondary Schools	586.8	587.9	1.1	0.2
824	Correspondence and Vocational Schools	81.5	88.3	6.8	8.3
832	Individual and Family Services	636.0	648.9	12.9	2.0
833	Job Training and Related Services	299.4	304.3	4.9	1.6
835	Child Day Care Services	581.1	589.0	7.9	1.4
836	Residential Care	648.8	675.5	26.7	4.1
839	Social Services, n.e.c.	207.6	207.5	-0.1	0.0
84	Museums, Botanical, and Zoological Gardens	79.1	84.1	5.0	6.3
86	Membership Organizations	1,403.2	1,404.5	1.3	0.1
861	Business Associations	106.8	105.0	-1.8	-1.7
862	Professional Organizations	57.1	59.6	2.5	4.4
863	Labor Organizations	139.9	135.5	-4.4	-3.1
864	Civic and Social Associations	417.7	436.8	19.1	4.6
87	Engineering, Accounting, Research	825.7	900.5	74.8	9.1
8712	Architectural Services	130.2	139.6	9.4	7.2
8713	Surveying Services	53.1	57.0	3.9	7.3
872	Accounting, Auditing, and Bookkeeping	555.6	577.0	21.4	3.9
8732	Commercial Economic, Educational Research	121.3	125.4	4.1	3.4
8743	Public Relations Services	35.3	37.4	2.1	5.9
89	Services, n.e.c.	45.0	46.2	1.2	2.7

n.e.c. = Not elsewhere classified.

¹ Represents sum of three-digit components, which are also shown separately.

² Represents two-digit industries with three-digit industry breakout. However, because of the inability to distribute all industry employment, industry components do not equal the specified two-digit total. If the industry was clearly large-business-dominated or small-business-dominated, the two-digit industry was listed to represent the overall two-digit industry total.

³ Each two-digit subcomponent industry reflects both the sum of the separately enumerated three-digit components and a residual component representing industries not covered by the Bureau of Labor Statistics.

Note: Excludes self-employed workers. Small-business-dominated industries are industries in which a minimum of 60 percent of employment is in firms with fewer than 500 employees. While 99.9 percent of industry employment was allocated to small, large, and indeterminate industries, about 2 percent of employment in the manufacturing and service sectors could not be allocated because of SIC code inconsistencies.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Bureau of Labor Statistics, *Employment and Earnings*.

Table A.20 *Employment in Selected Large-Business-Dominated Industries, December 1995 and December 1996 (Thousands)*

SIC Code (1987)	Industry	December		Absolute Change 1995– 1996	Percent Change 1995– 1996
		1995	1996		
	Total, Large-Business-Dominated	33,991.4	34,354.5	443.1	1.3
	Mining	312.2	296.0	-16.2	-5.2
10	Metal Mining	27.3	28.2	0.9	3.3
101	Iron Ores	8.3	8.3	0.0	0.0
102	Copper Ores	14.6	15.1	0.5	3.4
12	Coal Mining	6.3	6.3	0.0	0.0
122	Bituminous Coal	96.1	90.5	-5.6	-5.8
131	Oil and Gas Extraction	145.7	134.4	-11.3	-7.8
147	Chemical and Fertilizer Minerals	13.9	13.2	-0.7	-5.0
	Manufacturing	10,460.3	10,372.3	-88.0	-0.8
2011	Meat Packing Plants	141.1	139.0	-2.1	-1.5
2015	Poultry Slaughtering and Processing	239.2	231.6	-7.6	-3.2
202	Dairy Products	147.5	143.8	-3.7	-2.5
203	Canned, Frozen Fruits, Vegetables	214.1	206.5	-7.6	-3.5
204	Grain Mill Products	65.0	65.5	0.5	0.8
205	Bakery Products	209.1	205.1	-4.0	-1.9
206	Sugar and Confectionery Products	27.5	26.6	-0.9	-3.3
2061	Cane Sugar, except Refining	6.9	6.9	0.0	0.0
2062	Cane Sugar Refining	5.0	4.5	-0.5	-10.0
2063	Beet Sugar	10.5	9.8	-0.7	-6.7
207	Fats and Oils	30.7	31.0	0.3	1.0
208	Beverages	173.8	173.7	-0.1	-0.1
21	Tobacco Products	15.9	15.0	-0.9	-5.7
211	Cigarettes	28.1	28.7	0.6	2.1
221	Broadwoven Fabric Mills, Cotton	77.7	73.1	-4.6	-5.9
222	Broadwoven Fabric Mills, Manmade Fiber	69.2	66.0	-3.2	-4.6
225	Knitting Mills	20.8	20.3	-0.5	-2.4
2251	Women's Full-Length Hosiery, except Socks	21.2	20.5	-0.7	-3.3
2254	Knit Underwear and Nightwear Mills	20.7	19.9	-0.8	-3.9
2257	Weft Knit Fabric Mills	25.7	22.9	-2.8	-10.9
2262	Finishers of Broadwoven Fabrics, Manmade	23.6	22.7	-0.9	-3.8
227	Carpets and Rugs	62.2	61.4	-0.8	-1.3
228	Yarn and Thread Mills	92.5	93.2	0.7	0.8
231	Men's and Boys' Suits, Coats, and Overcoats	34.5	31.6	-2.9	-8.4
232	Men's and Boys' Furnishings	236.6	217.6	-19.0	-8.0
2341	Women's, Misses', Children's Underwear	32.0	29.3	-2.7	-8.4
2436	Softwood Veneer and Plywood	29.1	28.6	-0.5	-1.7
2451	Mobile Homes	62.2	65.8	3.6	5.8
252	Office Furniture	62.2	60.6	-1.6	-2.6
262	Paper Mills	161.2	158.6	-2.6	-1.6
263	Paperboard Mills	51.2	50.1	-1.1	-2.1

Table A.20 *Employment in Selected Large-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995– 1996	Percent Change 1995– 1996
		1995	1996		
265	Paperboard Containers and Boxes	22.8	22.2	-0.6	-2.6
2653	Corrugated and Solid Fiber Boxes	132.0	132.8	0.8	0.6
2656	Sanitary Food Containers, except Folding	18.3	17.6	-0.7	-3.8
267	Converted Paper, except Containers and Boxes	129.8	127.6	-2.2	-1.7
2672	Coated and Laminated Paper	47.8	45.2	-2.6	-5.4
2677	Envelopes	24.0	23.8	-0.2	-0.8
271	Newspapers, Publishing, and Printing	446.9	443.3	-3.6	-0.8
273	Books	124.0	122.3	-1.7	-1.4
281	Industrial Inorganic Chemicals	116.8	115.2	-1.6	-1.4
282	Plastic Materials	155.2	153.3	-1.9	-1.2
283	Drugs	255.7	253.5	-2.2	-0.9
2841	Soap and Other Detergents	42.8	41.1	-1.7	-4.0
2844	Perfumes, Cosmetics, and Toilet Preparations	67.2	67.2	0.0	0.0
286	Industrial Organic Chemicals	2.5	2.6	0.1	4.0
2865	Cyclic Organic Crude Dyes and Pigments	26.0	26.0	0.0	0.0
2869	Industrial Organic Chemicals, n.e.c.	118.8	116.0	-2.8	-2.4
287	Agricultural Chemicals	52.1	52.0	-0.1	-0.2
29	Petroleum and Coal Products	13.7	13.9	0.2	1.5
291	Petroleum Refining	99.7	96.1	-3.6	-3.6
301	Tires and Inner Tubes	80.7	77.1	-3.6	-4.5
302	Rubber and Plastics Footwear	6.3	5.4	-0.9	-14.3
305	Gaskets, Packing, and Sealing Devices	68.2	68.5	0.3	0.4
311	Leather Tanning and Finishing	13.2	13.0	-0.2	-1.5
314	Footwear, except Rubber	49.1	44.8	-4.3	-8.8
321	Flat Glass	15.4	15.4	0.0	0.0
322	Glass and Glassware, Pressed or Brown	71.8	69.9	-1.9	-2.6
324	Cement, Hydraulic	17.3	17.5	0.2	1.2
329	Abrasive, Asbestos, etc.	29.7	29.9	0.2	0.7
3292	Asbestos Products	2.5	2.4	-0.1	-4.0
3296	Mineral Wool	24.0	24.4	0.4	1.7
33	Primary Metal Industries	106.8	110.7	3.9	3.7
331	Steel Works, Blast Furnaces	214.0	207.9	-6.1	-2.9
3317	Steel Pipe and Tubes	27.6	26.9	-0.7	-2.5
332	Iron and Steel Foundries	42.2	42.3	0.1	0.2
3321	Gray and Ductile Iron Foundries	82.5	80.5	-2.0	-2.4
3322	Malleable Iron Foundries	4.1	4.1	0.0	0.0
333	Primary Smelting and Refining	18.2	18.2	0.0	0.0
3334	Primary Production of Aluminum	22.8	22.2	-0.6	-2.6
335	Rolling, Drawing of Nonferrous Metals	49.0	50.3	1.3	2.7
3351	Rolling, Drawing of Copper	22.2	22.8	0.6	2.7
3353	Aluminum Sheet	22.1	21.4	-0.7	-3.2
3357	Drawing of Nonferrous Wire	73.9	72.4	-1.5	-2.0
3411	Metal Cans	32.0	31.8	-0.2	-0.6
3429	Hardware, n.e.c.	70.8	72.1	1.3	1.8
3432	Plumbing Fixture Fittings	22.3	22.6	0.3	1.3
3465	Automotive Stampings	119.4	119.7	0.3	0.3

Table A.20 *Employment in Selected Large-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995– 1996	Percent Change 1995– 1996
		1995	1996		
348	Ordnance and Accessories	23.7	21.0	-2.7	-11.4
3483	Ammunition, except for Small Arms	25.7	24.3	-1.4	-5.4
3511	Steam, Gas, and Hydraulic Turbines	25.8	25.2	-0.6	-2.3
3519	Internal Combustion Engines	60.9	58.9	-2.0	-3.3
3531	Construction Machinery and Equipment	79.5	79.2	-0.3	-0.4
3533	Oil and Gas Field Machinery	40.8	42.6	1.8	4.4
3546	Power-Driven Handtools	25.0	24.3	-0.7	-2.8
3561	Pumps and Pumping Equipment	29.1	29.4	0.3	1.0
3562	Ball and Roller Bearings	39.2	39.2	0.0	0.0
3563	Air and Gas Compressors	26.0	25.8	-0.2	-0.8
357	Computer and Office Equipment	104.8	106.4	1.6	1.5
3571	Electronic Computers	195.1	199.2	4.1	2.1
3575	Computer Terminals	57.2	56.0	-1.2	-2.1
358	Refrigeration and Service Machinery	63.8	65.7	1.9	3.0
3585	Air Conditioning Equipment	139.9	142.9	3.0	2.1
3592	Carburetors, Pistons, Piston Rings	22.3	22.9	0.6	2.7
3612	Power and Distribution Transformers	39.9	39.6	-0.3	-0.8
3613	Switchgear and Switchboard Apparatus	41.8	42.8	1.0	2.4
362	Electrical Industrial Apparatus	159.7	157.9	-1.8	-1.1
363	Household Appliances	44.9	46.4	1.5	3.3
3632	Household Refrigerators	29.7	28.6	-1.1	-3.7
3634	Electric Housewares and Fans	29.6	27.5	-2.1	-7.1
364	Electric Lighting and Wiring Equipment	56.8	56.3	-0.5	-0.9
3641	Electric Lamp Bulbs and Tubes	21.9	21.5	-0.4	-1.8
3643	Current Carrying Wiring Devices	62.2	62.3	0.1	0.2
3644	Noncurrent Carrying Wiring Devices	17.1	17.3	0.2	1.2
365	Household Audio and Video Equipment	85.3	83.2	-2.1	-2.5
366	Communications Equipment	265.3	264.6	-0.7	-0.3
367	Electronic Components and Accessories	191.3	187.9	-3.4	-1.8
3671	Electron Tubes	24.8	24.5	-0.3	-1.2
3674	Semiconductors and Related Devices	249.5	258.4	8.9	3.6
369	Miscellaneous Electrical Machinery	155.4	155.5	0.1	0.1
37	Transportation Equipment	20.2	21.3	1.1	5.4
371	Motor Vehicles and Equipment	19.4	19.8	0.4	2.1
3711	Motor Vehicles and Passenger Car Bodies	369.2	358.7	-10.5	-2.8
3714	Motor Vehicle Parts and Accessories	512.9	515.6	2.7	0.5
3721	Aircraft	241.0	253.7	12.7	5.3
3724	Aircraft Engines and Engine Parts	93.5	98.1	4.6	4.9
3728	Aircraft Parts and Auxiliary Equipment	112.7	121.8	9.1	8.1
3731	Ship Building and Repairing	102.3	95.2	-7.1	-6.9
374	Railroad Equipment	36.4	35.2	-1.2	-3.3
376	Guided Missiles and Space Vehicles	94.7	93.5	-1.2	-1.3
381	Search, Detention, Navigation Equipment	151.9	151.8	-0.1	-0.1
382	Laboratory Apparatus	285.5	288.0	2.5	0.9
384	Surgical, Medical, and Dental Instruments	264.8	267.5	2.7	1.0
385	Ophthalmic Goods	36.0	34.7	-1.3	-3.6
386	Photographic Equipment and Supplies	84.6	84.3	-0.3	-0.4
Transportation, Communications, and Public Utilities		3,227.1	3,289.5	62.4	1.9

Table A.20 *Employment in Selected Large-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
40	Railroad Transportation	29.4	28.9	–0.5	–1.7
4011	Railroads, Line–Haul Operating	209.1	202.6	–6.5	–3.1
45	Transportation by Air	47.2	53.4	6.2	13.1
451	Air Transportation	656.8	700.6	43.8	6.7
458	Air Transportation Services	115.2	124.6	9.4	8.2
46	Pipelines, except Natural Gas	14.4	13.7	–0.7	–4.9
48 ¹	Communications	1,247.1	1,281.8	34.7	2.8
481	Telephone Communication	931.6	952.3	20.7	2.2
4833	Television Broadcasting Stations	125.0	130.0	5.0	4.0
484	Cable and Other Pay Television Services	167.3	178.4	11.1	6.6
49 ¹	Electric, Gas, and Sanitary Services	907.9	883.9	–24.0	–2.6
491	Electrical Services	396.7	380.7	–16.0	–4.0
492	Gas Production and Distribution	150.5	145.3	–5.2	–3.5
493	Combination Utility Services	165.0	160.5	–4.5	–2.7
495	Sanitary Services	163.3	163.9	0.6	0.4
	Wholesale Trade	793.7	815.3	21.6	2.7
5045	Computers and Computer Peripheral Equipment	311.1	324.8	13.7	4.4
512	Drugs, Drug Proprietaries and Druggists' Sundries	202.8	211.8	9.0	4.4
5141	Groceries, General Line	279.8	278.7	–1.1	–0.4
	Retail Trade	7,209.4	7,334.1	124.7	1.7
531	Department Stores	2,593.4	2,701.9	108.5	4.2
533	Variety Stores	145.4	150.9	5.5	3.8
539	Miscellaneous General Merchandise Stores	218.1	219.9	1.8	0.8
541	Grocery Stores	3,047.4	3,056.7	9.3	0.3
56 ³	Apparel and Accessory Stores	192.0	199.0	7.0	3.6
562	Women's Clothing Stores	357.9	349.1	–8.8	–2.5
565	Family Clothing Stores	354.7	351.0	–3.7	–1.0
566	Shoe Stores	211.5	216.7	5.2	2.5
5735	Record and Prerecorded Tape Stores	89.0	88.9	–0.1	–0.1
	Finance, Insurance, and Real Estate	3,167.5	3,202.9	35.4	1.1
60 ²	Banking	414.6	405.0	–9.6	–2.3
6021	National Commercial Banks	589.6	604.2	14.6	2.5
6036	Savings Institutions, not Federally Chartered	121.4	115.3	–6.1	–5.0
615	Business Credit Institutions	97.4	107.8	10.4	10.7
621	Security Brokers and Dealers	401.9	422.3	20.4	5.1

Table A.20 *Employment in Selected Large-Business-Dominated Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995– 1996	Percent Change 1995– 1996
		1995	1996		
63 ²	Insurance Carriers	62.8	66.7	3.9	6.2
631	Life Insurance	568.7	542.9	-25.8	-4.5
632	Medical Service and Health Insurance	314.7	334.8	20.1	6.4
633	Fire, Marine, and Casualty Insurance	529.6	532.0	2.4	0.5
636	Title Insurance	66.8	71.9	5.1	7.6
	Services	8,741.2	9,044.4	303.2	3.5
7363	Personnel Supply Services	2,285.2	2,428.4	143.2	6.3
7374	Computer Processing and Data Preparation	235.3	255.7	20.4	8.7
7375	Information Retrieval Services	60.3	69.6	9.3	15.4
7378	Computer Maintenance and Repair	49.9	52.6	2.7	5.4
7514	Passenger Car Rental	118.0	133.7	15.7	13.3
781	Motion Picture Production	221.8	240.9	19.1	8.6
783	Motion Picture Theaters	116.2	114.5	-1.7	-1.5
80	Health Services	355.7	369.4	13.7	3.9
8062	Hospitals	3,517.0	3,579.3	62.3	1.8
8063	Psychiatric Hospitals	89.8	88.1	-1.7	-1.9
8069	Specialty Hospitals, except Psychiatric	211.2	212.2	1.0	0.5
822	Colleges and Universities	1,260.3	1,290.0	29.7	2.4
8731	Physical and Biological Research	220.5	210.0	-10.5	-4.8

¹ Represents sum of three-digit components, which are also shown separately.

² Represents two-digit industries with three-digit industry breakout. However, because of the inability to distribute all industry employment, industry components do not equal the specified two-digit total. If the industry was clearly large-business-dominated or small-business-dominated, the two-digit industry was listed to represent the overall two-digit industry total.

³ Each two-digit subcomponent industry reflects both the sum of the separately enumerated three-digit components and a residual component representing industries not covered by the Bureau of Labor Statistics.

Note: Excludes self-employed workers. Small-business-dominated industries are industries in which a minimum of 60 percent of employment is in firms with fewer than 500 employees. While 99.9 percent of industry employment was allocated to small, large, and indeterminate industries, about 2 percent of employment in the manufacturing and service sectors could not be allocated because of SIC code inconsistencies.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Bureau of Labor Statistics, *Employment and Earnings*.

Table A.21 *Employment in Selected Indeterminate Industries, December 1995 and December 1996 (Thousands)*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
Total, Indeterminate Industries		18,596.1	19,040.9	444.8	2.4
Mining		224.6	234.9	10.3	4.6
13	Oil and Gas Extraction	5.1	4.0	-1.1	-21.6
138	Oil and Gas Field Services	162.4	172.3	9.9	6.1
14	Mining and Quarrying of Nonmetal Minerals	17.7	18.3	0.6	3.4
142	Crushed and Broken Stone	39.4	40.3	0.9	2.3
Manufacturing		4,532.2	4,522.4	-9.8	-0.2
2013	Sausage and Other Prepared Meat Products	94.2	94.0	-0.2	-0.2
2041	Flour and Other Grain Mill Products	19.3	18.8	-0.5	-2.6
2048	Prepared Feeds and Feed Ingredients	42.8	42.3	-0.5	-1.2
2064	Candy and Other Confectionery Products	59.3	61.3	2.0	3.4
209	Miscellaneous Food Preparations and Kindred Products	173.3	174.8	1.5	0.9
223	Broadwoven Fabric Mills, Wool	15.9	15.7	-0.2	-1.3
224	Narrow Fabric and Other Smallwares Mills, Cotton	22.0	20.3	-1.7	-7.7
2252	Hosiery, n.e.c.	40.7	40.2	-0.5	-1.2
2253	Knit Outerwear Mills	57.4	55.7	-1.7	-3.0
226	Textile Finishing except Wool	13.9	14.2	0.3	2.2
2261	Finishers of Broadwoven Fabrics of Cotton	33.9	32.1	-1.8	-5.3
229	Miscellaneous Textile Goods	50.7	49.7	-1.0	-2.0
2342	Brassieres, Girdles, and Allied Garments	11.4	10.2	-1.2	-10.5
236	Girls', Children's, and Infants' Outerwear	41.3	34.0	-7.3	-17.7
2392	House Furnishings, except Curtains	55.8	54.9	-0.9	-1.6
2431	Millwork	110.1	113.7	3.6	3.3
245	Wood Buildings and Mobile Homes	19.3	20.4	1.1	5.7
251	Household Furniture	11.6	11.7	0.1	0.9
2511	Wood Household Furniture, except Upholstered	127.8	126.8	-1.0	-0.8
2512	Wood Household Furniture, Upholstered	90.8	89.9	-0.9	-1.0
2514	Metal Household Furniture	21.3	19.9	-1.4	-6.6
253	Public Building and Related Furniture	42.2	43.6	1.4	3.3
26	Paper and Allied Products	12.4	12.1	-0.3	-2.4
2657	Folding Paperboard Boxes	47.0	47.2	0.2	0.4
2673	Plastics, Foil, and Coated Paper Bags	38.9	37.9	-1.0	-2.6
27	Printing and Publishing	26.8	26.8	0.0	0.0
272	Periodicals, Publishing and Printing	130.4	130.4	0.0	0.0

Table A.21 *Employment in Selected Indeterminate Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
274	Miscellaneous Publishing	83.3	84.4	1.1	1.3
276	Manifold Business Forms	45.0	44.5	-0.5	-1.1
278	Blankbooks, Looseleaf Binders, and Bookbinding	69.6	67.3	-2.3	-3.3
2842	Specialty Cleaning, Polishing, and Sanitation	40.3	39.6	-0.7	-1.7
285	Paints, Varnishes, Lacquers, Enamels	55.4	57.2	1.8	3.2
289	Miscellaneous Chemical Products	91.3	90.8	-0.5	-0.5
295	Asphalt Paving and Roofing Materials	24.4	25.2	0.8	3.3
306	Fabricated Rubber Products, n.e.c	109.7	110.3	0.6	0.5
308	Miscellaneous Plastics Products	704.1	713.0	8.9	1.3
31	Leather and Leather Products	16.2	15.8	-0.4	-2.5
32	Stone, Clay, and Glass Products	12.9	13.4	0.5	3.9
323	Products of Purchased Glass	61.5	59.7	-1.8	-2.9
325	Structural Clay Products	33.1	33.4	0.3	0.9
326	Pottery and Related Products	40.2	38.6	-1.6	-4.0
3291	Abrasive Products	19.6	19.3	-0.3	-1.5
3325	Steel Foundries, n.e.c	26.4	25.4	-1.0	-3.8
34	Fabricated Metal Products	207.1	208.0	0.9	0.4
342	Cutlery, Handtools, and General Hardware	12.1	12.0	-0.1	-0.8
3423	Hand and Edge Tools, except Machine Tools	44.5	44.6	0.1	0.2
343	Heating Equipment, except Electric and Warm Air	56.3	59.0	2.7	4.8
3442	Metal Doors, Sash, Frames, Molding, Trim	74.7	77.1	2.4	3.2
3443	Fabricated Plate Work (Boiler Shops)	103.2	102.4	-0.8	-0.8
3452	Bolts, Nuts, Screws, Rivets, Washers	47.8	48.6	0.8	1.7
3462	Iron and Steel Forgings	30.6	31.0	0.4	1.3
3494	Valves and Pipe Fittings, n.e.c.	25.2	25.3	0.1	0.4
35	Industrial Machinery and Equipment	91.4	91.9	0.5	0.5
352	Farm and Garden Machinery and Equipment	26.2	26.8	0.6	2.3
3523	Farm Machinery and Equipment	71.8	73.6	1.8	2.5
353	Construction, Mining, and Materials	18.7	18.6	-0.1	-0.5
3532	Mining Machinery and Equipment, except Oil and etc.	16.7	16.3	-0.4	-2.4
3537	Industrial Trucks, Tractors, Trailers, and Stackers	29.5	28.9	-0.6	-2.0
3541	Machine Tools, Metal Cutting Types	41.0	41.8	0.8	2.0
3542	Machine Tools, Metal Forming Types	17.6	17.2	-0.4	-2.3
355	Special Industry Machinery, except Metalworking Machinery	112.9	110.3	-2.6	-2.3

Table A.21 *Employment in Selected Indeterminate Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995– 1996	Percent Change 1995– 1996
		1995	1996		
3555	Printing Trades Machinery and Equipment	23.8	21.6	-2.2	-9.2
356	General Industrial Machinery and Equipment	86.4	85.2	-1.2	-1.4
3564	Industrial and Commercial Fans and Blowers	35.0	35.6	0.6	1.7
3566	Speed Changers, Industrial High-Speed Drives	17.5	17.3	-0.2	-1.1
3568	Mechanical Power Transmission Equipment, n.e.c.	21.4	21.1	-0.3	-1.4
3679	Electronic Components, n.e.c.	140.8	141.7	0.9	0.6
3713	Truck and Bus Bodies	37.8	37.7	-0.1	-0.3
3715	Truck Trailers	36.1	30.9	-5.2	-14.4
3732	Boat Building and Repairing	53.5	54.4	0.9	1.7
379	Miscellaneous Transportation Equipment	50.3	53.0	2.7	5.4
387	Watches, Clocks, Clockwork Devices and Parts	7.6	7.2	-0.4	-5.3
3942	Dolls and Stuffed Toys	41.8	40.6	-1.2	-2.9
3949	Sporting and Athletic Goods, n.e.c.	77.6	73.5	-4.1	-5.3
395	Pens, Pencils, Office and Art Supplies	31.8	32.7	0.9	2.8
	Transportation, Communications, and Public Utilities	1,970.9	1,940.6	-30.3	-1.5
41	Local and Interurban Passenger Transit	31.3	34.5	3.2	10.2
413	Intercity and Rural Bus Transportation	24.6	28.1	3.5	14.2
421	Trucking and Courier Services, except Air	1,777.5	1,743.7	-33.8	-1.9
44	Water Transportation	39.6	37.0	-2.6	-6.6
444	Water Transportation of Freight	13.1	14.0	0.9	6.9
449	Services Incidental to Water Transportation	116.1	117.8	1.7	1.5
	Wholesale Trade	1,681.9	1,718.3	36.4	2.2
504	Professional and Commercial Equipment	344.4	358.6	14.2	4.1
5047	Medical, Dental, and Hospital Equipment	182.4	189.2	6.8	3.7
5065	Electronic Parts and Equipment	236.2	238.3	2.1	0.9
511	Paper and Paper Products	264.9	270.4	5.5	2.1
514	Groceries and Related Products	454.5	462.6	8.1	1.8
516	Chemicals and Allied Products	144.8	143.6	-1.2	-0.8
5182	Wine and Distilled Alcoholic Beverages	54.7	55.6	0.9	1.6
	Retail Trade	1,547.1	1,643.7	96.6	6.2
54	Food Stores	151.0	183.9	32.9	21.8
573	Radio, TV, and Music Stores	133.2	143.5	10.3	7.7

Table A.21 *Employment in Selected Indeterminate Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
5731	Radio, Television, and Consumer Electronics	180.1	197.1	17.0	9.4
591	Drug Stores and Proprietary Stores	615.6	626.7	11.1	1.8
5942	Book Stores	127.7	135.6	7.9	6.2
5949	Sewing, Needlework, and Piece Goods Stores	57.0	56.2	-0.8	-1.4
596	Nonstore Retailers	56.9	56.4	-0.5	-0.9
5961	Catalog and Mail–Order Houses	225.6	244.3	18.7	8.3
	Finance, Insurance, and Real Estate	1,353.2	1,417.1	63.9	4.7
6022	State Commercial Banks	589.6	604.2	14.6	2.5
6035	Savings Institutions, Federally Chartered	145.7	141.0	-4.7	-3.2
61	Nondepository Credit Institutions	22.9	24.5	1.6	7.0
614	Personal Credit Institutions	148.3	160.4	12.1	8.2
616	Mortgage Bankers and Brokers	215.9	241.0	25.1	11.6
623	Security and Commodity Exchanges	24.1	24.9	0.8	3.3
628	Services Allied with Exchange of Securities	100.8	107.4	6.6	6.5
671	Holding Offices	105.9	113.7	7.8	7.4
	Services	7,286.2	7,563.9	277.7	3.8
70	Hotels and Other Lodging Places	43.0	48.9	5.9	13.7
701	Hotels, Motels, and Tourist Courts	1,537.3	1,578.9	41.6	2.7
722	Photographic Portrait Studios	80.5	85.3	4.8	6.0
729	Miscellaneous Personal Services	132.5	130.9	-1.6	-1.2
737	Computer and Data Processing Services	208.8	235.3	26.5	12.7
7371	Computer Programming Services	256.9	287.1	30.2	11.8
7372	Prepackaged Software	195.2	217.7	22.5	11.5
7373	Computer Integrated Systems Design	132.9	147.1	14.2	10.7
738	Miscellaneous Business Services	850.0	890.4	40.4	4.8
7381	Detective, Guard, and Armored Car Services	550.9	550.1	-0.8	-0.1
7382	Security Systems Services	49.0	51.0	2.0	4.1
751	Automotive Rentals, without Drivers	69.3	71.7	2.4	3.5
752	Automobile Parking	65.0	66.1	1.1	1.7
78 ³	Motion Pictures	170.3	178.6	8.3	4.9
8051	Skilled Nursing Care Facilities	1,270.6	1,304.3	33.7	2.7
808	Home Health Care Services	651.3	666.7	15.4	2.4
82	Educational Services	156.9	164.2	7.3	4.7

Table A.21 *Employment in Selected Indeterminate Industries, December 1995 and December 1996 (Thousands)—Continued*

SIC Code (1987)	Industry	December		Absolute Change 1995–1996	Percent Change 1995–1996
		1995	1996		
8711	Engineering and Architectural Services	639.1	659.3	20.2	3.2
873	Research, Development, and Testing Services	94.0	94.2	0.2	0.2
8733	Research and Testing Services	132.7	136.1	3.4	2.6

¹ Represents sum of three-digit components, which are also shown separately.

² Represents two-digit industries with three-digit industry breakout. However, because of the inability to distribute all industry employment, industry components do not equal the specified two-digit total. If the industry was clearly large-business-dominated or small-business-dominated, the two-digit industry was listed to represent the overall two-digit industry total.

³ Each two-digit subcomponent industry reflects both the sum of the separately enumerated three-digit components and a residual component representing industries not covered by the Bureau of Labor Statistics.

Note: Excludes self-employed workers. Small-business-dominated industries are industries in which a minimum of 60 percent of employment is in firms with fewer than 500 employees. While 99.9 percent of industry employment was allocated to small, large, and indeterminate industries, about 2 percent of employment in the manufacturing and service sectors could not be allocated because of SIC code inconsistencies.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Bureau of Labor Statistics, *Employment and Earnings*.

Table A.22 *Employment by Firm Size and Major Industrial Sector, December 1995 and December 1996 (Thousands)*

Industry	Small-Business-Dominated Industries		Large-Business-Dominated Industries		Indeterminate Industries		Total	
	1995	1996	1995	1996	1995	1996	1995	1996
Total, All Industries	46,577.8	48,126.7	33,991.4	34,354.5	18,596.1	19,040.9	99,165.3	101,522.1
Agricultural Services	543.7	574.0	NA	NA	NA	NA	543.7	574.0
Mining	32.9	34.3	312.2	296.0	224.6	234.9	569.7	565.2
Construction	5,131.3	5,423.8	NA	NA	NA	NA	5,131.3	5,423.8
Manufacturing	3,436.7	3,434.5	10,460.3	10,372.3	4,532.2	4,522.4	18,429.2	18,329.2
Transportation	1,078.8	1,136.5	3,227.1	3,289.5	1,970.9	1,940.6	6,276.8	6,366.6
Wholesale Trade	4,022.9	4,125.2	793.7	815.3	1,681.9	1,718.3	6,498.5	6,658.8
Retail Trade	13,166.3	13,595.8	7,209.4	7,334.1	1,547.1	1,643.7	21,922.8	22,573.6
Finance, Insurance, Real Estate	2,345.5	2,413.1	3,167.5	3,202.9	1,353.2	1,417.1	6,866.2	7,033.1
Services	16,819.7	17,389.5	8,741.2	9,044.4	7,286.2	7,563.9	32,847.1	33,997.8

NA = Lack of industry representation within that size category. Detail may not add to total because of rounding.

Note: Excludes self-employed workers. Small-business-dominated industries are industries in which a minimum of 60 percent of employment is in firms with fewer than 500 employees. While 99.9 percent of industry employment was allocated to small, large, and indeterminate industries, about 2 percent of employment in the manufacturing and service sectors could not be allocated because of SIC code inconsistencies.

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Bureau of Labor Statistics, *Employment and Earnings*.

Table A.23 Nonfarm Proprietorship Income and Wage-and-Salary Income by SBA Region and State, 1995 and 1996
(Millions of Dollars)

SBA Region/State	Nonfarm Proprietorship Income			Wage-and-Salary Income			Total Earned Income			
	1995	1996	Percent Change	1995	1996	Percent Change	1995	1996	Percent Change	Rank
United States	449,257	471,878	5.0	3,423,330	3,623,409	5.8	3,872,587	4,095,287	5.8	
Region I	25,666	26,766	4.3	202,500	213,273	5.3	228,166	240,038	5.2	
Connecticut	6,788	7,024	3.5	56,635	59,337	4.8	63,423	66,361	4.6	40
Maine	1,995	2,088	4.6	12,941	13,432	3.8	14,936	15,520	3.9	45
Massachusetts	12,232	12,836	4.9	99,575	105,677	6.1	111,807	118,513	6.0	17
New Hampshire	2,296	2,389	4.1	14,642	15,449	5.5	16,938	17,837	5.3	26
Rhode Island	1,328	1,369	3.1	12,109	12,415	2.5	13,436	13,784	2.6	49
Vermont	1,029	1,060	3.1	6,598	6,963	5.5	7,626	8,023	5.2	29
Region II	53,448	55,421	3.7	412,226	431,858	4.8	465,674	487,279	4.6	
New Jersey	15,009	15,589	3.9	126,412	132,501	4.8	141,421	148,090	4.7	39
New York	38,439	39,832	3.6	285,814	299,357	4.7	324,252	339,189	4.6	41
Region III	42,634	44,262	3.8	365,700	382,728	4.7	408,334	426,990	4.6	
Delaware	1,646	1,738	5.6	11,185	11,929	6.7	12,831	13,667	6.5	12
District Of Columbia	2,238	2,334	4.3	29,149	29,448	1.0	31,387	31,782	1.3	50
Maryland	7,201	7,477	3.8	67,719	70,667	4.4	74,920	78,144	4.3	44
Pennsylvania	21,854	22,576	3.3	150,119	157,228	4.7	171,973	179,804	4.6	42
Virginia	7,633	7,982	4.6	91,224	96,563	5.9	98,857	104,545	5.8	19
West Virginia	2,062	2,157	4.6	16,304	16,893	3.6	18,366	19,050	3.7	46
Region IV	61,906	65,576	5.9	560,370	595,779	6.3	622,276	661,354	6.3	
Alabama	4,976	5,281	6.1	46,079	48,185	4.6	51,054	53,466	4.7	37
Florida	16,298	17,140	5.2	159,372	171,163	7.4	175,670	188,302	7.2	9
Georgia	10,474	11,190	6.8	94,306	101,801	7.9	104,780	112,991	7.8	7
Kentucky	4,659	4,914	5.5	40,644	42,910	5.6	45,304	47,824	5.6	25
Mississippi	3,110	3,302	6.2	24,006	25,153	4.8	27,116	28,455	4.9	32
North Carolina	9,533	10,176	6.7	90,417	96,083	6.3	99,950	106,258	6.3	14
South Carolina	3,665	3,875	5.7	40,790	42,695	4.7	44,456	46,570	4.8	36
Tennessee	9,190	9,699	5.5	64,757	67,790	4.7	73,947	77,489	4.8	35
Region V	68,968	72,634	5.3	656,268	691,889	5.4	725,235	764,522	5.4	
Illinois	20,015	21,099	5.4	173,789	182,879	5.2	193,804	203,978	5.2	28

Indiana	8,152	8,565	5.1	30	72,681	76,212	4.9	33	80,833	84,777	4.9	33
Michigan	11,351	11,834	4.3	39	132,977	139,438	4.9	32	144,328	151,271	4.8	34
Minnesota	7,302	7,813	7.0	6	66,501	72,179	8.5	5	73,802	79,992	8.4	5
Ohio	15,540	16,312	5.0	32	144,862	152,092	5.0	31	160,401	168,403	5.0	31
Wisconsin	6,608	7,013	6.1	16	65,459	69,089	5.5	24	72,067	76,102	5.6	24
Region VI	61,588	64,937	5.4		342,598	365,237	6.6		404,185	430,174	6.4	
Arkansas	3,505	3,727	6.3	12	23,899	25,121	5.1	30	27,404	28,848	5.3	27
Louisiana	6,368	6,754	6.1	17	44,124	46,122	4.5	42	50,492	52,876	4.7	38
New Mexico	2,149	2,278	6.0	18	17,117	17,830	4.2	44	19,266	20,108	4.4	43
Oklahoma	5,297	5,456	3.0	50	31,653	33,602	6.2	17	36,949	39,058	5.7	20
Texas	44,270	46,722	5.5	23	225,805	242,562	7.4	9	270,075	289,284	7.1	10
Region VII	18,767	19,865	5.9		148,478	156,884	5.7		167,245	176,749	5.7	
Iowa	4,312	4,580	6.2	13	32,056	33,825	5.5	26	36,369	38,405	5.6	23
Kansas	4,131	4,413	6.8	8	30,105	32,030	6.4	13	34,236	36,443	6.4	13
Missouri	7,900	8,327	5.4	27	66,701	70,153	5.2	29	74,600	78,480	5.2	30
Nebraska	2,424	2,545	5.0	31	19,617	20,876	6.4	12	22,040	23,420	6.3	15
Region VIII	14,281	15,220	6.6		101,891	109,730	7.7		116,172	124,949	7.6	
Colorado	7,143	7,618	6.6	11	52,810	57,086	8.1	6	59,953	64,704	7.9	6
Montana	1,564	1,647	5.3	28	7,697	8,142	5.8	20	9,261	9,789	5.7	21
North Dakota	937	1,018	8.6	2	6,527	6,934	6.2	15	7,465	7,951	6.5	11
South Dakota	1,444	1,550	7.4	3	7,123	7,532	5.7	21	8,567	9,083	6.0	16
Utah	2,246	2,409	7.3	4	22,486	24,653	9.6	2	24,732	27,062	9.4	2
Wyoming	947	978	3.3	45	5,248	5,383	2.6	48	6,195	6,361	2.7	48
Region IX	81,782	85,798	4.9		502,552	535,700	6.6		584,335	621,498	6.4	
Arizona	5,170	5,517	6.7	10	48,249	52,870	9.6	3	53,419	58,386	9.3	3
California	71,263	74,635	4.7	34	414,927	440,619	6.2	16	486,190	515,254	6.0	18
Hawaii	2,357	2,341	-0.7	51	16,770	16,941	1.0	51	19,127	19,282	0.8	51
Nevada	2,992	3,306	10.5	1	22,606	25,270	11.8	1	25,599	28,576	11.6	1
Region X	20,217	21,400	5.9		130,749	140,334	7.3		150,966	161,734	7.1	
Alaska	1,399	1,443	3.2	47	9,252	9,503	2.7	47	10,651	10,946	2.8	47
Idaho	2,247	2,380	5.9	19	11,741	12,403	5.6	22	13,988	14,782	5.7	22
Oregon	5,713	6,116	7.1	5	38,164	41,461	8.6	4	43,876	47,576	8.4	4
Washington	10,859	11,462	5.5	22	71,592	76,969	7.5	8	82,451	88,430	7.3	8

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of Economic Analysis.

Table A.24 *Nonfarm Personal Income by SBA Region and State, 1995 and 1996 (Millions of Dollars)*

	1995	1996	Percent Change	Rank
United States	6,064,096	6,383,273	5.3	
Region I	363,938	381,737	4.9	
Connecticut	103,862	108,491	4.5	41
Maine	24,845	25,866	4.1	45
Massachusetts	170,031	179,206	5.4	18
New Hampshire	29,331	30,788	5.0	27
Rhode Island	23,560	24,491	3.9	46
Vermont	12,308	12,895	4.8	34
Region II	738,336	770,455	4.4	
New Jersey	236,871	247,766	4.6	38
New York	501,465	522,689	4.2	43
Region III	644,111	672,573	4.4	
Delaware	18,716	19,816	5.9	14
District of Columbia	18,541	18,976	2.3	50
Maryland	132,557	137,680	3.9	47
Pennsylvania	283,778	296,566	4.5	39
Virginia	158,195	165,859	4.8	30
West Virginia	32,324	33,676	4.2	44
Region IV	1,005,179	1,063,495	5.8	
Alabama	80,733	84,602	4.8	32
Florida	324,770	345,236	6.3	9
Georgia	154,619	165,086	6.8	7
Kentucky	71,948	75,640	5.1	21
Mississippi	44,476	46,643	4.9	29
North Carolina	148,958	158,078	6.1	11
South Carolina	69,418	72,691	4.7	36
Tennessee	110,258	115,520	4.8	33
Region V	1,124,336	1,180,055	5.0	
Illinois	298,300	312,968	4.9	28
Indiana	124,297	130,137	4.7	37
Michigan	227,829	237,692	4.3	42
Minnesota	109,853	117,442	6.9	6
Ohio	250,313	262,240	4.8	35
Wisconsin	113,744	119,576	5.1	22
Region VI	611,408	646,797	5.8	
Arkansas	43,642	45,813	5.0	26
Louisiana	81,917	85,588	4.5	40
New Mexico	30,396	31,854	4.8	31
Oklahoma	60,528	63,626	5.1	23
Texas	394,926	419,916	6.3	8
Region VII	263,546	277,448	5.3	
Iowa	58,233	61,250	5.2	20

Table A.24 *Nonfarm Personal Income by SBA Region and State, 1995 and 1996 (Millions of Dollars)—Continued*

	1995	1996	Percent Change	Rank
Kansas	55,341	58,500	5.7	15
Missouri	33,902	35,784	5.6	16
Nebraska	116,071	121,915	5.0	25
Region VIII	175,786	187,435	6.6	
Colorado	89,340	95,571	7.0	5
Montana	15,720	16,540	5.2	19
North Dakota	11,717	12,411	5.9	13
South Dakota	13,766	14,591	6.0	12
Utah	35,397	38,156	7.8	2
Wyoming	9,846	10,166	3.3	48
Region IX	906,466	958,153	5.7	
Arizona	85,769	92,299	7.6	3
California	754,400	795,473	5.4	17
Hawaii	29,024	29,630	2.1	51
Nevada	37,274	40,751	9.3	1
Region X	230,991	245,127	6.1	
Alaska	14,476	14,898	2.9	49
Idaho	21,315	22,393	5.1	24
Oregon	67,330	72,059	7.0	4
Washington	127,870	135,778	6.2	10

Source: U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of Economic Analysis.

Table A.25 *Self-Employment by SBA Region and State, 1995 and 1996*
(Thousands)

	1995	1996	Percent Change	Rank
United States	8,896	8,970	0.8	
Region I	543	508	-6.4	
Connecticut	121	117	-3.3	33
Maine	73	70	-4.1	35
Massachusetts	231	213	-7.8	44
New Hampshire	60	51	-15.0	50
Rhode Island	23	23	0.0	25
Vermont	35	34	-2.9	31
Region II	712	641	-10.0	
New Jersey	210	177	-15.7	51
New York	502	464	-7.6	43
Region III	763	789	3.4	
Delaware	19	18	-5.3	39
District of Columbia	12	14	16.7	6
Maryland	131	162	23.7	1
Pennsylvania	373	379	1.6	19
Virginia	184	166	-9.8	46
West Virginia	44	50	13.6	7
Region IV	1,469	1,541	4.9	
Alabama	127	128	0.8	23
Florida	431	412	-4.4	36
Georgia	213	251	17.8	4
Kentucky	126	113	-10.3	47
Mississippi	63	74	17.5	5
North Carolina	231	249	7.8	9
South Carolina	101	102	1.0	21
Tennessee	177	212	19.8	3
Region V	1,421	1,406	-1.1	
Illinois	331	332	0.3	24
Indiana	175	166	-5.1	38
Michigan	264	272	3.0	17
Minnesota	188	175	-6.9	42
Ohio	318	308	-3.1	32
Wisconsin	145	153	5.5	12
Region VI	1,109	1,130	1.9	
Arkansas	86	77	-10.5	48
Louisiana	131	126	-3.8	34
New Mexico	82	80	-2.4	30
Oklahoma	119	122	2.5	18
Texas	691	725	4.9	13
Region VII	439	447	1.8	
Iowa	111	112	0.9	22

Table A.25 *Self-Employment by SBA Region and State, 1995 and 1996 (Thousands)—Continued*

	1995	1996	Percent Change	Rank
Kansas	89	92	3.4	16
Missouri	176	183	4.0	14
Nebraska	63	60	-4.8	37
Region VIII	345	377	9.3	
Colorado	152	183	20.4	2
Montana	52	54	3.8	15
North Dakota	27	24	-11.1	49
South Dakota	30	28	-6.7	41
Utah	61	65	6.6	10
Wyoming	23	23	0.0	25
Region IX	1,641	1,649	0.5	
Arizona	137	135	-1.5	28
California	1,403	1,418	1.1	20
Hawaii	51	47	-7.8	45
Nevada	50	49	-2.0	29
Region X	454	482	6.2	
Alaska	35	33	-5.7	40
Idaho	57	57	0.0	25
Oregon	148	166	12.2	8
Washington	214	226	5.6	11

Note: The self-employed are aged 16 and over, and in nonagricultural industries.

Source: U.S. Department of Labor, Bureau of Labor Statistics, *Local Area Unemployment Statistics*, Table 19.

Table A.26 *Characteristics of Business Owners, 1992 (Percentage of Owners)*

	Total Number of Owners	Year the Owner Acquired or Started the Firm										Owner's Age					Born in the United States											
		Before 1980		1980-1985		1986-1988		1989		1990		1991		1992		Under 25		25-34		35-44		45-54		55-64		65+		
		1980	1985	1986-1988	1989	1990	1991	1992	25	25-34	35-44	45-54	55-64	65+														
Total	19,287,649	22.4	19.6	18.0	8.3	8.5	9.2	14.1	2.4	15.0	28.7	24.3	18.5	11.0	90.6													
Number of Employees																												
0	15,583,586	20.0	18.2	17.6	8.3	8.8	10.1	16.9	2.8	16.2	27.8	23.1	18.7	11.4	91.0													
1-4	1,716,076	28.4	25.3	20.3	8.8	7.5	5.9	3.8	0.6	11.0	33.1	28.7	17.1	9.4	88.9													
5-9	503,808	34.6	24.0	19.2	6.5	8.0	5.0	2.8	1.0	10.0	31.4	30.1	19.2	8.3	89.4													
10-19	256,110	32.4	24.4	18.0	7.9	6.5	6.2	4.5	1.5	11.5	34.0	25.6	17.3	10.2	90.1													
20-49	144,734	32.0	25.9	17.1	6.3	5.4	8.8	4.5	1.2	10.6	29.0	29.0	18.6	11.7	91.0													
50-99	45,331	39.5	23.1	16.5	7.9	4.5	4.1	4.5	1.4	10.3	24.5	26.4	23.0	14.3	93.2													
100+	33,062	35.1	31.1	19.8	4.0	4.0	2.2	3.9	2.1	8.0	26.7	32.0	20.3	11.0	94.5													
Race, Origin, and Gender																												
Hispanic	811,287	16.0	18.1	16.1	7.7	10.2	11.1	20.8	3.1	20.0	29.3	26.2	15.6	5.7	51.5													
Black	638,203	20.1	17.3	15.5	8.0	8.8	10.7	19.6	1.7	13.2	28.8	26.9	19.1	10.3	90.8													
Other Minority	697,710	15.5	18.7	16.4	9.2	10.4	11.8	18.1	3.1	14.7	32.6	27.7	15.4	6.5	32.0													
Women	6,447,988	17.7	19.1	18.6	7.3	9.3	10.7	17.3	2.9	15.8	28.8	23.4	18.9	10.2	91.3													
Nonminority Male	11,498,830	25.3	20.0	17.9	8.8	8.0	8.2	11.9	2.1	14.3	28.5	24.4	18.7	12.0	95.0													
Industry																												
Agricultural Services, Forestry, Fishing, and Mining	648,074	25.5	18.6	17.5	7.8	9.1	8.5	12.9	4.2	13.9	32.9	20.5	18.9	9.7	91.6													
Construction	1,973,461	24.7	16.2	13.2	9.4	9.4	9.5	17.7	3.1	21.1	29.8	21.9	16.5	7.5	94.0													
Manufacturing	639,469	26.2	20.7	17.4	6.4	7.8	9.0	12.5	1.6	15.3	29.5	21.9	18.9	12.9	90.6													
Transportation, Communications, and Public Utilities	752,946	16.8	18.0	18.2	9.2	8.4	9.1	20.3	2.6	14.6	27.8	26.6	18.9	9.6	87.4													

Wholesale Trade	648,722	24.2	18.9	19.0	7.5	9.3	10.6	10.5	1.8	11.1	27.8	28.0	18.1	13.2	90.7
Retail Trade	2,717,455	22.1	18.3	16.7	7.7	8.7	10.4	16.0	2.4	16.7	27.5	24.4	19.3	9.7	87.0
Finance, Insurance, and Real Estate	2,797,739	28.9	24.6	20.8	6.6	5.1	7.9	6.2	0.9	6.9	21.2	27.3	25.2	18.5	93.4
Services	8,216,918	19.6	19.8	18.7	9.1	9.6	9.1	14.2	2.4	16.4	31.3	23.6	16.6	9.7	90.3
Not Classified	892,865	16.1	15.0	16.5	7.0	7.8	10.7	26.9	6.5	15.1	29.8	23.5	15.0	9.9	90.6

Note: About 3 percent of the employer size category of 0 are firms that reported payroll but no employees. The survey excluded non-S corporations (often large companies), and business tax returns with less than \$500 in business receipts. Includes allocations for nonresponding owners. "Other Minority" includes Asian, Pacific Islander, American Indian, and Alaska Native.

Source: U.S. Small Business Administration, Office of Advocacy, based on data from the U.S. Department of Commerce, Bureau of the Census, *Characteristics of Business Owners*, 1992

Table A.27 *Characteristics of Firms, 1992 (Percentage of Firms)*

	Number of Firms	Year Closed*				Survived until 1996	Home-Based	Exporter	Franchised
		1992	1993	1994	1995				
Total	17,253,143	7.3	6.7	5.8	4.7	75.5	56.6	1.8	3.1
Number of Employees									
0	14,554,022	8.3	7.7	6.5	5.1	72.4	60.3	1.6	2.9
1-4	1,716,076	3.7	1.4	2.1	3.2	89.6	27.3	2.2	2.9
5-9	503,808	1.0	1.6	2.6	3.3	91.5	13.6	2.7	3.5
10-19	256,110	1.4	1.3	2.3	2.2	92.9	8.2	4.3	9.9
20-49	144,734	0.4	1.4	3.7	2.4	92.1	6.1	6.9	14.0
50-99	45,331	1.1	1.0	1.7	1.7	94.4	1.4	11.6	21.0
100+	33,062	1.4	2.7	3.8	0.8	91.3	0.3	14.7	14.5
Race, Origin, and Gender									
Hispanic	771,708	8.2	7.2	4.9	5.5	74.3	49.2	2.7	2.8
Black	620,912	10.3	8.0	6.8	6.0	68.9	55.6	0.8	4.1
Other Minority	606,438	5.1	6.4	4.7	4.6	79.2	36.1	2.3	4.8
Women	5,888,883	8.5	7.0	5.9	5.1	73.5	58.2	1.1	3.5
Nonminority Male	10,114,456	6.6	6.5	5.9	4.6	76.4	51.9	2.1	2.9
Industry									
Agricultural Services, Forestry, Fishing, and Mining	583,253	8.3	3.9	4.0	7.0	76.8	57.7	1.6	0.9
Construction	1,829,620	7.9	9.2	4.3	6.8	71.8	77.5	0.3	0.6
Manufacturing	517,714	5.1	4.6	5.3	3.4	81.6	51.7	9.3	1.4
Transportation, Communications, and Public Utilities	698,903	8.5	7.2	5.7	7.6	70.9	52.4	1.5	4.7
Wholesale Trade	538,339	6.9	6.7	5.6	3.0	77.7	52.7	8.0	3.5

Retail Trade	2,478,045	6.9	4.8	5.5	5.0	77.8	41.6	1.5	8.0
Finance, Insurance, and Real Estate Services	1,941,029	3.6	3.9	6.3	3.7	82.6	35.5	1.0	6.8
Not Classified	7,784,016	8.0	7.3	6.2	4.2	74.3	55.8	1.5	1.5
	882,224	11.4	9.5	6.6	4.8	67.6	58.1	1.1	2.4

*Data are available on firms that closed between 1992 and 1996 because the 1992 *Characteristics of Business Owners* reflects a 1997 survey of firms in existence in 1992.

Note: About 3 percent of the employer size category of 0 are firms that reported payroll but no employees. The survey excluded non-S corporations (often large companies), and business tax returns with less than \$500 in business receipts. Includes allocations for nonresponding owners. "Other Minority" includes Asian, Pacific Islander, American Indian, and Alaska Native.

Source: U.S. Small Business Administration, Office of Advocacy, based on data from the U.S. Department of Commerce, Bureau of the Census, *Characteristics of Business Owners*, 1992.

Table A.28 Women-Owned Firms by SBA Region and State, 1987 and 1992

	Women-Owned Firms			All U.S. Firms				
	1995	1996	Percent Change	Rank	1995	1996	Percent Change	Rank
United States	4,114,787	5,888,883	43.1		13,695,480	17,253,143	26.0	
Region I	247,254	336,641	36.2		819,319	1,014,250	23.8	
Connecticut	60,924	79,931	31.2	47	196,537	237,705	20.9	37
Maine	23,922	35,260	47.4	17	88,208	109,360	24.0	29
Massachusetts	111,376	147,572	32.5	46	356,780	442,848	24.1	28
New Hampshire	22,713	31,492	38.7	34	79,771	97,772	22.6	32
Rhode Island	14,517	21,353	47.1	18	52,780	67,641	28.2	19
Vermont	13,802	21,033	52.4	9	45,243	58,924	30.2	12
Region II	402,285	560,742	39.4		1,337,461	1,676,904	25.4	
New Jersey	117,373	164,798	40.4	29	406,792	517,204	27.1	23
New York	284,912	395,944	39.0	31	930,669	1,159,700	24.6	27
Region III	386,932	547,918	41.6		1,275,511	1,620,401	27.0	
Delaware	9,727	14,904	53.2	7	30,976	42,228	36.3	3
District of Columbia	10,987	14,599	32.9	44	29,244	35,344	20.9	38
Maryland	81,891	121,777	48.7	16	244,071	328,403	34.6	5
Pennsylvania	167,362	227,500	35.9	39	595,653	728,063	22.2	34
Virginia	94,416	138,494	46.7	19	297,541	391,451	31.6	8
West Virginia	22,549	30,644	35.9	40	78,026	94,912	21.6	36
Region IV	643,443	990,180	53.9		2,255,180	2,986,803	32.4	
Alabama	48,018	71,466	48.8	15	178,119	227,119	27.5	22
Florida	221,361	352,048	59.0	4	735,810	1,000,542	36.0	4
Georgia	88,050	143,045	62.5	2	305,382	425,118	39.2	2
Kentucky	53,454	74,280	39.0	32	193,806	236,525	22.0	35
Mississippi	28,976	40,879	41.1	27	112,245	135,497	20.7	41
North Carolina	93,532	142,516	52.4	10	329,373	439,301	33.4	6
South Carolina	42,604	64,812	52.1	11	149,190	197,330	32.3	7
Tennessee	67,448	101,134	49.9	13	251,255	325,371	29.5	14
Region V	712,370	1,018,037	42.9		2,335,756	2,967,770	27.1	
Illinois	177,057	250,613	41.5	26	573,973	726,974	26.7	24
Indiana	89,949	125,411	39.4	30	294,570	364,253	23.7	30

Michigan	133,958	193,820	44.7	21	426,656	551,091	29.2	16
Minnesota	88,137	124,143	40.9	28	280,249	358,921	28.1	20
Ohio	154,084	224,693	45.8	20	521,123	666,183	27.8	21
Wisconsin	69,185	99,357	43.6	22	239,185	300,348	25.6	25
Region VI	478,546	664,998	39.0		1,671,035	2,006,843	20.1	
Arkansas	35,469	50,440	42.2	25	134,766	159,820	18.6	45
Louisiana	55,852	76,849	37.6	35	204,723	236,589	15.6	48
New Mexico	25,397	40,636	60.0	3	82,253	107,377	30.5	9
Oklahoma	63,690	82,894	30.2	48	223,676	246,936	10.4	51
Texas	298,138	414,179	38.9	33	1,025,617	1,256,121	22.5	33
Region VII	227,040	298,991	31.7		739,656	871,292	17.8	
Missouri	87,658	117,885	34.5	43	174,121	206,840	18.8	44
Iowa	53,592	71,040	32.6	45	169,593	191,262	12.8	50
Kansas	53,505	66,429	24.2	49	293,131	348,978	19.1	43
Nebraska	32,285	43,637	35.2	42	102,811	124,212	20.8	39
Region VIII	173,827	240,782	38.5		551,525	673,828	22.2	
Colorado	89,411	121,659	36.1	38	262,597	323,147	23.1	31
Montana	17,747	25,310	42.6	24	63,623	75,331	18.4	46
North Dakota	12,689	15,355	21.0	50	42,717	48,368	13.2	49
South Dakota	13,374	18,215	36.2	37	47,829	57,084	19.4	42
Utah	29,810	45,626	53.1	8	100,186	129,202	29.0	18
Wyoming	10,796	14,617	35.4	41	34,573	40,696	17.7	47
Region IX	660,915	956,960	44.8		2,121,872	2,674,500	26.0	
Arizona	60,567	93,300	54.0	6	191,908	248,337	29.4	15
California	559,821	801,487	43.2	23	1,809,252	2,259,327	24.9	26
Hawaii	21,696	29,743	37.1	36	60,928	79,050	29.7	13
Nevada	18,831	32,430	72.2	1	59,784	87,786	46.8	1
Region X	187,579	268,229	43.0		588,165	759,552	29.1	
Alaska	19,380	13,976	-27.9	51	48,784	58,898	20.7	40
Idaho	18,973	29,946	57.8	5	68,006	88,712	30.4	10
Oregon	58,941	87,970	49.3	14	185,151	238,967	29.1	17
Washington	90,285	136,337	51.0	12	286,224	372,975	30.3	11

Note: The survey excluded non-S corporations and business tax returns with less than \$500 in business receipts per year.
Source: U.S. Small Business Administration, Office of Advocacy, based upon data published by the U.S. Department of Commerce, Bureau of the Census,
1992 Economic Census: Women-Owned Businesses.

Table A.29 *Minority-Owned Firms by SBA Region and State, 1987 and 1992*

	Black				Hispanic				Asians and Pacific Islanders, American Indians and Alaska Natives				Total Minority-Owned			
	Percent Change		Rank	Percent Change	Percent Change		Rank	Percent Change	Percent Change		Rank	Percent Change	Percent Change		Rank	
	1987	1992	1987		1992	1987	1992		1987	1992	1987		1992	1987	1992	
United States	424,165	620,912	46.4	82.7	422,373	771,708	82.7	376,711	606,423	61.0	1,223,249	1,999,058	63.4			
Region I	9,769	14,216	45.5	141.1	5,798	13,978	141.1	7,116	12,904	81.3	22,683	41,098	81.2			
Connecticut	4,061	5,714	40.7	38	2,235	4,502	101.4	2,051	3,485	69.9	8,347	13,701	64.1			
Maine	131	235	79.4	5	139	427	207.2	1	233	483	5	503	1,145			
Massachusetts	4,761	7,225	51.8	20	2,636	6,914	162.3	10	3,916	7,009	79.0	11,313	21,148			
New Hampshire	229	46	-79.9	51	244	487	99.6	24	333	666	100.0	806	1,199			
Rhode Island	489	857	75.3	8	426	1,297	204.5	3	472	987	109.1	1,387	3,141			
Vermont	98	139	41.8	36	118	351	197.5	4	111	274	146.8	327	764			
Region II	50,845	71,449	40.5	80.4	40,348	72,799	80.4	48,922	86,169	76.1	140,115	230,417	64.4			
New Jersey	14,556	20,137	38.3	41	12,094	22,198	83.5	36	12,665	23,116	82.5	39,315	65,451			
New York	36,289	51,312	41.4	37	28,254	50,601	79.1	41	36,257	63,053	73.9	100,800	164,966			
Region III	9,674	12,171	25.8	137.7	9,420	22,391	137.7	25,143	42,416	68.7	44,237	76,978	74.0			
Delaware	1,399	2,060	47.2	24	184	497	170.1	8	479	809	68.9	2,062	3,366			
District of Columbia	8,275	10,111	22.2	49	762	1,452	90.6	29	807	1,393	72.6	9,844	12,956			
Maryland	21,678	35,758	65.0	12	2,931	7,289	148.7	13	7,954	13,697	72.2	32,563	56,744			
Pennsylvania	11,728	15,917	35.7	43	2,650	5,186	95.7	26	7,189	12,053	67.7	21,567	33,156			
Virginia	18,781	26,100	39.0	40	2,716	7,654	181.8	7	8,163	13,752	68.5	29,660	47,506			
West Virginia	727	1,093	50.3	21	177	313	76.8	43	551	712	29.2	1,455	2,118			
Region IV	35,612	55,078	54.7	90.0	69,273	131,611	90.0	22,663	42,674	88.3	127,548	229,363	79.8			
Alabama	10,085	14,707	45.8	26	397	1,029	159.2	12	1,007	1,777	76.5	11,489	17,513			
Florida	25,527	40,371	58.2	15	64,413	118,208	83.5	37	8,902	17,499	96.6	98,842	176,078			
Georgia	21,283	38,264	79.8	3	1,931	5,501	184.9	6	4,221	8,961	112.3	27,435	52,726			
Kentucky	3,738	5,097	36.4	42	359	752	109.5	22	899	1,614	79.5	4,996	7,463			
Mississippi	9,667	14,067	45.5	28	308	660	114.3	20	1,178	1,765	49.8	11,153	16,492			
North Carolina	19,487	29,221	50.0	22	918	2,802	205.2	2	3,827	6,155	60.8	24,232	38,178			
South Carolina	12,815	18,343	43.1	33	393	1,057	169.0	9	965	1,877	94.5	14,173	21,277			
Tennessee	10,423	14,920	43.1	32	554	1,602	189.2	5	1,664	3,026	81.9	12,641	19,548			
Region V	24,878	36,782	47.8	93.0	17,351	33,492	93.0	28,895	45,145	56.2	71,124	115,419	62.3			
Illinois	19,011	28,433	49.6	23	9,636	18,368	90.6	28	14,872	21,743	46.2	43,519	68,544			

Indiana	5,867	8,349	42.3	34	1,427	2,454	72.0	44	1,808	3,193	76.6	17	9,102	13,996	53.8	31
Michigan	13,708	19,695	43.7	31	2,654	5,036	89.8	30	4,729	7,409	56.7	36	21,091	32,140	52.4	35
Minnesota	1,448	2,785	92.3	2	751	1,583	110.8	21	2,024	3,168	56.5	37	4,223	7,536	78.5	9
Ohio	15,983	22,690	42.0	35	1,989	4,289	115.6	19	4,011	7,146	78.2	16	21,983	34,125	55.2	29
Wisconsin	2,381	3,446	44.7	29	894	1,762	97.1	25	1,451	2,486	71.3	24	4,726	7,694	62.8	23
Region VI	19,723	26,050	32.1	47	113,590	186,033	63.8	18	658	55,038	71.7	11	165,367	267,121	61.5	44
Arkansas	4,322	5,738	30.6	47	324	701	116.4	18	658	1,214	84.5	11	5,374	7,653	42.4	44
Louisiana	15,331	20,312	32.5	46	2,697	4,983	84.8	35	2,808	4,826	71.9	23	20,836	30,121	44.6	43
New Mexico	587	925	57.6	16	14,299	21,586	51.0	48	2,155	4,608	113.8	2	17,041	27,119	59.1	26
Oklahoma	3,461	4,621	33.5	44	1,516	2,854	88.3	32	3,751	5,627	50.0	39	8,728	13,102	50.1	38
Texas	35,725	50,008	40.0	39	94,754	155,909	64.5	45	22,682	38,763	70.9	25	153,161	244,680	59.8	25
Region VII	3,026	4,184	38.3	17	3,882	6,618	70.5	40	4,627	6,974	51.0	30	11,535	17,789	54.2	15
Iowa	703	1,106	57.3	17	475	859	80.8	40	617	1,011	66.0	30	1,795	2,989	66.5	15
Kansas	2,323	3,078	32.5	45	1,541	2,396	55.5	46	1,366	1,842	34.8	47	5,230	7,316	39.9	45
Missouri	7,832	9,973	27.3	48	1,247	2,216	77.7	42	2,193	3,451	57.4	35	11,272	15,640	38.8	46
Nebraska	863	1,350	56.4	18	619	1,147	85.3	34	451	670	48.6	41	1,933	3,167	63.8	19
Region VIII	2,948	4,485	52.1	19	11,901	17,881	50.2	49	6,331	9,681	52.9	31	21,180	32,047	51.3	36
Colorado	2,871	4,372	52.3	19	9,516	13,817	45.2	49	3,543	5,788	63.4	31	15,930	23,977	50.5	36
Montana	77	113	46.8	25	304	568	86.8	33	612	845	38.1	46	993	1,526	53.7	33
North Dakota	57	117	105.3	1	88	116	31.8	50	329	385	17.0	50	474	618	30.4	49
South Dakota	63	111	76.2	7	109	239	119.3	17	375	555	48.0	42	547	905	65.4	17
Utah	202	354	75.2	9	1,300	2,375	82.7	38	1,239	1,746	40.9	45	2,741	4,475	63.3	21
Wyoming	81	97	19.8	50	584	766	31.2	51	233	362	55.4	38	898	1,225	36.4	47
Region IX	49,539	71,904	45.1	13	145,050	274,644	89.3	39	3,398	5,852	72.2	21	378,421	626,233	65.5	11
Arizona	1,811	2,936	62.1	13	9,845	17,835	81.2	39	3,398	5,852	72.2	21	15,054	26,623	76.9	11
California	47,728	68,968	44.5	30	132,212	249,717	88.9	31	147,633	232,672	57.6	34	327,573	551,357	68.3	14
Hawaii	399	717	79.7	4	1,226	3,192	160.4	11	31,406	38,392	22.2	49	33,031	42,301	28.1	50
Nevada	1,002	1,736	73.3	10	1,767	3,900	120.7	16	1,395	2,769	98.5	7	4,164	8,405	101.8	4
Region X	601	891	48.3	27	5,760	12,262	112.9	47	17,128	25,737	50.3	51	23,489	38,890	65.6	5
Alaska	507	739	45.8	27	502	766	52.6	47	5,034	3,916	-22.2	51	6,043	5,421	-10.3	51
Idaho	94	152	61.7	14	974	1,865	91.5	27	513	759	48.0	43	1,581	2,776	75.6	12
Oregon	848	1,447	70.6	11	1,598	3,538	121.4	15	3,340	5,414	62.1	32	5,786	10,399	79.7	8
Washington	2,583	4,575	77.1	6	2,686	6,093	126.8	14	8,241	15,648	89.9	10	13,510	26,316	94.8	5

Note: The survey excluded non-S corporations and business tax returns with less than \$500 in business receipts per year.
Source: U.S. Small Business Administration, Office of Advocacy, based upon data from the U.S. Department of Commerce, Bureau of the Census.

Table A.30 Nonfarm Sole Proprietorships and Receipts by Gender of Owner and SBA Region, 1980, 1993, and 1994

Industry	1980		1993		1994		Percent Change, 1980-1994	
	All Nonfarm Businesses	Women's Share of Total	All Nonfarm Businesses	Women's Share of Total	All Nonfarm Businesses	Women's Share of Total	All Nonfarm Businesses	Women-Owned Businesses
Nonfarm Sole Proprietorships	9,730,019	26.1	17,714,120	33.0	18,108,776	33.4	86.1	138.5
U.S. Total	2,535,240	26.1	17,714,120	33.0	18,108,776	33.4	86.1	138.5
Region I	512,401	23.5	1,003,246	34.5	975,713	34.6	90.4	181.0
Region II	807,319	24.2	1,444,333	31.2	1,567,592	34.2	94.2	173.5
Region III	866,848	26.7	1,706,630	35.6	1,655,344	35.4	91.0	153.4
Region IV	1,480,801	25.0	3,081,432	29.5	3,180,302	30.9	114.8	165.2
Region V	1,774,893	27.2	2,961,719	33.5	2,953,652	34.3	66.4	110.1
Region VI	1,237,802	22.4	2,171,258	31.5	2,288,700	30.0	84.9	147.8
Region VII	602,859	27.6	968,144	37.3	939,739	39.4	55.9	122.1
Region VIII	431,948	26.8	693,420	36.2	702,536	36.8	62.6	123.6
Region IX	1,513,668	29.5	2,906,271	33.3	3,018,628	32.4	99.4	119.4
Region X	484,626	25.6	777,667	34.6	826,570	36.1	70.6	140.6
Receipts (Thousands of Dollars)	411,205,713	8.8	757,215,452	14.7	790,630,020	14.7	92.3	219.9
U.S. Total	36,376,570	8.8	757,215,452	14.7	790,630,020	14.7	92.3	219.9
Region I	19,394,807	7.8	40,422,223	17.2	43,452,457	16.8	124.0	379.8
Region II	30,900,154	9.9	59,343,251	15.3	62,412,523	16.1	102.0	227.4
Region III	37,319,189	9.1	74,607,474	16.9	75,876,298	17.6	103.3	291.9
Region IV	66,605,226	8.3	118,737,062	13.3	122,819,122	13.9	84.6	210.1
Region V	73,456,559	8.8	111,826,788	14.5	115,025,971	14.9	56.6	165.2
Region VI	57,683,340	7.9	93,290,451	13.1	99,602,974	12.0	72.7	163.6
Region VII	26,636,767	7.8	39,045,260	13.9	39,692,853	12.9	49.0	145.2
Region VIII	16,337,108	7.4	25,954,119	14.3	27,847,302	13.6	70.5	213.5
Region IX	64,684,469	10.8	157,755,851	15.8	165,589,893	15.2	156.0	259.7
Region X	17,823,850	8.6	36,232,972	12.8	38,310,628	14.2	114.9	256.6

Note: Detail may not add to totals because of disclosure rules regarding the release of information for specific taxpayers. SBA regions are defined as follows: Region I: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont; Region II: New Jersey, New York; Region III: Delaware, District of Columbia, Maryland, Pennsylvania, Virginia, West Virginia; Region IV: Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee; Region V: Illinois, Indiana, Michigan, Minnesota, Ohio, Wisconsin; Region VI: Arkansas, Louisiana, New Mexico, Oklahoma, Texas; Region VII: Iowa, Kansas, Missouri, Nebraska; Region VIII: Colorado, Montana, North Dakota, South Dakota, Utah, Wyoming; Region IX: Arizona, California, Hawaii, Nevada; and Region X: Alaska, Idaho, Oregon, Washington.

Source: Special tabulations prepared for the U.S. Small Business Administration, Office of Advocacy, by the U.S. Department of the Treasury, Internal Revenue Service, 1997.

Table A.31 *Nonfarm Sole Proprietorships and Receipts by Gender of Owner and Industry Group, 1980, 1993, and 1994*

Industry	1980				1993				1994				Percent Change, 1980-1994		
	All Nonfarm Businesses	Women- Owned Businesses	Women's Share of Total	Women's Share of Total	All Nonfarm Businesses	Women- Owned Businesses	Women's Share of Total	Women's Share of Total	All Nonfarm Businesses	Women- Owned Businesses	Women's Share of Total	Women's Share of Total	All Nonfarm Businesses	Women- Owned Businesses	Percent Change
Nonfarm Sole Proprietorships															
U.S. Total	9,730,019	2,535,240	26.1	17,714,120	5,851,514	33.0	18,108,776	6,046,617	33.4	86.1	138.5				
Agriculture, Forestry, and Fishing	307,720	30,811	10.0	533,417	66,639	12.5	555,138	100,035	18.0	80.4	224.7				
Mining, Construction, and Manufacturing	1,409,280	84,221	6.0	2,601,303	246,727	9.5	2,700,069	264,159	9.8	91.6	213.6				
Transportation, Communications, and Public Utilities	438,795	27,696	6.3	748,941	107,416	14.3	792,583	103,442	13.1	80.6	273.5				
Wholesale and Retail Trade	2,527,084	824,771	32.6	3,355,345	1,302,468	38.8	3,431,291	1,448,040	42.2	35.8	75.6				
Finance, Insurance, and Real Estate	1,048,966	354,801	33.8	1,519,469	549,304	36.2	1,545,943	564,869	36.5	47.4	59.2				
Services	3,918,166	1,212,940	3.0	8,955,645	3,578,960	40.0	9,083,752	3,566,073	39.3	131.8	194.0				
Receipts (Thousands of Dollars)															
U.S. Total	411,205,713	36,376,570	8.8	757,215,452	111,583,767	14.7	790,630,020	116,382,745	14.7	92.3	219.9				
Agriculture, Forestry, and Fishing	6,433,612	234,280	3.6	20,990,046	2,191,110	10.4	20,341,354	2,291,309	11.3	216.2	878.0				
Mining, Construction, and Manufacturing	71,248,141	1,977,303	2.8	133,912,242	6,543,680	4.9	146,707,341	8,312,413	5.7	105.9	320.4				
Transportation, Communications, and Public Utilities	19,965,525	698,144	3.5	34,578,789	3,116,564	9.0	39,534,586	3,533,654	8.9	98.0	406.1				
Wholesale and Retail Trade	202,283,802	18,937,581	9.4	236,706,170	33,625,845	14.2	241,434,176	36,872,584	15.3	19.4	94.7				
Finance, Insurance, and Real Estate	21,530,768	3,640,416	16.9	59,655,204	13,578,494	22.8	58,405,768	12,141,812	20.8	171.3	233.5				
Services	89,743,865	10,888,846	12.1	271,373,001	52,528,073	19.4	284,206,794	53,230,972	18.7	216.7	388.9				

Note: Detail may not add to totals because of disclosure rules regarding the release of information for specific taxpayers.

Source: Special tabulations prepared for the U.S. Small Business Administration, Office of Advocacy, by the U.S. Department of the Treasury, Internal Revenue Service, 1997.

Table A.32 *Nongovernment Employment by SBA Region and State, 1995 and 1996 (Thousands)*

	1995	1996	Percent Change	Rank
United States	125,108	126,990	1.5	
Region I	6,598	6,686	1.3	
Connecticut	1,618	1,621	0.2	42
Maine	605	635	5.0	1
Massachusetts	3,006	3,052	1.5	29
New Hampshire	609	598	-1.8	49
Rhode Island	454	470	3.5	5
Vermont	306	310	1.3	31
Region II	11,802	11,969	1.4	
New Jersey	3,806	3,869	1.7	26
New York	7,996	8,100	1.3	32
Region III	12,765	12,839	0.6	
Delaware	366	363	-0.8	45
District of Columbia	260	249	-4.2	51
Maryland	2,582	2,650	2.6	13
Pennsylvania	5,499	5,590	1.7	27
Virginia	3,333	3,240	-2.8	50
West Virginia	725	747	3.0	8
Region IV	22,608	23,071	2.0	
Alabama	1,930	1,981	2.6	12
Florida	6,473	6,586	1.7	25
Georgia	3,450	3,580	3.8	4
Kentucky	1,760	1,762	0.1	44
Mississippi	1,182	1,185	0.3	41
North Carolina	3,482	3,631	4.3	3
South Carolina	1,764	1,737	-1.5	48
Tennessee	2,567	2,609	1.6	28
Region V	23,772	23,980	0.9	
Illinois	5,743	5,778	0.6	36
Indiana	2,985	2,945	-1.3	47
Michigan	2,502	2,505	0.1	43
Minnesota	4,480	4,572	2.1	21
Ohio	5,317	5,365	0.9	35
Wisconsin	2,745	2,815	2.6	16

Table A.32 *Nongovernment Employment by SBA Region and State, 1995 and 1996 (Thousands)—Continued*

	1995	1996	Percent Change	Rank
Region VI	14,237	14,479	1.7	
Arkansas	1,163	1,168	0.4	38
Louisiana	1,822	1,863	2.3	19
New Mexico	743	735	-1.1	46
Oklahoma	1,475	1,513	2.6	14
Texas	9,034	9,200	1.8	23
Region VII	6,348	6,469	1.9	
Iowa	1,506	1,539	2.2	20
Kansas	1,274	1,279	0.4	40
Missouri	2,692	2,765	2.7	10
Nebraska	876	886	1.1	33
Region VIII	4,298	4,355	1.3	
Colorado	2,004	2,013	0.4	37
Montana	412	423	2.7	11
North Dakota	325	333	2.5	17
South Dakota	373	377	1.1	34
Utah	940	964	2.6	15
Wyoming	244	245	0.4	39
Region IX	17,616	17,946	1.9	
Arizona	2,095	2,125	1.4	30
California	14,217	14,470	1.8	24
Hawaii	543	553	1.8	22
Nevada	761	798	4.9	2
Region X	5,064	5,196	2.6	
Alaska	282	291	3.2	6
Idaho	569	587	3.2	7
Oregon	1,576	1,619	2.7	9
Washington	2,637	2,699	2.4	18

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration, based upon state employment security agencies' quarterly unemployment insurance reports.

Table A.33 *U.S. Business Measures, 1975–1996*

Year	Firms I	Firms II	Establishments ¹	Nonagricultural Self-Employment	Business Tax Returns	New Firms	New Incorporations	Terminations	Bankruptcies	Failures ²
1996	6,190,907	NA	NA	8,971,000	23,295,000	842,357	790,569	849,839	53,214	71,811
1995	6,105,470	NA	NA	8,901,000	22,517,780	819,477	770,206	863,699	50,516	71,194
1994	6,035,538	5,276,964	6,509,065	9,003,000	21,990,202	806,855	741,654	803,290	50,845	71,558
1993	5,900,156	5,193,642	6,401,233	8,959,000	21,280,315	757,529	706,537	802,702	62,399	85,982
1992	5,791,214	5,095,356	6,319,300	8,576,000	20,849,194	736,773	666,800	819,336	69,848	97,069
1991	5,740,233	5,051,025	6,200,859	8,850,000	20,498,855	726,437	628,604	820,445	70,605	88,140
1990	5,689,402	5,073,795	6,175,559	8,719,000	20,052,917	769,124	647,675	837,511	63,912	60,432
1989	5,568,000	5,021,315	6,106,922	8,605,000	19,560,700	744,654	676,567	830,478	62,449	50,361
1988	5,513,000	4,954,645	6,016,367	8,519,000	18,619,400	733,021	685,095	763,299	62,845	57,099
1987	5,420,000	NA	5,937,061	8,201,000	18,351,400	748,274	685,572	723,997	81,463	61,236
1986	5,230,000	NA	5,806,973	7,881,000	17,524,600	724,520	702,101	809,001	79,926	61,601
1985	5,142,000	NA	5,701,485	7,810,000	16,919,822	714,502	664,235	748,438	70,644	57,253
1984	5,009,000	NA	5,517,715	7,785,000	16,077,000	690,812	634,991	679,932	64,211	52,078
1983	4,837,000	NA	5,306,787	7,575,000	15,245,000	633,000	600,420	728,081	62,412	31,334
1982	4,777,000	NA	4,633,960	7,262,000	14,546,000	595,000	566,942	717,462	69,242	24,908
1981	NA	NA	4,586,510	7,097,000	13,858,000	NA	581,242	NA	48,086	16,794
1980	NA	NA	4,543,167	7,000,000	16,791,788	NA	533,520	NA	43,252	11,742
1979	NA	NA	4,535,653	6,791,000	16,192,000	NA	524,565	NA	NA	7,564
1978	NA	NA	4,409,223	6,429,000	15,629,000	NA	478,019	NA	NA	6,619
1977	NA	NA	4,352,295	6,114,000	14,741,000	NA	436,170	NA	NA	7,919
1976	NA	NA	4,142,809	5,783,000	14,536,000	NA	375,766	NA	NA	9,628
1975	NA	NA	4,114,262	5,705,000	13,979,000	NA	326,345	NA	NA	11,432

¹Units with paid employees in the fourth quarter through 1982. Data for 1983 on include units active in any quarter of the year.

²Commercial and industrial failures through 1983. Data for 1984 on include all industries.

NA = Not available.

Sources: U.S. Small Business Administration, Office of Advocacy, from data provided by the following sources: Firms I from the U.S. Department of Labor, Employment and Training Administration; firms II from the U.S. Department of Commerce, Bureau of the Census; establishments from the U.S. Department of Commerce, Bureau of the Census; nonagricultural self-employment from the U.S. Department of Labor, Bureau of Labor Statistics; business tax returns from the U.S. Department of Commerce, Internal Revenue Service; new firms from the U.S. Department of Labor, Employment and Training Administration; new incorporations from the Dun & Bradstreet Corporation (new corporations or a redesignation by sole proprietorships and partnerships); terminations from the U.S. Department of Labor, Employment and Training Administration; bankruptcies from the Administrative Office of the U.S. Courts, Statistical Analysis and Reports Division (business bankruptcy filings); and failures from the Dun & Bradstreet Corporation (business closings involving a loss to one or more creditors).

